

List of Available
Agricultural Economics
PUBLICATIONS
AND COMPUTER PROGRAMS
Cornell University, Ithaca, New York

Prepared by

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A Statutory College of the State University
Cornell University, Ithaca, New York 14853

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List of Available
Agricultural Economics Publications
1986-1988

This report has been prepared to provide you with an up-to-date list of agricultural economics publications available from Cornell University. The publications listed are in nine categories:

- I. General
- II. Agricultural Finance
- III. Community and Human Resource Economics
- IV. International Trade/Development
- V. Farm Management/Production Economics
- VI. Marketing/Food Distribution
- VII. Agricultural Prices/Policy
- VIII. Natural Resources/Environmental Economics
- IX. Technology Assessment

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I. DEPARTMENT AGRICULTURAL ECONOMICS SERIES AND STAFF PAPERS

Single copies of the A.E. Series and the Staff Papers are available upon request. Please order by series and number (e.g., A.E. Res. 86-1, or A.E. Ext. 86-2 or Staff Paper 86-3). Send order to:

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Staff Paper 87-02	Electronic Information - The Public/Private Sector Interface January 1987	Deborah Streeter
Staff Paper 88-05	Undergraduate Education in Agricultural Economics at Cornell University: Challenges and Lessons February 1988	E. McLaughlin
Other Cornell	Department of Agricultural Economics One Hundred Years of Agricultural Research at Cornell University, pp. 1-7 1987	B.F. Stanton
Journal Article	The Effect of Transportation Rates on Interregional Competition in Agriculture: A General Case Agribusiness: An International Journal 3(4):393-402 1987	James W. Dunn David R. Lee Daymon W. Thatch
Journal Article	Review of Agriculture in an Unstable Economy American Journal of Agricultural Economics 70(2):486-488 May 1988	B.F. Stanton

Journal Article	Historical Trends in the 'Other' Industries of Beekeeping: Pollination, Queen and Package Bee Industries American Bee Journal 128(3):201-205 March 1988	Lois Willett
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Proceedings	The Quest For Improved Agricultural Data: Concepts and Measurement Proceedings on Relevance of Agricultural Economics, USDA, August 1987	B.F. Stanton
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Agricultural Economics - Agricultural Finance

A.E. Res. 87-01	Current Financial Stress: Sources and Structural Implications for U.S. Agriculture, January 1987	Chester B. Baker
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A.E. Ext. 87-21	Income Tax Consequences of Sale of Farm Assets and Debt Cancellation Due to Financial Distress and Bankruptcy August 1987	George Casler
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A.E. Ext. 88-02	Estimating and Using Capitalization Values for Raised Dairy Replacements January 1988	Eddy L. LaDue Darwin Snyder
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A.E. Ext. 88-18	Determination and Use of Capitalization Values for Raised Dairy Replacements After Safe Harbor Ruling. July 1988	E. LaDue D. Snyder
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A.E. Res. 87-31	Measurement of Farm Financial Performance: Empirical Issues and Current Status October 1987	James D. Johnson
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Working Paper 88-12	Credit Assessment Models for Farm Borrowers: A Logit Analysis October 1988	L. Miller E. LaDue
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Staff Paper 87-11	Some Thoughts on a Bailout of the Farm Credit System May 1987	Eddy L. LaDue
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| Other Cornell | Short-Term Transition Policies to Ease the Financial Crisis
The Farm Credit Crisis: Policy Options and Consequences
Texas Agric. Ext. Service, pp. 14-21
February 1986 | John Brake
Michael Boehlje
Warren Lee |
| Other Cornell | Capital For Agriculture: Too Much, Enough, or Too Little? Policy Choices For A Changing Agriculture, pp. 11-15
June 1987 | B.F. Stanton
Peter J. Barry |
| Other Cornell | Changing Structure and Performance of New York Banks Serving Agriculture
Mimeograph
July 1987 | E.L. LaDue |
| Journal Article | Solutions (or Resolutions) of Financial Stress Problems from the Private and Public Sectors
American Journal of Agricultural Economics, 67(5):1123-1128 December 1985 | John R. Brake
Michael Boehlje |
| Journal Article | Risk Preferences of Dairy Farmers
North Central Journal of Agricultural Economics
8(1):7-15 January 1986 | Loren W. Tauer |
| Journal Article | A Perspective On the Financial Situation in Agriculture
Northeastern Journal of Agricultural and Resource Economics
15(2):86-92 October 1986 | John R. Brake |
| Journal Article | Programs to Alter Lender Risks
Agricultural Finance Review
47:138-147 March 1987 | David Lins
Mark Drabenstott
John Brake |
| Monograph | A Risk Analysis of Farm Program Participation--Department of Agricultural and Applied Economics, University of Minnesota, 1987
Agricultural Experiment Station Bulletin, No. 578, 1987 | Harry M. Kaiser
Jeffrey Apland |

