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**Degrees:**

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| 05.2003 | <b>Cornell University</b> , College of Agriculture and Life Sciences, Department of Applied Economics and Management, Ithaca, New York<br>Ph.D. – Agricultural Economics, Conc. – Applied Econometrics and Quantitative Analysis          |
| 05.1994 | <b>Cornell University</b> , College of Agriculture and Life Sciences, Department of Agricultural, Resource, and Managerial Economics, Ithaca, New York<br>M.S. – Agricultural Economics, Conc. – Farm Management and Production Economics |
| 05.1990 | <b>University of Wisconsin-River Falls</b> , College of Agriculture, Department of Agricultural Economics, River Falls, Wisconsin<br>B.S. Major – Agricultural Business, Minor – Business Administration                                  |

**Academic Experience:**

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| 07.12–                      | <b>Associate Professor</b> , Charles H. Dyson School of Applied Economics and Management, Cornell University, Ithaca, New York                     |
| 06.06–06.12                 | <b>Assistant Professor</b> , Department of Applied Economics and Management, Cornell University, Ithaca, New York                                  |
| 01.00–05.06                 | <b>Research Associate</b> , Cornell University, Department of Applied Economics and Management, Ithaca, New York                                   |
| 03.94–08.97                 | <b>Research Support Specialist</b> , Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, New York          |
| 08.98–05.99,<br>06.93–03.94 | <b>Graduate Research/Teaching Assistant</b> , Department of Agricultural, Resource, and Managerial Economics, Cornell University, Ithaca, New York |

**Professional Awards & Accomplishments:**

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- Thesis advisor (Becca Jablonski) for the 2014 Food Distribution Research Society's Richardson-Applebaum Scholarship Award for Outstanding PhD Dissertation (2014).
  - Faculty mentor for the 2013 Graduate Student Extension Competition Award Winner (Becca Jablonski), Agricultural and Applied Economics Association (2013)
  - Fellow, Agricultural and Resource Economics Review, Northeastern Agricultural and Resource Economics Association (2013)
  - Faculty Fellow, Atkinson Center for a Sustainable Future, Cornell University (2011 - )
  - Ruth and William Morgan Assistant Professor in Applied Economics & Management, Cornell University (2009 - 2012)
  - Thesis advisor (Jeff Hall) for the 2011 Master's Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association (2011).
  - Thesis advisor (Jeff Hall) for the 2010 Food Distribution Research Society's Applebaum Award for Outstanding Master's Thesis (2010).
  - Crowe Teaching Fellowship, Department of Agricultural, Resource, & Managerial Economics, Cornell University (1999)
  - G.F. Warren Honorable Mention Award, Outstanding Graduate Student Manuscript, Department of Agricultural Economics, Cornell University (1995)
  - Morgenthau Graduate Fellowship, Department of Agricultural, Resource, & Managerial Economics, Cornell University (1992 and 1997)

**Professional Development:**

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- Understanding Contemporary Governance Structures within Kibbutzim, Sabbatical Leave, Robert H. Smith Faculty of Agriculture, Food, and Environment, The Hebrew University of Jerusalem,

- Rehovot, Israel, October 5 – December 7, 2014.
- Faculty Course Design Institute, Center for Teaching Excellence, Cornell University, May 22-23, 2013.
- Using the IMPLAN V3 Modeling System, MIG, Inc., St. Louis Park, MN, November 4-5, 2010.
- Engaging Young Scholars Program, NAREA, June 13, 2010.
- Computational Economics Workshop, AAEA Annual Meeting, Milwaukee, WI, July 25, 2009.
- CALS Faculty Leadership Program, Cornell University, January 5-9, 2009.

### **Professional Memberships and Activities:**

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- Agricultural and Applied Economics Association, AAEA (1994- )
- Northeastern Agricultural and Resource Economics Association, NAREA (1995- )
- Food Distribution Research Society, FDRS (2008- )
- NCERA-210 Research Committee - Cooperatively-Owned Businesses & Organizations (2006- )
- International Food and Agribusiness Management Association, IAMA (2008-2013)
- American Association of Wine Economists, AAWE (2009 - 2014)
- American Dairy Science Association, ADSA (2009-2013)
- Northeast Farm Management Committee (2010 - 2012)
- International Farm Management Association, IFMA (2010 - 2012)
- NCCC-134 Research Committee - Applied Commodity Price Analysis (2008-2010)
- NE-1020 Multi-State Evaluation of Winegrape Cultivars and Clones (2008-2009)
- NEC-63 Research Committee, Commodity Promotion (1996-2008)
- Honor Societies: Phi Kappa Phi (1990), Alpha Zeta (1989), Gamma Sigma Delta (1994)

### **Professional Service:**

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- Journal Reviewer: *American Journal of Agricultural Economics*, *Applied Economics Perspectives and Policy*, *Journal of Agricultural & Applied Economics*, *Agricultural & Resource Economics Review*, *Journal of Rural Cooperation*, *Journal of Cooperatives*, *Agribusiness: An International Journal*, *Agricultural Economics*, *Empirical Economics*, *International Journal of Food Science*, *Journal of Agricultural Education & Extension*, *Agricultural Finance Review*, *Canadian Journal of Economics*, *Energy Economics*, *Applied Economics*.
- Editor, *Agricultural & Resource Economics Review* (2014- )
- Agricultural Marketing & Community Economic Development Program Work Team, Cornell University, Faculty Chair (2012- )
- Faculty Advisor, Alpha Zeta, Cornell University (2011 - )
- Faculty Liaison Northeast Cooperative Council (NECC) (2006- )
- Community & Regional Development Institute (CaRDI) Faculty Advisory Comm., Cornell (2006- )
- Applied Economics and Management Awards Committee, Cornell University (2010 – )
- Outside Faculty Reviewer, Tenure and Promotion Candidate, Tufts University (2016)
- Search Committee, Harvest NY Business Management and Marketing Regional Specialist, Cornell Cooperative Extension, 2015 - 2016.
- Search Committee Chair, Farm and Agribusiness Management Assistant Professor, Charles H. Dyson School of Applied Economics and Management, 2014-2015.
- Ad Hoc Tenure Committee Chair, College of Agriculture and Life Sciences (2014)
- Viticulture and Enology Program Faculty Steering Committee, Cornell University (2012-2014)
- Northeastern Agricultural and Resource Economics Association Board of Directors (2011-2013)
- Trade Adjustment Assistance Program (TAA), New York State Coordinator (2010)
- CALS Economic and Community Development Working Group, Cornell University (2009)
- Agricultural Marketing & Management Program Work Team, Cornell University, Faculty Chair (2006-2012)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2011)
- National Value-Added Agriculture Conference, National Planning Committee (2010-2011)
- Northeastern Agricultural and Resource Economics Association, Selected Papers and Symposia Committee (2010-2011)
- Search Committee, Agricultural Econ. Development Specialist, CCE-Madison County, 2007 & 2011.

- Grant Review Committee, Institute for Social Sciences, Cornell University (Spring and Fall, 2010)
- New York Dairy Industry Task Force, New York Center for Dairy Excellence (2007-2010)
- Search Committee, Agricultural Marketing Specialist, CCE-Tompkins County, 2010.
- NCERA-210 Research Committee - Secretary (2007/08), Vice Chair (2008/09), Chair (2009/10)
- Town of Fabius Energy Steering Committee, Academic Advisor (2007-2009)
- Applied Economics and Management Seminar Committee (Chair), Cornell University (2007-2009)
- Northeastern Agricultural and Resource Economics Association, Finance Committee (2006-2009)
- American Agricultural Economics Association, Student Section Paper Competition, Judge, 2006

## Teaching Experience:

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- **Cooperative Business Management** (AEM3260, AEM2230 since Spring 2016) –Applied Economics and Management, Cornell University
  - Spring 2013. Enrollment: 11. Instructor rating 4.6/5.0, Course rating 4.0/5.0
  - Spring 2014. Enrollment: 11. Instructor rating 4.3/5.0, Course rating 4.3/5.0
  - Spring 2015. Enrollment: 8. Instructor rating 4.8/5.0, Course rating 4.4/5.0
  - Spring 2016. Enrollment: 24 (expected).
- **International Agribusiness Study Trip** (AEM3290) – Applied Economics and Management, Cornell University.
  - Spring 2007. Enrollment: 19. Location: Poland.
  - Spring 2011. Enrollment: 14. Location: New Zealand.
  - Spring 2013. Enrollment: 15. Location: Israel. Instructor rating 4.7/5.0, Course rating 4.9/5.0
  - Spring 2015. Enrollment: 22. Location: UK. Instructor rating 4.8/5.0, Course rating 4.9/5.0
  - Spring 2017. Enrollment: 20 (expected). Location: Chile
- **Agricultural Price Analysis** (AEM415) – Applied Economics and Management, Cornell University
  - Fall 2005. Enrollment: 92.

