FARMING ALTERNATIVES

A DIRECTORY OF COOPERATIVE EXTENSION FIELD STAFF WITH EXPERIENCE IN ALTERNATIVE FARM ENTERPRISES

 Compiled by
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for
THE FARMING ALTERNATIVES PROJECT

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A DIRECTORY OF COOPERATIVE EXTENSION FIELD STAFF
WITH EXPERIENCE IN ALTERNATIVE FARM ENTERPRISES

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INTRODUCTION

Among New York's farm and rural families, there has been increasing interest in nontraditional agricultural commodities, innovative marketing strategies, rural enterprise development and farm diversification. In 1986, Cornell Cooperative Extension and the New York State Department of Agriculture and Markets initiated the FARMING ALTERNATIVES PROJECT, to provide information and programs on agricultural diversification and enterprise development.

This directory has been developed as one means of supporting the efforts of Extension field staff to respond to inquiries and to develop local programs relating to farming alternatives. Because of the sheer number of alternative enterprises being considered by farm families, and because of the lack of solid economic data, production data, and campus backstopping for many of these enterprises, any single agent or county is unlikely to have expertise in more than one or a few types of alternatives. However, as we look statewide, the range of experience among field staff is quite impressive.

This directory is intended to be used by Extension field staff to identify colleagues with some degree of expertise or at least familiarity with a given type of enterprise. Contact with these individuals may prove helpful in designing programs or responding to local inquiries. Included in the directory are agents and regional specialists with experience in one or more of the following:

1. diversification or conversion of an existing farm operation, such as conversion of a dairy operation to a vegetable farm;

2. new or nontraditional agricultural crops, livestock food and forest products such as specialty vegetables or game;

3. innovative, entrepreneurial approaches to marketing such as mail order or direct wholesaling;

4. innovative production systems such as organic farming, hydroponics, aquaculture, energy or input-reducing systems;

5. innovative products and services which make use of farm family or natural resources such as bed and breakfasts, farm tours, or winter recreation facilities.

Organization of the Directory

The directory is divided into two main sections. The first section contains the names, addresses, and phone numbers of Cooperative Extension field staff and regional specialists who have varying degrees of interest and involvement in farming alternative topics. This section is arranged alphabetically without regard to county or subject area. A brief statement is provided on each person's EXPERIENCE AS IT RELATES TO FARMING ALTERNATIVES. It must be remembered, however, that this experience often represents only a minor part of their overall responsibilities. The second section of the directory presents subject headings, under which are listed the names of agents with related experience. Individuals may be listed more than once within the subject index.
Procedures Used to Obtain Listings

In the fall of 1986, the Farming Alternatives Project conducted a survey of Cooperative Extension field staff and regional specialists. In this survey, we asked the respondents to list any agents or specialists whom they felt had particular experience(s) relating to alternative commodities, marketing, or enterprise development. In most cases, we then contacted the recommended agents and specialists in order to determine the specific nature of their involvement in farming alternatives. In many cases, these conversations led to further referrals. Every effort was made to make the information contained in this directory accurate and complete, however, we recognize that this is not an exhaustive list of all the field staff and specialists who have experience in farming alternatives.

Request for Your Help

In order to make this a truly useful directory we need your help in verifying its accuracy and completeness, as well as your comments on format. Please send suggestions for changes in the directory to:

Farming Alternatives Project
443 Warren Hall
Cornell University
Ithaca, NY 14853
ACKERMAN, Stewart
R.S. Western NY
249 Highland Ave
Rochester, NY 14620
Phone: (716) 461-1000
Program area: Poultry
Experience: Use of computers in business planning and analysis; new opportunities in poultry meat production; experience with game birds.

ALLEN, Joel
Columbia Co. Coop. Ext.
Coop. Ext. Ctr. Rt 66 RD 1
Hudson, NY 12534
Phone: (518) 828-3346
Program area: Admin; CIP/Agr;
Consm Hort
Experience: Works in helping set up garden center, nursery, perennial, and bedding plant operations; has worked with asparagus; uses marketing and business management approach.