Monograph	Relationships Among Loan Maturity, Total Interest Paid, and Periodic Payment For Constant Payment Loans Agricultural Economics Report, Report No. 470, Michigan State Univ. October 1986	Lindon Robison Steven R. Koenig John R. Brake
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A.E. Res. 87-16	Distributing State Aid To Local Governments in New York June 1987	Christine Ranney Lee M. Day Michael Hattery
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A.E. Res. 87-29	Microcomputers and New York Towns: A Survey Report November 1987	Duane E. Wilcox
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A.E. Ext. 88-01	Microcomputers and New York Towns: A Summary of a Survey Report January 1988	Duane Wilcox
A.E. Ext. 88-16	The Town Budget Worksheet: A Lotus 1-2-3 Spreadsheet for Drafting Town Budgets June 1988	Michael Hattery Howard Spira Duane Wilcox

Information Bulletin	Assessing the Economic Impact of State Parks Located Near Urban Areas In New York and the Effect of These Impacts On the Budget Allocation Process Series No. 86-6 December 1986	N. Connelly Tommy L. Brown David J. Allee
Journal Article	Local Government Services in New York Food and Life Sciences Quarterly 16(4):15-18 1986	C.K. Ranney L.M. Day
Journal Article	Alternative Methods for Distributing State Aid to Local Governments in New York Northeastern Journal of Agricultural and Resource Economics 16(2):153-164 1987	C.K. Ranney L.M. Day M.R. Hattery
Journal Article	Helping Local Governments into the Computer Age New York's Food & Life Sciences Quarterly 16(4):18-21 1986	Duane Wilcox Bruce Brower
Journal Article	Local Finance and Policy For Groundwater Protection The Environmental Professional 8:210-218 1986	David J. Allee
Proceedings	Economic Development: The Impact on and Relationship to Public Sector: Synopsis. Proceedings, The Northeast Economic Development Symposium 1985 pp. 222-224 May 1986	C.K. Ranney
Proceedings	The Role of Government Agencies in the Financing of Water Supply Systems Symposium on Water-Use Data for Water Resources Management August 1988	Ramesh Vaidya David J. Allee

Agricultural Economics - International Trade/Development

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| A.E. Res. 87-13 | Relative Economic Efficiency in the Dominican Republic and Implications for Land Redistribution Programs
April 1987 | Harry M. Kaiser |
| A.E. Res. 87-23 | Canadian Wheat Export Behavior and Its Implications For The United States
56 pp. August 1987 | J.A. Sinner
D. Blandford
K.L. Robinson |
| Working Paper 88-03 | Methods For Setting Agricultural Research Priorities: Report of a Bellagio Conference
May 1988 | Randolph Barker |
| Staff Paper 87-08 | Resource Depletion, Agricultural Research, and Development
May 1987 | Duane Chapman
Randy Barker |
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Two Centuries Later
June 1988 | Thomas Poleman |
| Staff Paper 88-14 | Quota Rents and Subsidies: The Case of U.S. Cheese Import Quotas
July 1988 | E. Hornig
R. Boisvert |
| Journal Article | U.S.-EC Competition in Wine Production and Marketing
Fruit and Tree Nuts, Situation and Outlook Report
pp. 26-31 March 1988 | Gerald B. White
David Blandford |
| Journal Article | Instability in World Grain Markets: A Reply
Journal of Agricultural Economics
39(1):147-148 January 1988 | D. Blandford |