## Undergraduate Research Supervision:

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- Fred Tamarkin, Hunter R. Rawlings III Cornell Presidential Research Scholar, 2016-
- Rosalyn Cohane-Mann, CALS/CCE Undergraduate Intern, 2011.
- Anne Lucke, CALS/CCE Undergraduate Intern and Research Assistant, 2009.
- Allyson Jones-Brimmer, CALS/CCE Undergraduate Intern and Research Assistant, 2008.
- Shawn Lindabury, Undergraduate Intern, 2007.

## Graduate Student Supervision:

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- **PhD, Committee member:**
  - (7) Rebecca Cheng 2015- (Food Science)
  - (6) Becca Jablonski 2014 (City and Regional Planning)
  - (5) Mike Wagner 2014 (Food Science)
  - (4) Mark Nisbet 2013 (Food Science)
  - (3) P. Nongnuch Athiphunamphai 2013 (Food Science)
  - (2) Trent Preszler 2012 (Viticulture)
  - (1) Dolapo Enahoro 2010 (City & Regional Planning)
- **MS, Chair:**
  - (4) Jing Qian 2014 (Applied Economics and Management)
  - (3) Haley Rowland 2014 (Applied Economics and Management)
  - (2) Jeff Hall 2010 (Applied Economics and Management)
  - (1) Jianchuan Luo, 2009 (Applied Economics and Management)
- **MS, Committee Member:**
  - (4) Jiai Zhang 2015- (Food Science)
  - (3) Pei Zhu 2014 (Applied Economics and Management)
  - (2) Joe Perla 2013 (Applied Economics and Management)
  - (1) Yu Wang 2005 (Applied Economics and Management)

- **MPS, Committee Member:**
  - (2) Jin Yang 2010 (Food Science)
  - (1) Matthew LeRoux 2008 (Applied Economics and Management)

### **Extension Professionals Supervision:**

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- Roberta Severson, Extension Associate and Director, Cooperative Enterprise Program, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2012 -

### **Extension Programming:**

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- **Cornell Program on Agribusiness Development**, Program Leader 2006-, <http://agribusiness.dyson.cornell.edu>
  - **Mission:** To encourage the development, growth, and competitiveness of agribusiness firms by improving the understanding and application of agricultural marketing, business management, and industry development skills.
  - **Thematic Areas:** Agribusiness management; rural economic development, cooperatives
- **Cornell Cooperative Enterprise Program**, Program Collaborator, 2006 -, <http://cooperative.dyson.cornell.edu>
  - **Mission:** To enhance the performance of existing cooperative businesses and facilitate the development of emerging cooperative enterprise through teaching, research, and outreach.
  - **Thematic Areas:** Finance, management, strategic planning, and marketing.
- **Agricultural Marketing & Community Economic Development Program Work Team**, Faculty Chair 2012 -
  - **Mission:** To identify and implement research, extension, and professional development activities designed to strengthen agricultural businesses and ag & food systems, and the ways in which they contribute to community and economic development.
  - **Thematic Areas:** Market access, community development, resource sharing.
- **Agricultural Marketing & Management Program Work Team**, Faculty Chair 2006 - 2012, <http://marketingpwt.dyson.cornell.edu>
  - **Mission:** To give New York food and agriculturally related businesses a competitive advantage by significantly improving the knowledge of marketing and management skills.
  - **Thematic Areas:** Communication, resource sharing, marketing skills development & training.

### **Additional Extension Activities:**

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- Agribusiness Economic Outlook Conference (presenter, organizing committee 2007- 2013)
- Agricultural, Community, and Economic Development Program Work Team (member, 2006 -2012)
- CALS New York Bioenergy Feedstock Working Group (member, 2007-2009)
- Small Farm Working Group on Local Food Markets (member, 2007-2009)
- North Country Regional Local Foods Initiative (member, 2007 - 2009)
- CCE System Conference, Plenary Session Facilitator, Ithaca, NY, Oct. 2007.

### **Publications – Book Chapters (peer reviewed):**

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- (5) Jablonski, B.B.R and T.M. Schmit. 2015. "Food Hubs: Expanding Local Food to Urban Consumers." In *Cities of Farmers: Problems, Possibilities and Processes of Producing Food in Cities*, Alfonso Morales and Julie Dawson, eds. University of Iowa Press, Iowa City, IA. Forthcoming.
- (4) Henahan, B.M. and T.M. Schmit. 2009. "Serving Member Interests in Changing Markets: A Case Study of Pro-Fac Cooperative." Chapter 4, in *Co-operative Conversions, Failures and Restructurings: Case Studies and Lessons from U.S. and Canadian Agriculture*, M. Fulton and B. Hueth, eds. Knowledge Impact in Society, Saskatoon, Saskatchewan, 2009:53-70.
- (3) Schmit, T.M. and N.L. Bills. 2007. "Agribusiness Contributions and Inter-Industry Linkages in the New York State Economy." *Yearbooks of Agricultural University of Poznan, Economy Series*, 6/385:119-142, Agricultural University of Poznan Publishing: Poznan, Poland.
- (2) Schmit, T.M., J.C. Reberte, and H.M. Kaiser. 2005. "An Economic Analysis of Generic Egg Advertising in California." Ch. 5 (pp. 95-108), *The Economics of Commodity Promotion Programs:*

Lessons from California, H.M. Kaiser, J.M. Alston, J.M. Crespi, and R.J. Sexton, eds., Peter Lang Publishing, New York, NY.

- (1) Schmit, T.M. and H.M. Kaiser. 2003. "The Impact of Dietary Cholesterol Concerns on Consumer Demand for Eggs in the USA." Ch. 12 (pp. 203-222), Health, Nutrition and Food Demand, W.S. Chern and K. Rickertsen, eds., CAB International, Wallingford, OX, UK.

### **Publications – Journal Articles (peer reviewed):**

- (41) Jablonski, B., T.M. Schmit, and D. Kay. 2015. "Assessing the Economic Impacts of Food Hubs to Regional Economies: Including Opportunity Costs." *Agricultural and Resource Economics Review*, forthcoming.
- (40) Jablonski, B.B.R. and T.M. Schmit. 2015. "Differential Expenditure Patterns of Local Food System Participants." *Renewable Agriculture and Food Systems*, forthcoming.  
<http://dx.doi.org/10.1017/S1742170515000083>.
- (39) Schmit, T.M., B.B.R. Jablonski, Y.S. Mansury. 2015. "Assessing the Economic Impacts of Local Food System Producers by Scale: A Case Study from New York." *Economic Development Quarterly*, forthcoming.
- (38) Perla, J.M., B.J. Rickard, and T.M. Schmit. 2014. "Looking for Locapours: Using Zagat Survey Data to Examine Restaurant Demand for Local Wine." *Agricultural and Resource Economics Review* 43(1):69-86.
- (37) Preszler, T., T.M. Schmit, and J.E. Vanden Heuvel. 2013. "Cluster Thinning Reduces the Economic Sustainability of Riesling Production." *American Journal of Enology and Viticulture*, 64(3):333-341.
- (36) Schmit, T.M. and J. Hall. 2013. "Implications of Agglomeration Economies and Market Access for Firm Growth in Food Manufacturing." *Agribusiness: An International Journal* 29(3):306-324.
- (35) Schmit, T.M., B.J. Rickard, and J. Taber. 2013. "Consumer Valuation of Environmentally Friendly Production Practices in Wines, considering Asymmetric Information and Sensory Effects." *Journal of Agricultural Economics*, 64(2):483-504.
- (34) Rickard, B., T.M. Schmit, M. Gomez, H. Lu. 2013. "Developing Brands for Patented Fruit Varieties: Does the Name Matter?" *Agribusiness: An International Journal* 29(3):259-272.
- (33) Schmit, T.M. and S.E. Hadcock. 2012. "Assessing Barriers to Expansion of Farm-to-Chef Sales: A Case Study from Upstate New York." *Journal of Food Research* 1(1):117-125.
- (32) Dong, D., T.M. Schmit, and H. Kaiser. 2012. "Modeling Household Purchasing Behavior to Analyze Beneficial Marketing Strategies." *Applied Economics* 44(6):717-725.
- (31) Schmit, T.M., Luo, J., and J.M. Conrad. 2011. "Estimating the Influence of Ethanol Policy on Plant Investment Decisions: A Real Options Analysis with Two Stochastic Variables." *Energy Economics* 33(6):1194-1205.
- (30) Schmit, T.M. and M.I. Gómez. 2011. "Developing Viable Farmers' Markets in Rural Communities: An Empirical Investigation of Vendor Performance using Objective and Subjective Valuations." *Food Policy* 36(2):119-127.
- (29) LeRoux, M.N., T.M. Schmit, M. Roth, and D. Streeter. 2010. "Evaluating Market Channel Options for Small-Scale Fruit and Vegetable Producers," *Renewable Agriculture and Food Systems* 25(1):16-23.
- (28) Preszler, T., T.M. Schmit, and J.E. Vanden Heuvel. 2010. "A Model to Establish Economically Sustainable Cluster Thinning Practices." *American Journal of Enology and Viticulture* 61(1):140-146.
- (27) Schmit, T.M., R.N. Boisvert, D. Enahoro, and L. Chase. 2009. "Optimal Dairy Farm Adjustments to Increased Utilization of Corn Distillers Dried Grains with Solubles." *Journal of Dairy Science* 92(12):6105-6115.
- (26) Preszler, T. and T.M. Schmit. 2009. "Factors Affecting Wine Purchase Decisions and Presence of New York Wines in Upscale New York Restaurants." *Journal of Food Distribution Research*, 40(3):16-30.