BARNEY, Peter
St. Lawrence Co. Coop. Ext.
Univ. Shopping Ctr.
125 Main St. E.
Canton, NY 13617
Phone: (315) 379-2311
Program area: Fld Crops
Experience: Production and marketing of canola and buckwheat, some experience with sweet white lupine production and barley for straw.

BIGGER, Gary
R.S. Western Plains
420 E. Main St.
Batavia, NY 14020
Phone: (716) 363-3040
Program area: Dairy, Livestock
Experience: Works with dairy replacement raising, beef, sheep, and swine.

BILLINGS, Stephen
Ulster Co. Coop. Ext.
P.O. Box 3494
74 John St.
Kingston, NY 12401
Phone: (914) 331-1680
Program area: Dairy, Fld Crops
Experience: Experience with his own bed and breakfast enterprise.

BRIGGS, James
Hamilton Co. Coop. Ext.
PO Box 112
Courthouse
Lake Pleasant, NY 12108
Phone: (518) 548-6191
Program area: CIP; 4-H; Agr
Experience: Pond management: utilization for fish or recreation; experience with recreational businesses such as campgrounds, guiding--ski touring; has also worked with bed and breakfasts, maple syrup and x-mas tree production, rafting, and craft enterprises.

BUERGER, Robert
R.S. Sea Grant Long Island, NYC, Hudson
SUNY
Stonybrook, NY 11794
Phone: (516) 632-8730
Program area: Marine Recreation industries
Experience: Works with tourism and marketing of marine services, but can also help with other small service related businesses.

BURGESS, Shirley
Orange Co. Coop. Ext.
Farm and Home Ctr.
239 Wisner Ave.
Middletown, NY 10940
Phone: (914) 343-1105
Program area: Horse, Livestock
Experience: Experience with rabbits, beef, sheep and horses--especially in horse related recreational enterprises.

CAPRON, James
R.S. Fingerlakes
P.O. Box 217
County Rd 143 and Rt. 14 N.
Alton, NY 14413
Phone: (315) 483-6918
Program area: Fld Crops
Experience: Experience with canola, organic grains, popcorn, maple syrup.
CHILDs, Stephen  
401 N. Main St.  
Warsaw, NY 14589  
Phone: (716) 786-2251  
Program area: Agr; Consum Hort  
Experience: Christmas trees and maple syrup production.

CIANCE, Eileen  
County Office Building Annex  
1 Lower Main St.  
Hudson Falls, NY 12839  
Phone: (518) 747-2861  
Program area: Home Ec Cloth/Text  
Experience: Coordinating and programing of small business and bed and breakfast workshops; is developing a childcare as a business program; has also done a sewing business program.

CINQUE, Maria  
Nassau Co. Coop. Ext.  
Plainview Complex  
1425 Old Country Rd.  
Plainview, NY 11803  
Phone: (516) 454-0900  
Program area: Turf  
Experience: Turf, sod production; consulting on problems of established golf-courses, could also help with start-up.

CONKLIN, Mary  
Columbia Co. Coop. Ext.  
Coop. Ext. Ctr. Rt. 66 RD 1  
Hudson, NY 12534  
Phone: (518) 828-3346  
Program area: Fruit  
Experience: Production (pests, harvest, storage) and marketing of small and tree fruits; has much experience with u-pick marketing and roadside stands.

COOMBE, Russell  
Franklin Co. Coop. Ext.  
11 Brewster St.  
Malone, NY 12953  
Phone: (518) 483-6767  
Program area: Fld Crops, Farm Mgmt  
Experience: Beef production and some marketing especially feeder calves; has worked with conversion of dairy to part-time beef.

CRISPEN, Monika  
Tompkins Co. Coop. Ext.  
225 S. Fulton St.  
Ithaca, NY 14850  
Phone: (607) 272-2292  
Program area: Agr; Consum Hort  
Experience: Experience with direct marketing of fruits and vegetables, and some horticultural crop marketing; also has experience with wholesale marketing of vegetables, co-operative marketing, organic farming, and business planning and evaluation of alternatives.