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| Journal Article | International Research and Third World Agriculture: Discussion
American Journal of Agricultural Economics
67(5):1085-1086 December 1985 | Randolph Barker |
| Journal Article | Hedging Australian Wheat Exports Using Futures Markets
The Journal of Futures Markets
7(5):519-533 October 1987 | T.C. Sheales
W.G. Tomek |
| Journal Article | Costs of Production and Competitiveness of Cereals on World Markets
Economie Rurale, 176
pp.37-44 Nov/Dec 1986 | B.F. Stanton |
| Journal Article | International Research and Third World Agriculture: Discussion
American Journal of Agricultural Economics
67(5):1085-1086 December 1985 | Randolph Barker |
| Journal Article | Economists: Imports Will Continue To Capture Large Share of Market
Vineyard & Winery Management
pp. 31-34 Nov/Dec 1986 | Jerry White
David Blandford |
| Journal Article | Agriculture Key to Canada Deal
The Journal of Commerce
pg. 10A August 1987 | David Blandford |
| Journal Article | Export Enhancement Program
Ernahrungsdienst (German Journal of Cereal Products)
42(102):5-6 September 1987 | D. Blandford |
| Journal Article | The Determinants of Italian Wine Imports in the United States
Wine Market. ACTA Horticulturae
203:305-311 June 1987 | Nicola Donadio
David Blandford
Gerald White |

Agricultural Economics - Farm Management/Production Economics

A.E. Res. 86-28	Nonmonetary Considerations in Farm Operator Labor Allocations November 1986	Deborah Streeter William E. Saupe
A.E. Res. 87-08	Field Crops Enterprise Budgets 1987 Projections and Grower Worksheets, New York State March 1987	Darwin P. Snyder William Lazarus
A.E. Res. 87-09	1987 Budget Guide, Estimated Prices for Crop Operating Inputs and Capital Investment Items March 1987	Darwin Snyder
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A.E. Res. 87-20	Dairy Farm Management Business Summary New York 1986 July 1987	Stuart F. Smith Wayne Knoblauch Linda D. Putnam
A.E. Res. 87-24	Cultural Practices and Results for Concord Grapes, New York 1984 September 1987	Darwin P. Snyder Gerald B. White
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A.E. Res. 87-27	Returns to Dairy Producers Under Different Seasonal Production Patterns October 1987	Seth C. Hall Pascal Oltenacu Robert Milligan

A.E. Res. 88-02	1988 Budget Guide, Estimated Prices for Crop Operating Inputs and Capital Investment Items March 1988	Darwin Snyder
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A.E. Res. 88-08	Dairy Farm Business Summary New York 1987 July 1988	Stuart F. Smith Wayne Knoblauch Gerald B. White
A.E. Res. 88-09	1987 Custom Rates for Farm Operations in New York State. August 1988	Darwin Snyder
A.E. Res. 88-11	Economic Impacts of the Crop Management Program on Western New York Dairy Producers. September 1988	J. Waldorph W. Lazarus
A.E. Ext. 87-01	Guide to Processing Dairy Farm Business Summaries in County and Regional Extension Offices for Micro DFBS V 2.1 January 1987	Linda D. Putnam Gregory Bogardo William Lazarus Wayne Knoblauch Stuart F. Smith
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A.E. Ext. 88-08	Dairy Farm Business Summary Northern Hudson Region, 1987 May 1988	Stuart F. Smith
A.E. Ext. 88-09	Dairy Farm Business Summary Northern New York 1987 May 1988	Stuart F. Smith Linda D. Putnam
A.E. Ext. 88-10	FENCES The New York Law June 1988	Joseph Bugliari Dale Grossman

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A.E. Ext. 88-15	A Directory of Cooperative Extension Field Staff With Experience in Alternative Farm Enterprises June 1988	Linda Eastley Wayne Knoblauch
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Staff Paper 87-22	Cash Versus Accrual Accounting Information for Dairy Farm Management July 1987	William Lazarus
Staff Paper 87-26	Becoming an Effective Money Manager - Seven Steps to Successful Financial Management, November 1987	Gerald B. White
Staff Paper 88-02	An Overview of the 1987 Farm Management and Energy Survey, 15 pp. January 1988	Michael Kelleher Nelson L. Bills
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Staff Paper 88-09	An Analysis of the Effects of Field Operations Management on New York Dairy Farms June 1988	Dale Johnson Robert Milligan
Staff Paper 88-17	Approaches to Defining and Classifying Farms August 1988	B. Stanton N. Bills
Journal Article	Effect of Business and Dairy Herd Management Practices on the Variable Cost of Producing Milk Journal of Dairy Science 70:1701-1709 1987	C.B. Williams P.A. Oltenacu C.A. Bratton R.A. Milligan
Journal Article	New York's Vineyard Industry Wines & Vines pp. 26-28 March 1987	George L. Casler