- (25) Guo, X., Z. Yu, T.M. Schmit, B.M. Henahan, and D. Li. 2009. "Evaluation of New Socialist Countryside Development in China," *China Agricultural Economic Review* 1(3):314-326.
- (24) Schmit, T.M., J. Luo, and L.W. Tauer. 2009. "Ethanol Plant Investment Using Net Present Value and Real Options Analysis." *Biomass & Bioenergy* 33(10):1442-1451.
- (23) Schmit, T.M., L. Verteramo, and W.G. Tomek. 2009. "Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs." *Agricultural and Resource Economics Review* 38(2):200-212.
- (22) Henahan, B.M. and T.M. Schmit. 2009. "Serving Member Interests in Changing Markets: A Case Study of Pro-Fac Cooperative." *Journal of Cooperatives* 23:53-70.
- (21) Guo, X., T.M. Schmit, and B.M. Henahan. 2008. "Rural Supply and Marketing Cooperatives in China: Historical Development, Problems, and Reform." *Journal of Rural Cooperation* 36(2):157-174.
- (20) Dong, D., T.M. Schmit, and H.M. Kaiser. 2007. "Optimal Media Allocation of Generic Fluid Milk Advertising Expenditures: The Case of NY State." *Agricultural & Resource Economics Review* 36(2):253-266.
- (19) Chung, C., T.M. Schmit, D. Dong, and H.M. Kaiser. 2007. "Economic Evaluation of Shelf-Space Management in Grocery Stores." *Agribusiness: An International Journal* 23(4): 583-597.
- (18) Schmit, T.M. and H.M. Kaiser. 2007. "Optimal Seasonal Allocation of Generic Dairy Advertising Expenditures." *Journal of Agricultural and Applied Economics*, 39(1):187-199.
- (17) Schmit, T.M. and H.M. Kaiser. 2006. "Forecasting Fluid Milk and Cheese Demands for the Next Decade." *Journal of Dairy Science* 89(12):4924-4936.
- (16) Schmit, T.M., C. Chung, and H.M. Kaiser. 2006. "The Dairy Case Management Program: Does it *Mooove* More Milk?" *Choices* 21(2):111-115.
- (15) Messer, K.D., Schmit, T.M., and H.M. Kaiser. 2005. "Optimal Institutional Mechanisms for Funding Generic Advertising: An Experimental Analysis." *American Journal of Agricultural Economics* 87(4):1046-1060.
- (14) Chung, C., D. Dong, T.M. Schmit, H.M. Kaiser, B.W. Gould. 2005. "Estimation of Price Elasticities from Cross-Sectional Data." *Agribusiness: An International Journal* 21(1):1-20.
- (13) Schmit, T.M. and H.M. Kaiser. 2004. "Decomposing the Variation in Generic Advertising Response over Time." *American Journal of Agricultural Economics* 86(1):139-153.
- (12) Kaiser, H.M. and T.M. Schmit. 2003. "Distributional Effects of Generic Dairy Advertising throughout the Marketing Channel." *Agribusiness: An International Journal* 19(2):289-300.
- (11) Schmit, T.M., B.W. Gould, D. Dong, H.M. Kaiser, and C. Chung. 2003. "The Impact of Generic Advertising on U.S. Household Cheese Purchases: A Censored Autocorrelated Regression Approach." *Canadian Journal of Agricultural Economics* 51(1):15-37.
- (10) Schmit, T.M., D. Dong, C. Chung, H.M. Kaiser, and B.W. Gould. 2002. "Identifying the Effects of Generic Advertising on the Household Demand for Fluid Milk and Cheese: A Two-Step Panel Data Approach." *Journal of Agricultural and Resource Economics* 27(1):165-186.
- (9) Lesser, W., T.M. Schmit, and L.M. Ruiz. 2001. "Elite Germplasm for GMO's in Brazil: Modeling Government-Agribusiness Negotiations." *International Food and Agribusiness Management Review* 2(3):391-406.
- (8) Schmit, T.M., R.N. Boisvert, and L.W. Tauer. 2001. "Measuring the Financial Risks of New York Dairy Producers." *Journal of Dairy Science* 84(1):411-420.
- (7) Schmit, T.M. and H.M. Kaiser. 1998. "Egg Advertising, Dietary Cholesterol Concerns, and U.S. Consumer Demand." *Agricultural and Resource Economics Review* 27(1):43-52.
- (6) Boisvert, R.N., T.M. Schmit, and A. Regmi. 1997. "Spatial, Productivity, and Environmental Determinants of Farmland Values." *American Journal of Agricultural Economics* 79(5):1657-1664.
- (5) Schmit, T.M. and R.N. Boisvert. 1997. "A Hedonic Approach to Estimating Operation and Maintenance Costs for New York Municipal Water Systems." *Agricultural and Resource Economics Review* 26(2):184-195.
- (4) Boisvert, R.N. and T.M. Schmit. 1997. "Tradeoff Between Economies of Size in Treatment and Diseconomies of Distribution for Rural Water Systems." *Agricultural and Resource Economics Review* 26(2):237-246.

- (3) Boisvert, R.N., A. Regmi, and T.M. Schmit. 1997. "Policy Implications of Ranking Distributions of Nitrate Runoff and Leaching by Farm, Region, and Soil Productivity." *Journal of Production Agriculture* 10(3):477-483.
- (2) Schmit, T.M., J.C. Reberte, and H.M. Kaiser. 1997. "An Economic Analysis of Generic Egg Advertising in California, 1985-1995." *Agribusiness: An International Journal* 13(2):365-373.
- (1) Schmit, T.M. and W.A. Knoblauch. 1995. "The Impact of Nutrient Loading Restrictions on Dairy Farm Profitability." *Journal of Dairy Science* 78(3):1267-1281.

### **Publications – Abstracts (peer reviewed):**

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- (14) Schmit, T.M., B.J. Rickard, and J. Taber. 2011. "The Impact of Environmentally Friendly Production Practices on Wine Purchase Decisions." *Agricultural and Resource Economics Review*, forthcoming, Northeastern Agricultural and Resource Economics Assoc.
- (13) Hall, J.S. and T.M. Schmit. 2010. "Agglomeration Economies and Firm Growth in the New York Food and Beverage Manufacturing Sector." *Agricultural and Resource Economics Review* 39(3):585. Northeastern Agricultural and Resource Economics Assoc.
- (12) Park, K., T.M. Schmit, B.M. Henahan, and J.S. Hall. 2010. "Assessing the Future of Food and Beverage Manufacturing in New York State." *Journal of Food Distribution Research* 41(1):24. Food Distribution and Research Society.
- (11) Schmit, T.M. and M. Gomez. 2009. "Determinants of Vendor Success in Farmers' Markets: Evidence from Upstate New York." *Agricultural and Resource Economics Review* 38(2):284. Northeastern Agricultural and Resource Economics Assoc.
- (10) Schmit, T.M. and Luo, J. 2009. "A Real Options Analysis of Ethanol Plant Investment under Uncertainty." *Agricultural and Resource Economics Review* 38(2):288. Northeastern Agricultural and Resource Economics Assoc.
- (9) Schmit, T.M., D. Enahoro, and R.N. Boisvert. 2008. "Dairy Farm Adjustments to Biofuels-Induced Changes in Agricultural Markets." *Agricultural and Resource Economics Review* 37(2):308. Northeastern Agricultural and Resource Economics Assoc.
- (8) Schmit, T.M. and W.G. Tomek. 2007. "Implications of Growing Biofuel Demand for Northeast Feedstocks." *Agricultural and Resource Economics Review* 36(2):352. Northeastern Agricultural and Resource Economics Assoc.
- (7) Schmit, T.M., Y. Wang, and H.M. Kaiser. 2006. "Demographic Impacts on Generic Advertising Effectiveness in New York City." *Agricultural and Resource Economics Review* 35(2):392. Northeastern Agricultural and Resource Economics Assoc.
- (6) Dong, D., T.M. Schmit, and H.M. Kaiser. 2006. "Optimal Media Allocation of Generic Fluid Milk Advertising Expenditures: The Case of New York State." *Agricultural and Resource Economics Review* 35(2):391. Northeastern Agricultural and Resource Economics Assoc.
- (5) Schmit, T.M., R.N. Boisvert, and L.W. Tauer. 1999. "Measuring the Risks of Dairy Producers." *American Journal of Agricultural Economics* 81(5):1309. American Agricultural Economics Assoc.
- (4) Tsao, L., T.M. Schmit, and R.N. Boisvert. 1998. "Effects of Amendments to the Safe Drinking Water Act on Local Government Finance and Rural Residents in New York." *American Journal of Agricultural Economics* 80(5):1196. American Agricultural Economics Assoc.
- (3) Schmit, T.M. and R.N. Boisvert. 1997. "A Hedonic Approach to Estimating Operation and Maintenance Costs for New York Municipal Water Systems." *American Journal of Agricultural Economics* 79(5):1734. American Agricultural Economics Assoc.
- (2) Boisvert, R.N. and T.M. Schmit. 1997. "Economies of Size in Water Treatment versus Diseconomies of Dispersion for Small Public Water Systems." *American Journal of Agricultural Economics* 79(5):1723. American Agricultural Economics Assoc.
- (1) Boisvert, R.N., A. Regmi, and T.M. Schmit. 1996. "Policy Implications of Ranking Distributions of Nitrate Runoff and Leaching from Corn Production by Farm, Region, and Soil Productivity Group." *American Journal of Agricultural Economics* 78(5):1397. American Agricultural Economics Assoc.