CUNIGLIO, Joseph  
R.S. Capital District  
1215 Western Ave.  
Albany, NY 12203  
Phone: (518) 462-2553  
Program area: Markt Veg  
Experience: Experience with sweet potatoes, garlic, and rice; some experience with specialty vegetables.

DAVID, Daryl  
Ulster Co. Coop. Ext.  
P.O. Box 3494  
74 John St.  
Kingston, NY 12401  
Phone: (914) 331-1680  
Program area: Consum Hort, Ornam Hort  
Experience: Horticultural business start-up and consulting, primarily production--greenhouse, bedding plants, perennials, Christmas trees

DAWSON, Chad  
R.S. Sea Grant Lake Ontario,  
St. Lawrence River  
Main St.  
Mexico, NY 13114  
Phone: (315) 963-7286  
Program area: Tourism, Small Bus Develop  
Experience: Recreational business development: business feasibility, management, and advertising, farm vacations, bed and breakfast businesses, farm tours, lodging,
campgrounds, sport fisheries.
Looking at resource base and how it fits into recreational businesses.

DELL, Joseph
R.S. Central Southern Tier
225 S. Fulton St.
Ithaca, NY 14850
Phone: (607) 272-2292
Program area: Fld Crops
Experience: Production, pricing, and marketing of hay; has also worked in conversion of dairy to hay production.

DELLAMANO, Francis
Oswego, Co. Coop. Ext.
Coop. Ext. Headquarters
Main St.
Mexico, NY 13114
Phone: (315) 963-7286
Program area: Agr, Fruit
Experience: Roadside marketing especially labor rules; part-time farm management.

DeYOUNG, Bruce
R.S. Sea Grant Long Island, NYC,
Hudson
Cornell University Lab 39
Sound Ave.
Riverhead, NY 11901
Phone: (516) 727-3910
Program area: Business Management and Marketing
Experience: Service business management and marketing with a special interest in family owned enterprises and home based businesses such as bed and breakfasts, guide services, and food enterprises; has worked mainly with marine enterprises.

DiGREGORIO, Maria
Otsego Co. Coop. Ext.
123 Lake St.
Cooperstown, NY 13326
Phone: (607) 547-2536
Program area: Dairy, Livestock
Experience: Investigation of laws and licensing for business start-up; has also worked with deer farming and llama production but was not heavily involved.

DOIN, Suzanne
Clinton Co. Coop. Ext.
Old Courthouse Bldg.
Margaret St.
Plattsburg, NY 12901
Phone: (518) 561-7450
Program area: Home Ec
Experience: Coordination, programming for workshops on small and home based businesses. Works with decision making considerations concerning family/home situation and value clarification in home business start-up.

DONAHUE, Eileen
Cortland Co. Coop. Ext.
P.O. Box 5590
County Office Bldg.
Cortland, NY 13045
Phone: (607) 753-5077
Program area: Home Ec
Experience: Coordinating and programming in small and home based businesses; has specific information on childcare, clothing and textile, and bed and breakfast businesses, contacts with Small Business Development and Technical Assistance Center at SUNY-Plattsburgh.

DONELLY, Thomas
Delaware Co. Coop. Ext.
P.O. Box 184
NYS Rt. 10
Hamden, NY 13782
Phone: (607) 865-6531
Program area: Agr, Farm Mgmt, Fld Crops
Experience: Has worked with maple syrup production and marketing alternatives; also has experience with honey.

DYKEMAN, David
Columbia Co. Coop. Ext.
Coop. Ext. Ctr. Rt. 66 RD 1
Hudson, NY 12534
Phone: (518) 828-3346
Program area: 4-H Animal Sci
Experience: Has worked in starting game bird operations especially ringneck pheasants, some quail and rouffed grouse: has information on suppliers, sources of gamebird stock.
costs, applications for licensing, and some marketing information; has also worked with backyard laying operations and freezer trade livestock.

ERVIN, Jennifer
Dutchess Co. Coop. Ext.
Program Assistant
P.O. Box 259
Farm and Home Ctr., Rt. 44
Millbrook, NY 12545
Phone: (914) 677-5006
Program area: Horse Farming
Experience: Works with 4-H program and also with commercial horse farmers.

