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## **1999 Publications**

**Department of Applied Economics and  
Management**

**Cornell University**

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## Introduction

This report lists publications produced by faculty and staff in the Department of Applied Economics and Management at Cornell University from January 1999 through December 1999. Publications are prepared under several subject matter categories, which is illustrative of the department faculty's diverse interests. Subject matter categories include:

Farm business analysis	Food industry management and markets
Income tax management	Community development
Farm transition planning	Economic development
Human resource management	Ag and the environment
Farm labor policy and regulations	Farmland protection
Finance	Environmental and resource economics
Dairy markets and policy	International development
Horticultural product markets	International trade
Cooperative enterprise	Applied economics and analytical methods
Agricultural and food policy	

At the back of this bulletin, publications are indexed by author and subject matter category for ease in identifying articles of interest to the reader.

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Some bulletins are also available on the web. In these cases, the web site is listed in the reference. For a more complete list of department series publications available for recent years, please visit our web site at:

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## BOOKS

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1. CHAPMAN, D. *Environmental Economics: Theory, Application, and Policy*. Reading, MA: Addison Wesley Longman, Inc., 1999. 423 pp.
2. CHAPMAN, D. *Instructor's Manual to accompany Environmental Economics*. First edition. Reading, MA: Addison Wesley Longman, Inc., 1999. 450 pp.
3. CONRAD, J.M. *Resource Economics*. New York: Cambridge University Press, 1999. 213 pp.
4. Dore, M.H.I. and T.D. MOUNT (eds.). *Global Environmental Economics, Equity and the Limits to Markets*. Madison, MA: Blackwell Publishers, 1999. 355 pp.
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25. GLOY, B. and J. Akridge. "**Segmenting the Commercial Producer Market for Agricultural Inputs.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1322.
26. Hranaiova, J. and W.G. TOMEK. "**The Timing Option in Futures Contracts and Price Behavior at Contract Maturity.**" Abstract in *AJAE*, Vol. 81, No. 5, 1999. p. 1302.
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57. Alm, J., G.H. McClelland and W.D. SCHULZE. "**Changing the Social Norm of Tax Compliance by Voting.**" *Kyklos*, Vol. 52, 1999. pp. 141-171.
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86. Vande Kamp, P.R. and H.M. KAISER. "**Irreversibility in Advertising-Demand Response Functions: An Application to Milk.**" *American Journal of Agricultural Economics*, Vol. 81, May 1999. pp 385-396.
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90. BILLS, N. and G. POE. "**Tougher Water Quality Regulations Will Force All Livestock and Poultry Farms into Nutrient and Waste Plans by 2008.**" *American Agriculturist*, Vol. 196, No. 1, January 1999. p. 11.
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115. HATTERY, M., D. Wilcox and K. Bailey. "**The Municipal Budget Workbook: Getting Started - Guidelines for Using an Excel Spreadsheet for Creating Municipal Budgets.**" Cornell Local Government Program Training Materials Series, Department of Agricultural, Resource and Managerial Economics, Cornell University, February 1999.
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