### **Publications – Research Bulletins/Conference Proceedings:**

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- (15) McFadden, D., D. Conner, S. Deller, D. Hughes, K. Meter, A. Morales, T. Schmit, D. Swenson, A. Bauman, M.P. Goldenberg, R. Hill. B.B.R. Jablonski, D. Tropp. 2015. "The Economics of Local Food Systems: A Toolkit to Guide Community Discussions, Assessments, and Choices." USDA Agriculture Marketing Service, forthcoming.
- (14) Schmit, T.M., B.B.R. Jablonski, and D. Kay. 2014. "A Practitioner's Guide to Conducting an Economic Impact Assessment of Regional Food Hubs using IMPLAN." USDA Agricultural Marketing Service.
- (13) Schmit, T.M., B.B.R. Jablonski, and D. Kay. 2013. "Assessing the Economic Impacts of Regional Food Hubs: the Case of Regional Access." Cornell University. December.  
<http://dx.doi.org/10.9752/MS145.09-2013>.
- (12) Schmit, T.M., L. Verteramo, and W.G. Tomek. 2008. "Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs." Proceedings, NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, MO.
- (11) Messer, K.D., Schmit, T.M., and H.M. Kaiser. "Optimal Institutional Mechanisms for Funding Generic Advertising: An Experimental Analysis." National Institute for Commodity Promotion and Research Evaluation 04-05, Research Bulletin, R.B. 2004-12, Department of Applied Economics and Management, Cornell University, December 2004.
- (10) Kaiser, H.M., Y. Wang, and T.M. Schmit. "Impact of Generic Milk Advertising on New York State Markets, 1986-2003." National Institute for Commodity Promotion and Research Evaluation 04-04, Research Bulletin, R.B. 2004-11, Department of Applied Economics and Management, Cornell University, December 2004.
- (9) Schmit, T.M. and H.M. Kaiser. "Optimal Seasonal Allocation of Generic Dairy Advertising Expenditures." National Institute for Commodity Promotion and Research Evaluation 04-02, Research Bulletin, R.B. 2004-04, Department of Applied Economics and Management, Cornell University, February 2004.
- (8) Schmit, T.M., H.M. Kaiser, and C. Chung. "The Dairy Case Management Program: Does it *Moove* More Milk? A Case Study of the Northwestern Hudson Valley Market." National Institute for Commodity Promotion and Research Evaluation 04-01, Research Bulletin, R.B. 2004-02, Department of Applied Economics and Management, Cornell University, January 2004.
- (7) Dong, D., T.M. Schmit, and H.M. Kaiser. "Modeling the Household Purchasing Process Using a Panel Data Tobit Model." Research Bulletin, R.B. 2003-06, Department of Applied Economics and Management, Cornell University, October 2003.
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- (24) Schmit, T.M. and R.N. Boisvert. 2014. "Agriculture-Based Economic Development in New York State: Assessing the Inter-industry Linkages in the Agricultural and Food System." EB 2014-03, Charles H. Dyson School of Applied Economics and Management, Cornell University. March.
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  - (1) Schmit, T.M., H.-H. Chang, R.N. Boisvert, and L.W. Tauer. “Quantifying the Contributions to Dairy Farm Business Risk: Implications for Producer’s Risk Management Strategies.” EB 2007-12, Department of Applied Economics and Management, Cornell University. August.

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### **Working Papers/Research Articles in Process:**

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- (8) Severson, R.M. and T.M. Schmit. "Building Success of Food Hubs through the Cooperative Experience – A Case Study Perspective." In process. Target: *Journal of Extension*.
- (7) Schmit, T.M., E.A. Bihn, G.L. Wall, and E.J. Newbold. "Assessing the Costs and Returns of Food Safety Improvements: A Survey of GAPs Training Participants." In process. Target: *PLOS 1* or *Journal of Food Protection*.
- (6) Enahoro, D., T.M. Schmit, R.N. Boisvert. "Assessment of New York State's Pollution Discharge Elimination Permits for (CAFOs): Implications for Dairy Producers and Regional Environmental Quality," In process. Target: *Land Economics*
- (5) Vogel, S., B.B.R. Jablonski, T.M. Schmit. "Determinants of Small Farm Profitability: How Important are Local Foods?" In process. Target: *AJAE*
- (4) Rowland, H.M. and T.M. Schmit. "Distribution Channel Choice of Local Food Marketing Farms." In process. Target: *Agribusiness*/
- (3) Qian, J. and T.M. Schmit. "Factors Affecting Feeder Cattle Prices in New York State." In process. Target: *ARER*.
- (2) Schmit, T.M. "Understanding Contemporary Cooperative Governance Structures within Israel's Kibbutzim." In process. Target: *Journal of Cooperative Organization and Management*.
- (1) Schmit, T.M. and M. Boland. "The DFA and Dairylea merger: The issue of producers and choice." In process. Target: *AEPP*.

### **Professional Presentations - Research:**

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- (53) *Strengthened Rural-Urban Linkages to Support Rural Economic Development: The Case of Relocalized Food Systems*, with B.B.R. Jablonski, D. Kay, and J. Minner. AFRI Research Advisory Team Meeting, New York Department of Agriculture and Markets, New York City, NY, 17 September 2015.
- (52) *Measuring the Rural Wealth Creation Impacts of Local Food Systems*, with B.B.R. Jablonski and D. Kay. Track Session Paper, Agricultural and Applied Economics Association Annual Meeting, San Francisco, CA, 28 July 2015.
- (51) *Enhancing the Applied Knowledge of Local Food Systems' Economic Impact*, with D. Hughes, D. Swenson, D. Thilmany McFadden, P. Watson, A. Morales, D. Conner, S. Deller, K. Meter. B.B.R. Jablonski, A. Bauman. Track Session Paper, Agricultural and Applied Economics Association Annual Meeting, San Francisco, CA, 27 July 2015.
- (50) *Strengthened Rural-Urban Linkages to Support Rural Economic Development: The Case of Relocalized Food Systems*, with B.B.R. Jablonski, D. Kay, and J. Minner. AFRI Research Advisory Team Meeting, Cornell University, Ithaca, NY, 6 March 2015.
- (49) *Assessment of Pollution Discharge Elimination Permits for Confined Animal Feeding Operations*, with R.N. Boisvert and D. Enahoro. Department of Agricultural Economics and Management, Robert