- Journal Article Life Insurance Funding of Buy-Sell Arrangements to Purchase Business Property From Heirs
North Central Journal of Agricultural Economics, 9(2):237-246 July 1987
Loren W. Tauer
- Journal Article Crops to Meet the Needs of the Dairy Cow, New York's Food and Life Sciences Quarterly
16(2):25-27 1986
Charles Sniffen
Gary W. Fick
Robert Milligan
Ronald E. Pitt
- Journal Article Successful Dairy Farm Management Strategies Identified by Stochastic Dominance Analyses of Farm Records
Northeastern Journal of Agricultural and Resource Economics
15(2):168-177 October 1986
Jonas Kauffman
Loren W. Tauer
- Journal Article Signing Up, Spreadsheet Style
Farm Futures
March 1986
Deborah Streeter
- Journal Article Models for Systems Analysis of Potato Integrated Pest Management
Agricultural Systems
24:183-197 January 1987
D.A. Haith
G.S. Farmer
G.B. White
- Journal Article An Economic Study of Potato Farm Diversification Into Fruit Crops
ACTA Horticulturae
203:65-73 June 1987
M.E. Warner
G.B. White
- Proceedings Factors Affecting Dairy Farm Management and Profitability--Presented at National Invitational Bovine Somatotropin Workshop; St. Louis, MO.
Proceedings
September 1987
R.J. Kalter
R.A. Milligan

Agricultural Economics - Marketing/Food Distribution

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| A.E. Res. 86-12 | An Empirical Evaluation of the Effectiveness of Generic Advertising: The Case of Fluid Milk in New York City
April 1986 | Olan D. Forker
Donald J. Liu |
| A.E. Res. 86-32 | Costs and Profitability of Fluid Milk in Retail Stores, Four New York and Northern New Jersey Markets
October 1986 | R.D. Aplin |
| A.E. Res. 87-02 | Economic Performance of 11 Cheddar Cheese Manufacturing Plants in Northeast and North Central Regions
January 1987 | Jens K. Mesa-Dishington
Richard D. Aplin
David M. Barbano |
| A.E. Res. 87-03 | Cheddar Cheese Manufacturing Costs Economies of Size and Effects of Different Current Technologies
January 1987 | Jens K. Mesa-Dishington
David M. Barbano
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| A.E. Res. 87-05 | Dairy Promotion in the United States 1979-1986
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April 1987 | D. Goodrich, Jr. |
| A.E. Res. 87-25 | Dairy Sales Data and Other Data Needed to Measure Effectiveness of Dairy Advertising-Including an Inventory of Available Data
October 1987 | Olan D. Forker
Donald J. Liu
Susan J. Hurst |

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Working Paper 88-05	In Search of Optimal Control Models for Generic Commodity Promotion May 1988	Donald Liu Olan Forker
Working Paper 88-07	Modeling the Decision to Add New Products by Channel Intermediaries June 1988	Vithala R. Rao E. McLaughlin
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Staff Paper 87-19	An Exploratory Modeling of the Decision Process of New Product Selection by Supermarket Buyers August 1987	E. McLaughlin Vithala R. Rao
Staff Paper 87-20	Multifactor Productivity Growth in U.S. Food Manufacturing July 1987	David R. Lee Leopold Maier Sarah G. Lynch