- H. Smith Faculty of Agriculture, Food, and Environment, The Hebrew University of Jerusalem, Rehovot, Israel, 9 November 2014.
- (48) *Local Food Sales and Small Farm Profitability: Leveraging Federal Data*, with B. Jablonski and S. Vogel. Agricultural and Applied Economics Association Annual Meeting, Minneapolis, MN, 29 July 2014.
- (47) *Assessing the Economic Impacts of Regional Food Hubs*, with B. Jablonski. Innovative Strategies in Local Foods Marketing, 2013 Research Symposium, Agricultural Marketing Service, USDA, Washington, DC, 7 August 2013.
- (46) *Assessing the Economic Impacts of Regional Food Hubs: The Case of Regional Access*, with B. Jablonski. Know Your Farmer, Know Your Food Task Force, Agricultural Marketing Service, USDA, Washington, DC, 6 August 2013.
- (45) *Quantifying the Economic Impacts of Local and Regional Food Systems*, with B. Jablonski. Invited Paper, Agricultural and Applied Economics Association Annual Meeting, Washington, DC, 5 August 2013.
- (44) *Local Producers Production Functions and their Importance in Estimating Economic Impacts*, with B. Jablonski. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Ithaca, NY. 24 June 2013.
- (43) *Local Producers Production Functions and their Importance in Estimating Economic Impacts*, with B. Jablonski. Selected Paper, Agricultural, Food, and Human Values Annual Meeting, East Lansing, MI. 20 June 2013.
- (42) *Purchasing Patterns for Local Food Producers: Estimating Economic Impacts*, with B. Jablonski. Northeast Food Systems Research Webinar, The Northeast Regional Center for Rural Development. 31 May 2013.
- (41) *Estimating the Economic Impact of Local Food: Building a Methodology Using Case Studies from New York*, with B. Jablonski. Economic Research Service, USDA, Washington, DC. 28 March 2013.
- (40) *Impacts of Local Food System Activities on a Regional Economy: A Case Study from Upstate New York*, with B. Jablonski, & Y. Mansury. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Lowell, MA. 11 June 2012.
- (39) *Developing Cooperative Strategy to Create and Improve Member Value*, Invited Lecture, Ag Sciences Seminar (AGSCI 4010), Cornell University, Ithaca, NY. 16 April 2012.
- (38) *The Impact of Environmentally Friendly Production Practices on Wine Purchase Decisions*, with B. Rickard, J. Taber, & R. Boisvert. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Pittsburgh, PA. 25 July 2011.
- (37) *Willingness of Consumers to Pay for Green Production Practices in NYS Riesling Wine*. AEM Seminar, Charles H. Dyson School of Applied Economics and Management, Cornell University, Ithaca, NY. 6 April 2011.
- (36) *Local Food Systems Planning – A Perspective on Changing Local Food Supply Chains*, with M. Gómez. Food Systems Planning (CRP 5850), Department of City and Regional Planning, Cornell University, Ithaca, NY. 22 February 2011.
- (35) *Agribusiness Development and Environmental Linkages: Policy Controls & Firm Responses*, Young Social Scientists' Sustainability Research Forum, Cornell University, Ithaca, NY. 17 November 2010.
- (34) *NY Pollution Discharge Elimination Permits for CAFOs, Management Adjustments and the Environment*, with D. Enahoro and R.N. Boisvert, Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 27 July 2010.
- (33) *Factors Affecting the Growth of Food and Beverage Manufacturers in NYS*, with J.S. Hall. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 26 July 2010.
- (32) *Agglomeration Economies & Firm Growth in the New York Food Manufacturing Sector*, with J. Hall. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Atlantic City, NJ. 14 June 2010.
- (31) *An Assessment of Food & Beverage Manufacturing Growth in New York State*. AEM Seminar, Department of Applied Economics and Management, Cornell University, Ithaca, NY. 7 April 2010.
- (30) *Assessing the Future of Food & Beverage Manufacturing in NYS*, with K. Park, B. Henehan, & J. Hall. Selected Paper, Food Distribution Research Society Annual Meeting, Denver, CO. 4 November 2009.

- (29) *Determinants of Vendor Success in Farmers' Markets: Evidence from Upstate NY*, with M. Gomez. Selected Poster (Competition Finalist), Agricultural and Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (28) *Ethanol Plant Investment Decisions Using Real Options Analysis*, with J. Luo. Selected Poster, Agricultural and Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (27) *A Real Options Analysis of Ethanol Plant Investment under Uncertainty*, with J. Luo and L.W. Tauer. Selected Paper, International Food and Agribusiness Management Association Annual World Forum and Symposium, Budapest, Hungary. 21 June 2009.
- (26) *Determinants of Vendor Success in Farmers' Markets: Evidence from Upstate NY*, with M. Gomez. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Burlington, VT. 9 June 2009.
- (25) *Ethanol Plant Investment Decisions under Uncertainty*, with J. Luo and L.W. Tauer. Selected Paper, Northeastern Agricultural & Resource Econ. Assoc. Annual Meeting, Burlington, VT. 9 June 2009.
- (24) *Structure, Strategy, and Finance in Changing Markets: the Case of Pro-Fac Cooperative*, with B.M. Henahan. Selected Paper, NCERA-210 Annual Meeting, St. Paul, MN. 19 November 2008.
- (23) *Ethanol Plant Investment Decisions Using Real Options Analysis*, with J. Luo and L.W. Tauer. Selected Poster, Northeast Renewable Energy Conference, State College, PA. 27 August 2008.
- (22) *Cooperative Redesign in Potential and Practice: the Case of Pro-Fac Cooperative*, with B.M. Henahan. Organized Symposium, American Agricultural Economics Association Annual Meeting, Orlando, FL. 28 July 2008.
- (21) *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets*, with R.N. Boisvert, D. Enahoro, and L. Chase. Selected Paper. Northeastern Agricultural & Resource Economics Association Annual Meeting, Quebec City, Quebec. 1 July 2008.
- (20) *Biofuels Industry Development and Implications for Livestock Feed Costs*, Spring Colloquia: Biofuels - Economic and Environmental Interactions, Cornell University, Ithaca, NY. 28 April 2008.
- (19) *Implications of Growing Biofuels Demands on Northeast Livestock Feed Costs*, with L. Verteramo and W.G. Tomek. Selected Paper, NCCC-134 Annual Meeting, St. Louis, MO. 22 April 2008.
- (18) *Rural Supply & Marketing Cooperatives in China: Historical Development, Problems, & Reform*, with X. Guo and B. Henahan. Selected Paper, NCERA-194 Annual Meeting, St. Paul, MN. 8 Nov. 2007.
- (17) *Biofuels Demands, Their Implications for Feed Prices*, with L.J. Verteramo and W.G. Tomek. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Rehoboth Beach, DE. 11 June 2007
- (16) *Agribusiness Contributions and Inter-Industry Linkages in the New York State Economy*, with N.L. Bills. Invited Paper, Challenges for the Polish AgriFood Sector and Rural Territories, Polish-American Seminar, Agricultural University of Poznan, Poznan, Poland. 21 May 2007.
- (15) *Demographic Impacts on Generic Advertising Effectiveness in New York City*, with Yu Wang and H.M. Kaiser. Selected Paper, Northeastern Agricultural and Resource Economics Association Annual Meeting, Mystic, CT. 12 June 2006.
- (14) *Optimal Institutional Mechanisms for Funding Generic Advertising*, with K.M. Messer and H.M. Kaiser. Department of Economics, Binghamton University – State University of New York, Binghamton, NY. 4 February 2005.
- (13) *Optimal Institutional Mechanisms for Funding Generic Advertising: An Experimental Analysis*, with K.M. Messer and H.M. Kaiser. AEM Seminar. Department of Applied Economics and Management, Cornell University, Ithaca, NY. 22 October 2004.
- (12) *Optimal Seasonal Allocation of Generic Dairy Advertising Expenditures*, with H.M. Kaiser. NEC-63 Commodity Promotion Conference, Lake Louise, Alberta, CA. 30 September 2004.
- (11) *The Dairy Case Management Program: Does It Mooove More Milk?* with H.M. Kaiser and C. Chung. Selected Paper, American Agricultural Econ. Assoc. Annual Meeting, Denver, CO. 3 August 2004.
- (10) *Optimal Seasonal Allocation of Generic Dairy Advertising Expenditures*, with H.M. Kaiser. Session Paper, Western Economics Association International Meeting, July 12, 2003, Denver, CO.
- (9) *Modeling the Effects of Generic Advertising on the Demand for Fluid Milk & Cheese: A Time-*

- Varying Parameter Application*, with H.M. Kaiser. Selected Paper, American Agricultural Economics Association Annual Meeting, Long Beach, CA, 30 July 2002.
- (8) *The Effect of Generic Dairy Advertising on the Household Demand for Milk & Cheese*, with C. Chung, D. Dong, H. M. Kaiser, and B. Gould. Selected Paper, American Agricultural Economics Association Annual Meeting, Tampa, FL. 1 August 2000.
- (7) *Evaluating the Effect of Generic Milk Advertising Using Household Purchase Data*, with C. Chung, D. Dong, H. M. Kaiser, and B. Gould. Session Paper, Western Economics Association International Meeting, Vancouver, BC. 2 July 2000.
- (6) *Measuring the Risks of New York Dairy Producers*, with R. N. Boisvert and L. W. Tauer. Selected Paper, American Agricultural Economics Association Annual Meeting, Nashville, TN. 10 August 1999.
- (5) *Effects of Amendments to the SDWA on Local Government Finance & Rural Residents in NY*, with L. Tsao and R.N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Salt Lake City, UT. 4 August 1998.
- (4) *Tradeoff Between Economies of Size in Treatment & Diseconomies of Distribution for Rural Water Systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 29 July 1997.
- (3) *An Hedonic Approach to Estimating Operation and Maintenance Costs for New York Municipal Water Systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 30 July 1997.
- (2) *Policy Implications of Ranking Distributions of Nitrate Runoff & Leaching by Farm, Region, & Soil Productivity*, with R. N. Boisvert and A. Regmi. Selected Paper, American Agricultural Economics Association Annual Meeting, San Antonio, TX. 29 July 1996.
- (1) *An Economic Analysis of Generic Egg Advertising in California, 1985-1995*, with J. C. Reberte and H.M. Kaiser. NEC-63 Fall Meeting, Monterey, CA. 8 October 1996.

### **Professional Presentations - Extension & Outreach:**

- (80) *Developing your Brand and Marketing Strategies to Increase Sales*. Cornell Agribusiness Strategic Marketing Conference, Hyde Park, NY, 16-17 November 2015.
- (79) *Strengthened Rural-Urban Linkages to Support Rural Economic Development: The Case of Relocalized Food Systems*, with B.B.R. Jablonski, D. Kay, and J. Minner. Northeast Sustainable Agriculture Working Group Annual Meeting, Pre-Conference Workshop, Saratoga, NY, 12 November 2015.
- (78) *Evaluation of a Multi-Day Good Agricultural Practices Training and Farm Food Safety Plan Writing Workshop*, with E.A. Bihn, G.L. Wall, and E.J. Newbold. Cornell Cooperative Extension Agriculture and Food Systems In-Service, Ithaca, NY 3 November 2015.
- (77) *Economic Impacts of Local Regional Food Systems: A Toolkit to Guide Community Discussions, Assessments, and Choices*. Cornell Cooperative Extension Agriculture and Food Systems In-Service, Ithaca, NY 3 November 2015.
- (76) *Talent Wanted: Exploring Careers with Cooperatives*, with R. Severson. Cornell University Symposium on Cooperative Careers, Ithaca, NY, 16 October 2015.
- (75) *Trends and Growth Opportunities in Food Processing and Food Hubs*, New York Loves Food Conference, Geneva, NY, 14 October 2015.
- (74) *Local Foods Benchmarking and Outreach*, with B.B.R Jablonski, D. Thilmany, C. Laughton, Lending to the Next Generation of Agriculture Conference, Farm Credit Council, Louisville, KY, 15 September 2015.
- (73) *Connecting New York Agricultural Producers to New York City Markets*. New York Department of Agriculture and Markets, New York City, NY, 7-9 June 2015.
- (72) *Cornell/Dyson Update*. Northeast Cooperative Council Annual Meeting and Leaders Forum, Syracuse, NY, 16 March 2015.
- (71) *Impact of Market Channel on the Costs of GAPs for Produce Growers in CO and NY*, with M. Sullins, B. Jablonski, G. Wall, E. Newbold, and E. Bihn. Selected Paper, Food Distribution Research

- Society, 5 November 2014.
- (70) *Economic Impacts of Food Hubs*, Spring Conference, with Becca Jablonski, National Good Food Network Food Hub Collaboration, 27 March 2014.
- (69) *Evaluating the Economic Impacts of Regional Food Hubs: Implications for Extension Programming*, Building Campus-County Connections Webinar Series, Cornell University, 5 March 2014.
- (68) *Economic Impacts of Agriculture to the New York State Economy*, NYFVI Partners Summit, East Syracuse, 26 November 2013.
- (67) *Evaluating Beef Production and Marketing Strategies using Auction Price Data for Feeder Cattle in NYS*, CCE Agriculture and Food Systems In-service, Ithaca, NY 20 November 2013.
- (66) *Collective Entrepreneurship: New and Emerging Models for Collaborative Marketing*, Cornell Agribusiness Strategic Marketing Conference, Cornell University, Syracuse, NY, 12-13 November 2013.
- (65) *Assessing the Economic Impacts of Regional Food Hubs*, with B. Jablonski and J. Barham, Sustainable Agriculture & Food Systems Funders Webinar, 9 October 2013.
- (64) *Promoting Food Hubs: Update on Farm to Market Projects in NYS*, with B. Jablonski and D. Kay, 2013 Legislative Conference, New York State Association of Counties, Albany, NY, 4 February 2013.
- (63) *Quantifying the Economic Impacts of Local and Regional Food Systems*, with B. Jablonski, New York State Council on Food Policy, Albany, NY, 12 December 2012.
- (62) *Agriculture and Food Systems Development – Research Update*, Agriculture Economic Development Platform Discussion, Western and Finger Lakes New York Region, Geneva, NY, 3 December 2012.
- (61) *Economic Value of Agriculture to the New York State Economy*, NYFVI Partners Summit, East Syracuse, NY, 29 November 2012.
- (60) *Examining Agricultural Contributions to the NYS Economy*, Harvesting Opportunities in New York: Growing Local Food Economies and Protecting Farmland, Albany, NY, 15 November 2012.
- (59) *Examining Agricultural Contributions to the NYS Economy*, CCE Agriculture and Food Systems In-Service, Ithaca, NY, 13 November 2012.
- (58) *Canopy Management: Economics and Consumer Willingness-to-Pay*, From Vine to Bottle: making Decisions about Canopy Management, Geneva, NY, 09 August 2012.
- (57) *Outlook for Grain and Feed*, with A.E. Staehr, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics and Management, Ithaca, NY. 13 December 2011.
- (56) *Potential CAFO Regulations' Impact on Dairy Farm Management & the Environment*, CCE Agriculture and Food Systems In-Service, Ithaca, NY, 15 November 2011.
- (55) *Measuring Economic Impacts – Some IMPLAN Examples from the Field*, Northeast Beginning Farmer Learning Network Meeting, Latham, NY. 30 September 2011.
- (54) *Measuring Agricultural Economic Development: A Primer for Practitioners*, Northeast Beginning Farmers Project Webinar. 19 September 2011.
- (53) *Developing Cooperative Strategy to Create and Improve Member Value*, Cooperative Future Leaders Conference, Northeast Cooperative Council, Burlington, VT. 14 July 2011.
- (52) *Agricultural Economic Development: Examining Ag & Food Systems in New York*, State of Upstate New York Conference, Syracuse, NY. 8 June 2011.
- (51) *Agricultural Economic Development in a Statewide Economic Context*, Cornell University Applied Research and Extension Program Council, Ithaca, NY. 26 April 2011.
- (50) *The Marketing Implications of Sustainability for Wine*, NY Wine and Grape Foundation Annual Seminar, Geneva, NY. 13 April 2011.
- (49) *Impact of Canopy Management Practices on Yield, Fruit Composition, Wine Quality, and Consumer Willingness-To-Pay for Riesling Wines*, with J. Vanden Heuvel, Finger Lakes Grape Growers' Conference, Waterloo, NY. 4 March 2011.
- (48) *Outlook for Grain and Feed*, with W.G. Tomek, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics and Management, Ithaca, NY. 14 December 2010.
- (47) *Improving Competitiveness of Food Manufacturers in New York State*, Cornell Cooperative Extension Agricultural and Food Systems In-Service, Ithaca, NY. 18 November 2010.

- (46) *Enhancing and Developing your Social Media Marketing Skills*, Strategic Marketing Post-Conference Workshop, Agricultural Marketing and Management Program Work Team (Workshop Chair), Millbrook, NY. 2 November 2010.
- (45) *Improving your Social Media Marketing Skills for Agribusiness Success*, Strategic Marketing Conference, Agricultural Marketing and Management Program Work Team (Conference Chair), Hyde Park, NY. 1 November 2010.
- (44) *Farm-to-Chef Marketing in Columbia County, NY: Addressing Opportunities and Barriers*, with S.E. Hadcock and A. Lucke, Columbia County Bounty Board Meeting, Hudson, NY. 10 May 2010.
- (43) *Improving Firm Competitiveness in the NYS Food & Beverage Manufacturing Industry*, Upstate-Niagara Cooperative, Board of Directors Meeting, Ithaca, NY. 4 March 2010.
- (42) *Identifying Opportunities, Barriers, and Strategies in the NYS Food and Beverage Manufacturing Industry*, with B.M. Henehan and K. Park, New York Food and Beverage Manufacturing Study Focus Group, Cicero, NY. 27 January 2010.
- (41) *Identifying Opportunities, Barriers, and Strategies in the NYS Food and Beverage Manufacturing Industry*, with B.M. Henehan and K. Park, New York Food and Beverage Manufacturing Study Focus Group, New York, NY. 20 January 2010.
- (40) *Identifying Opportunities, Barriers, and Strategies in the NYS Food and Beverage Manufacturing Industry*, with B.M. Henehan and K. Park, New York Food and Beverage Manufacturing Study Focus Group, Batavia, NY. 13 January 2010.
- (39) *Outlook for Grain and Feed*, with W.G. Tomek. Agribusiness Economic Outlook Conference, Dept. of Applied Economics and Management, Cornell University, Ithaca, NY. 8 December 2009.
- (38) *Identifying Opportunities, Barriers, and Strategies in the NYS Food and Beverage Manufacturing Industry*, with B.M. Henehan and K. Park, New York Food and Beverage Manufacturing Study Focus Group, Watkins Glen, NY. 17 November 2009.
- (37) *Assessing the Demand and Utilization of Local Produce in Upstate New York Restaurants*, with S.E. Hadcock and A.K. Lucke, Cornell Cooperative Extension Agricultural and Food Systems In-Service, Ithaca, NY. 11 November 2009.
- (36) *Story Telling: Marketing the Unique Story of Your Business for Success*, Agricultural Marketing and Management Program Work Team Strategic Marketing Conference (Conference Chair), Hyde Park, NY. 2 November 2009.
- (35) *Food & Beverage Manufacturing in NYS: Survey Results on Business Factor Effects and Growth Projections*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 11 August 2009.
- (34) *Developing Cooperative Strategy to Create and Improve Member Value*, Cooperative Future Leaders Conference, Northeast Cooperative Council, Geneva, NY. 16 July 2009.
- (33) *Cornell Program on Agribusiness & Economic Development: Program Overview & Current Activities*, CALS Economic & Community Development Working Group, Cornell Univ., Ithaca, NY. 30 June 2009.
- (32) *Evaluating Direct Marketing Opportunities for New York Farms – Collaborative Opportunities for CCE and AEM*, Agricultural Finance and Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 3 June 2009.
- (31) *Determinants of Vendor Success in Farmers' Markets: Evidence from Upstate New York*, selected poster, Enhancing Local and Regional Food Systems Conference, Kerhonkson, NY. 19 May 2009.
- (30) *Implications of Vendor, Market, and Customer Factors on Farmers' Market Success*, Practices of Successful Farmers' Markets, Northern New York Cornell Cooperative Extension, Northern NY (Watertown, Potsdam, and Plattsburgh). 1 May 2009.
- (29) *Meat Processing in NYS: Preliminary Results from the 2009 Cornell Food Manufacturing Survey*, Invited Presentation, New York State Association of Meat Processors Annual Meeting, Madison, NY. 25 April 2009.
- (28) *Nitrogen Management for White Wine Grapes: Impacts on Cost of Production and Economic Returns*, Stakeholder Presentation and Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Geneva, NY. 5 March 2009.
- (27) *Modeling (Dis)Investment Decisions for Ethanol Plant Operations: Is it Time to Get Out?* Extension