Staff Paper 88-01	The U.S. Honey Industry: An Economic Analysis January 1988	Lois Willett
Staff Paper 88-13	Marketing Agriculture's New Frontier July 1988	E. Figueroa
Staff Paper 88-18	Some Aspects of Italian Wine Economics An Overview of the 1980's August 1988	A. Segre (Visiting Fellow)
Dairy Marketing Notes	The Impact of Price Cuts vs. Assessments on the Dairy Market Dairy Marketing Notes Fall 1987	Andrew Novakovic Harry M. Kaiser
Dairy Marketing Notes	Using Price and Quantity to Describe the Surplus Dairy Marketing Notes Winter 1988	Andrew Novakovic
Dairy Marketing Notes	A Historical Review of Regional Milk Production and Implications for Current Markets and Future Changes Dairy Marketing Notes, pp. 1-4 Summer 1987	Andrew Novakovic
Dairy Marketing Notes	U.S. Dairy Trade Policies: U.S. Dairy Trade Relative to the World Market Dairy Marketing Notes, pp. 5-6 Summer 1987	Andrew Novakovic
Dairy Marketing Notes	U.S. Dairy Trade Policies: Exports and Other Uses of CCC Surplus Dairy Products Dairy Marketing Notes, p. 4 Spring 1987	Andrew Novakovic
Dairy Marketing Notes	U.S. Dairy Trade Policies: Import Quotas and the Amount of Trade Relative to the U.S. Market Dairy Marketing Notes, p. 4 Winter 1987	Andrew Novakovic

Dairy Marketing Notes	Advertising Effectiveness: What is the Evidence? Dairy Marketing Notes Spring 1988	Olan D. Forker
Other Cornell	Modeling the Decision to Add New Products by Channel Intermediaries Johnson Graduate School of Management Working Paper Series January 1988	Vithala R. Rao E. McLaughlin
Other Cornell	Operating Results of Self-Service Discount Department Stores August 1986	Gene German Gerard Hawkes
Other Cornell	Operating Results of Mass Retail Stores, October 1987	Gene German Gerard Hawkes
Other Cornell	An Analysis of the Spatial Organization of the Northeast Dairy Industry Search: Agriculture No. 32 1986	J.E. Pratt A. Novakovic G.J. Elterich D.E. Hahn B.J. Smith G.K. Criner
Other Cornell	Cost Competitiveness of New York Metropolitan Area For Processing Fluid Milk For Distribution to New York Metropolitan Area Customers Fall 1986	R.D. Aplin
Dairy Marketing Notes	Consumers, Food and the Future: Implications for Dairy Marketers Dairy Marketing Notes Winter 1988	E. McLaughlin
Dairy Marketing Notes	Review of the U.S. General Accounting Office Report on Federal Milk Marketing Orders, Dairy Marketing Notes, Department of Agricultural Economics, Cornell Univ. p. 1 Summer 1988	

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| Journal Article | Changing Trends Force Soft and Strong Sectors in Wine Market Outlook
Vineyard & Winery Management
14(3):62-63 May/June 1988 | Gerald White |
| Journal Article | Allocation of Generic Advertising Funds Among Products: A Sales Maximization Approach
Northeastern Journal of Agricultural and Resource Economics
17(1):64-71 April 1988 | Henry Kinnucan
Olan D. Forker |
| Journal Article | Dairy Marketing in the Northeast: Summary Version--Published by the Springfield and Baltimore Farm Credit Banks
Research Article
September 1987 | James Putnam II
Sidney Barnard
Harry M. Kaiser
Fred C. Webster |
| Journal Article | Dairy Marketing in the Northeast: Comprehensive Version--Published by the Springfield and Baltimore Farm Credit Banks
Research Article
October 1987 | James Putnam II
Sidney Barnard
Harry M. Kaiser
Fred C. Webster |
| Journal Article | An Exploratory Modeling of the Decision Process of New Product Selection by Supermarket Buyers
Agribusiness: An International Journal
4(2):177-185 1988 | E. McLaughlin
Vithala R. Rao |
| Journal Article | The Outlook For U.S. Wine Imports
Fruit Situation and Outlook Report
pp. 24-31 March 1987 | David Blandford
Gerald B. White |
| Journal Article | Labor Market Dynamics in the U.S. Food Sector
American Journal of Agricultural Economics, 70(1):90-102 February 1988 | David R. Lee |

- Journal Article Seasonality in the Consumer Response to Milk Advertising with Implications For Milk Promotion Policy
American Journal of Agricultural Economics
68(3):562-571 August 1986
Henry Kinnucan
Olan D. Forker
- Journal Article Futures Funds and Price Volatility: Commentary
The Review of Futures Markets
6(2):136-138 1987
W.G. Tomek
- Journal Article An Appraisal of Composite Forecasting Methods
North Central Journal of Agricultural Economics
10(1):1-11 January 1988
D.W. Park
W.G. Tomek
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