- Seminar, Department of Applied Economics and Management, Cornell University, Ithaca, NY. 11 February 2009.
- (26) *Nitrogen Management for White Wine Grapes: Impacts on Cost of Production and Economic Returns*, Stakeholder Presentation and Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Kennewick, WA. 3 February 2009.
  - (25) *Agricultural Economic Development in New York State: Opportunities and Challenges*, Impacting New York State & the World: Timely Topics in Agriculture, College of Agriculture and Life Sciences Faculty Forum, New York State Agricultural Society Annual Meeting, Liverpool, NY. 7 January 2009.
  - (24) *Outlook for Grain and Feed*, with W.G. Tomek. Agribusiness Economic Outlook Conference, Department of Applied Economics & Management, Cornell University, Ithaca, NY, 9 December 2008.
  - (23) *Serving Member Needs in Changing Markets: the Case of the Pro-Fac Cooperative*, with B.M. Henahan. Farmer Cooperatives Conference, St. Paul, MN. 18 November 2008.
  - (22) *A Regional Assessment of North Country Farmers' Markets*, with A. Jones-Brimmer. Cornell Cooperative Extension, Agricultural and Food Systems In-Service, Ithaca, NY. 12 November 2008.
  - (21) *Assessing Regional Agricultural Cluster Competitiveness*, with K. McAvey. Cornell Cooperative Extension, Agricultural and Food Systems In-Service, Ithaca, NY. 12 November 2008.
  - (20) *Turning Lemons into Lemonade: Tuning Your Marketing Practices for Today's Food Safety System*, Agricultural Marketing and Management Program Work Team Strategic Marketing Conference (Conference Chair), Wappingers Falls, NY. 17 October 2008.
  - (19) *Feed Grains and Biofuels: Industry Outlook, Market Effects, and Management Adjustments*, Invited Presentation, Commodity Committee Summit, NY Farm Bureau, Syracuse, NY. 10 September 2008.
  - (18) *Assessing the Future of Food and Beverage Manufacturing in New York State*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 9 July 2008.
  - (17) *Outlook for Grain and Feed*, with W.G. Tomek. Agribusiness Economic Outlook Conference, Dept. of Applied Economics & Management, Cornell University, Ithaca, NY. 18 December 2007.
  - (16) *Agribusiness Contributions & Inter-Industry Linkages – Economic Indicators for Tracking Industry Development*, with N.L. Bills. North Country Regional Food Initiative (webinar). 20 November 2007.
  - (15) *Biofuels Growth: Implications for Northeast Feed Costs*, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 15 November 2007.
  - (14) *Integrating Pride of NY with Local Foods Initiatives*, Agricultural Marketing & Management Program Work Team Annual Meeting, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 16 November 2007.
  - (13) *The Northeast Competitive Advantage: Increasing Producer Access to Markets*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference (Conference Chair), Hyde Park, NY. 5 November 2007.
  - (12) *Biofuels Growth: Implications for Northeast Livestock Producers*, W.I. Myers Agricultural Finance & Management Program, Advisory Council Annual Meeting. Department of Applied Economics & Management, Cornell University, Ithaca, NY. 24 October 2007.
  - (11) *Local Foods and Agricultural Development*, with D. Hilchey. Local Foods & Agriculture Development In-Service. Department of Development Sociology, Community & Rural Development Institute, Cornell University, Ithaca, NY. 9 October 2007.
  - (10) *Quantifying the Sources of Dairy Farm Business Risk & Understanding the Implications for Risk Management Strategies*, with H.-H. Chang, R.N. Boisvert, and L.W. Tauer. International Farm Management Associations 16<sup>th</sup> Congress, Cork, Ireland. 15 July 2007.
  - (9) *2007 Northeast Cooperative Council Member Survey Results and Summary Report*, with B.M. Henahan. Northeast Cooperative Council, Board of Directors Meeting, Syracuse, NY. 27 July 2007.
  - (8) *Biofuels Energy Development in NYS: Current AEM Research and Extension Projects*, Agricultural Finance and Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 25 June 2007.
  - (7) *Integrating Pride of New York with Local Foods Initiatives*, Agricultural Marketing & Management Annual Meeting, Ithaca, NY. 16 November 2006.

- (6) *Fluid Milk and Cheese Demand Forecasts for the Next Decade*, with H.M. Kaiser. Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY. 9 November 2006.
- (5) *Dairy Product Manufacturing in the Northeast: A Review of the Region's Processing Inventory*, Northeast Dairy Plant Capacity Workshop, Saratoga Springs, NY. 3 November 2006.
- (4) *Agribusiness Management and Marketing – New Directions in Research and Extension*, Stamford Farmers Cooperative Annual Meeting (Keynote Speaker), Oneonta, NY. 26 October 2006.
- (3) *Forecasting Dairy Product Demand for the Next Decade*, New York State Milk Promotion Advisory Board (Invited Presentation), Syracuse, NY. 28 June 2006
- (2) *Impact of Generic and Branded Advertising on Fluid and Manufactured Dairy Products*, Dairy Marketing Research Symposium (Invited Presentation), Fort Worth, TX. 6 March 2006.
- (1) *The Risks Faced by New York Dairy Farmers*, with R. N. Boisvert and L. W. Tauer. Cornell Cooperative Extension, Agricultural and Food Systems In-Service, Ithaca, NY. 9 November 1999.

### **External Funding - Grants Received:**

#### **2016**

- (4) *Cooperative Feasibility Study for Rural Broadband in Franklin County, NY*. T.M. Schmit (PI), R. Severson (co-PI). Franklin County via USDA Rural Development, Rural Business Development Grant Program (RBDG) 01.01.16–08.31.16, \$38,000 (Cornell share \$18,500). (UNDER REVIEW)
- (3) *An Evaluation of Marketing Changes for Dairy Farmers, Cooperatives and Milk Processors and Handlers in New York State*. T.M. Schmit (PI), A.M. Novakovic (co-PI). USDA NIFA, Hatch Proposal, 10.01.16–09.30.19, \$62,954. (UNDER REVIEW)
- (2) *Exploring the Relationship between Specialty Crop Supply Chain Strategies, Marketing Efficiency, and Profitability*. D. Thilmany (PD), B.B.R. Jablonski (co-PI), T.M. Schmit (co-PI), L. Gwin (co-PI), M. Palma (co-PI), R. Rainey (co-PI), G. Matteson (co-PI). USDA SCRI, 01.01.16 – 12.31.17, \$2,940,000 (Cornell share \$400,000). (UNDER REVIEW)
- (1) *Improving Farmers' Market Performance in the Northeast*. M.N. LeRoux (PI), T.M. Schmit (co-PI) CCE-Tompkins County/Northeast SARE, USDA, 01.01.16 – 12.31.17, \$126,652 (Schmit share \$19,214). (UNDER REVIEW)

#### **2015**

- (4) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit, R. Weybright. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.15 – 06.30.16, \$5,000.
- (3) *Cooperative Extension Education and Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.15 – 06.30.18, \$190,565.
- (2) *Capacity Building within Cooperative Enterprise*, T.M. Schmit (PI), CHS Foundation, 03.01.15 – 12.31.16, \$25,000.
- (1) *Farm Profitability in Urban-based Local Foods Markets*. T.M. Schmit (PI), Farm Credit AgEnhancement Program, Farm Credit East. 01.01.15 – 12.31.16, \$7,998.

#### **2014**

- (8) *Undergraduate Student Travel Grants- International Agribusiness Study Trip*. T.M. Schmit (PI), A. Orta-Ramirez, E. Tako, Cornell University, Vice Provost for International Affairs. 08.01.14 – 03.31.15, \$17,000.
- (7) *Strengthening Rural-Urban Linkages to Support Rural Economic Development: the Case of Re-localized Food Systems*, T.M. Schmit (PI), D. Kay (co-PI), J. Minner (co-PI), B.B.R Jablonski, USDA NIFA, AFRI Foundational Program. 01.01.15 – 12.31.16, \$499,374.
- (6) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 07.01.14 – 06.30.15, \$10,000.
- (5) *AEM 329 International Agribusiness Field Study*. T.M. Schmit. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$17,000.
- (4) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$5,000.

- (3) *Measuring the Economic Contribution of New York Cooperatives to the New York State Economy*. T.M. Schmit (PI), USDA, NIFA Smith-Lever Project, 10.01.14 – 09.30.17, \$45,000.
- (2) *Strengthening the North Country Food System through Increased Producer Connections to Markets*. Anita Deming (PI) and T.M. Schmit (co-PI), Northern New York Agricultural Development Program, 01.01.14 – 03.31.15, \$18,500.
- (1) *2013-14 Northern New York Specialty Crop Project*. T.M. Schmit (PI), Cornell Cooperative Extension – Essex County, USDA Specialty Crop Block Grant Program, 01.01.14 – 12.31.15, \$22,000.

**2013**

- (4) *Cooperative Marketing Solutions to Meet Local Food Demands*. T.M. Schmit (PI), USDA Federal-State Marketing Improvement Program, 09.30.13 – 03.31.16, \$106,258.
- (3) *Future Cooperative Leaders Extension Education*. T.M. Schmit and Roberta Severson. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$3,450.
- (2) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$5,200.
- (1) *Agricultural Marketing and Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2012 – 09.30.13, \$2,500.

**2012**

- (7) *Cooperative Extension Education and Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.12 – 06.30.15, \$96,000.
- (6) *Cornell Agribusiness Fellows Program – Improving the Understanding of Evolving Agricultural and Food Systems in a Global Marketplace*, T.M. Schmit (PI), A. Orta-Ramirez. Small Grant Competition, Mario Einaudi Center for International Studies, 03.01.12 – 06.30.13, \$3,000.
- (5) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 10.01.12 – 05.31.13, \$10,000.
- (4) *Economic Impact and Inter-Industry Linkages of the NYS Food and Agricultural System*, T.M. Schmit (PI), Richard N. Boisvert, New York Farm Viability Institute, 02.01.12 – 01.31.14, \$50,118.
- (3) *Economic Impact of Agriculture and Food Systems in the NYS Economy*. T.M. Schmit, (PI). USDA, CSREES Hatch Funds, NYC-121842, 10.01.11 – 09.30.13, \$30,000.
- (2) *AEM 329 International Agribusiness Field Study*. T.M. Schmit. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.12 – 06.30.13, \$25,117.
- (1) *Agricultural Marketing and Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.11 – 09.30.12, \$2,500.

**2011**

- (6) *Assessing the Economic Impact of Regional Food Hubs*, T.M. Schmit (PI), USDA-AMS, Cooperative Agreement 12-25-A-5568, 09.30.11 – 03.27.14, \$32,000.
- (5) *Evaluating Marketing Channel Performance for Small and Medium-Sized Fruit and Vegetable Producers*, T.M. Schmit (PI), USDA, NIFA Integrated Hatch/Smith-Lever Project, 10.01.11 – 09.30.14, \$30,532/year, \$91,595 total funding.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, M. Gómez, Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$4,800.
- (3) *Future Cooperative Leaders Extension Education*. T.M. Schmit and B.M. Henehan. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$5,000
- (2) *Agricultural Marketing and Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2010 – 09.30.11, \$1,000
- (1) *College of Agriculture and Life Sciences – Cornell Cooperative Extension 2011 Summer Internship Program*, T.M. Schmit (PI) and L. McDermott, 06.01.11 – 08.31.11, \$4,500.

**2010**

- (6) *Evaluating Marketing Channel Performance for Small, Mid-Sized, and Large Farms*, M. Roth (PI), T. Schmit, M. LeRoux, New York Farm Viability Institute, 01.01.10-12.31.11, \$60,943/year, \$121,886 total funding.
- (5) *Estimating the Impact of Alternative Canopy Management Practices on White Wine Purchase Decisions*, T.M. Schmit (PI), B.J. Rickard, A.K. Mansfield, Spring 2010 Small Grants Program, Institute for Social Sciences, Cornell University, 05.01.10 – 04.30.12, \$4,975/year, \$9,950 total funding.
- (4) *Identifying Agribusiness Sector Contributions and Inter-Industry Linkages in NYS*, T.M. Schmit (PI), Faculty Research Grants Program, Charles H. Dyson School of Applied Economics and Management, Cornell University, 07.01.10-06.30.12, \$5,802/year, \$11,605 total funding.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, M. Gomez. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.10 – 06.30.11, \$3,000.
- (2) *AEM 329 International Agribusiness Field Study*. L.Tauer and T.M. Schmit. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$26,600.
- (1) *Agricultural Marketing and Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.09 – 09.30.10, \$1,000.

## 2009

- (6) *Using Canopy Management to Reduce Fungicide Use and Improve Fruit Composition in White Wine Grapes*, J. Vanden Heuvel (PI), W. Wilcox, T. Schmit, and T. Martinson, USDA, NE-SARE Research Program, 10.01.09 - 09.30.11, \$89,155/year, \$178,311 total funding.
- (5) *Effects of Cropload on the Quality and Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), G. Sacks, T. Schmit, K. Arnink; New York Wine and Grape Foundation, Total Quality Focus and Sustainability Program, 01.01.09 – 12.31.09, \$15,710.
- (4) *College of Agriculture and Life Sciences – Cornell Cooperative Extension 2009 Summer Internship Program*, T.M. Schmit (PI) and S. Hadcock, 06.01.09 – 08.31.09, \$4,000.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, M. Gomez, L. Hulcoop. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (2) *Future Cooperative Leaders Extension Education*. T.M. Schmit and B.M. Henehan. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (1) *Agricultural Marketing and Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.08 – 09.30.09, \$1,000.

## 2008

- (7) *Developing a Team to Address Optimizing White Wine Quality through Plant Nutrient Management*. J. Vanden Heuvel (PI), J. Davenport (PI), W. Wilcox, T.M. Schmit, M. Olmstead, K. Ringer; USDA-Specialty Crops Research Initiative, Research and Extension Planning Program, 07.01.08 – 06.30.10, \$25,641/year, \$51,282 total funding.
- (6) *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets*. R.N. Boisvert (PI), T.M. Schmit, and L. Chase. USDA, CSREES Hatch Funding, NYC-121429, 10.01.08 – 09.30.11, \$28,000/year, \$84,000 total funding.
- (5) *Effects of Cropload and Fermentation Conditions on the Quality and Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), R.M. de Orduna, G. Sacks, T. Schmit, New York Wine and Grape Foundation, Total Quality Focus and Sustainability Program, 01.01.08 – 12.31.09, \$35,587/year, \$71,175 total funding.
- (4) *College of Agriculture and Life Sciences – Cornell Cooperative Extension 2008 Summer Internship Program*, T.M. Schmit (PI) and B. Logozar, 06.01.08 – 08.31.08, \$4,000.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, B. Weybright, L. Hulcoop. Applied Economics and Management, Cornell University, Warren Teaching Endowment, 07.01.08 – 06.30.09, \$6,000.
- (2) *Ethanol Plant Investment, A Real Options Approach*. T.M. Schmit. Applied Economics and Management, Cornell University, Faculty Research Grant Program, 07.01.08 – 06.30.09, \$1,500.

- (1) *Agricultural Marketing and Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.07 – 09.30.08, \$1,000.

**2007**

- (7) *Farm-Level Implications in the Dairy Industry to Growing Biofuels Demands*. T.M. Schmit, (PI), R.N. Boisvert, and L. Chase. USDA, CSREES Hatch Funds, NYC-121463, 10.01.07 – 09.30.08, \$30,000.
- (6) *Assessing the Future of Food Manufacturing in NYS*. T.M. Schmit (PI), B.M. Henehan. K. Park, and E. McLaughlin. USDA, CSREES Hatch and Smith Lever Funds, NYC-121431, NYC-121602, 10.01.07–09.30.10, \$28,000/year, \$84,000 total funding.
- (5) *Secondary Effects of Biofuels Demands: Implications for Livestock Industries*. T.M. Schmit (PI), W.G. Tomek. Institute for Social Sciences, Cornell University, Small Grant Program, 03.01.07 – 02.28.08, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, J. Barry, and B. Weybright. AEM, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$5,000.
- (3) *AEM 329 International Agribusiness Field Study*. L. Tauer and T.M. Schmit. AEM, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$19,000.
- (2) *U.S. and China Agricultural Cooperative Research*. T.M. Schmit. Applied Economics and Management, Cornell University, Faculty Research Grant Program, 07.01.07 – 06.30.08, \$1,500.
- (1) *Agricultural Marketing and Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.06 – 09.30.07, \$1,000.

**2006**

- (1) *Biofuels Demands and Implications for Livestock Industries*. T.M. Schmit. Applied Economics and Management, Cornell University, Faculty Research Grant Program, 07.01.06 – 06.30.07, \$2,000.