FARAGLIA, John
Niagara Co. Coop. Ext.
Farm and Home Center
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-2651
Program area: Consum Hort, Floricult, Ornamental Hort
Experience: Horticultural specialties—production of dried flowers and outdoor cut flowers, production of hydroponic tomatoes—mainly supportive in area of pest control; also works in Christmas tree start-up, production, and marketing, and in perennial production, i.e., herbaceous flower garden perennials.

FARR, Betsy
St. Lawrence Co. Coop. Ext.
Univ. Shopping Ctr.
125 Main St. E.
Canton, NY 13617
Phone: (315) 379-2311
Program area: Agr, Dairy, Livestock
Experience: Feeder pigs and also cooperative beef marketing.

FIELD, George
St. Lawrence Co. Coop. Ext.
Univ. Shopping Ctr.
125 Main St. E.
Canton, NY 13617
Phone: (315) 379-2311
Program area: Farm Mgmt
Experience: Farm business management and exploring options with people; has done small business workshops.

FIELD, Bruce
Oneida Co. Coop. Ext.
Coop. Ext. Ctr.
Rd. 1 Second St., Box 126
Oriskany, NY 13424
Phone: (315) 736-3394
Program area: Agr, Fld Crops, Veg
Experience: Maple syrup: production, and some work with special marketing.

FREEMAN, Ralph
Suffolk Co. Coop. Ext.
246 Griffing Ave.
Riverhead, NY 11901
Phone: (516) 727-7850
Program area: Floricult
Experience: Greenhouse business development: start-up, expansion, and marketing; working with bedding plants, perennial, cut flowers, tropical foliage.

FUTTRUP, Mary
Niagara Co. Coop. Ext.
Farm and Home Center
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-6773
Program area: Home Ec
Experience: Home based cottage industries, especially in clothing and textiles; works with a variety of rural and non-rural clients.

GALLAGHER, Thomas
Martin Rd. RD 2, Box 131
Voorheesville, NY 12186
Phone: (518) 765-3510
Program area: Farm Mgmt, Fld Crops, dairy
Experience: Experience with converting dairy to beef, veal, or hogs; also has experience with goats and sheep, use of sewage sludge for field crops, and development of poplar trees for cash—pulpwood and chips.

GREENE, David
R.S. Sea Grant Great Lakes, Lake Erie
21 S. Grove St.
East Aurora, NY 14052
Phone: (716) 652-5453
Program area: Youth Ed, Lake Erie Resources
Experience: Mariculture and aquaculture: experience with intensive pond culture and cage raising of fish especially crayfish for bait, and walleye perch.

HADCOCK, Stephen
Columbia Co. Coop. Ext.
Coop. Ext. Ctr. Rt. 66 RD 1
Hudson, NY 12534
Phone: (518) 828-3346
Program area: Dairy, Farm Mgmt
Experience: Experience with dairy alternatives such as replacement raising; works in farm management, ag engineering--ventilation, construction; has some experience with hard red spring wheat and sweet white lupine.

HANNAN, Jesse
R.S. Fingerlakes
321 E. Williams St.
Waterloo, NY 13165
Phone: (315) 534-9252
Program area: Dairy, Livestock
Experience: Works with dairy replacement raising, beef, sheep, and swine.

HERENDEEN, Nathan
R.S. Western Plains
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-2651
Program area: Fld Crops
Experience: Experience with canola, buckwheat, lupine, and hard red spring wheat.

HIMELRICK, David
R.S. Great Lakes grapes
412 E. Main St.
Fredonia, NY 14063
Phone: (716) 672-2191
Program area: Grapes
Experience: Production and marketing of seedless table grapes.

HOGAN, Harold
Ulster Co. Coop. Ext.
P.O. Box 3494
74 John St.
Kingston, NY 12401
Phone: (914) 331-1680
Program area: Agr; CIP/Agr, Veg
Experience: Works with specialty vegetables, chinese vegetables and with direct marketing techniques such as corn festivals.

HOTOPP, Kenneth
Schoolmarie Co. Coop. Ext.
41 S. Grand St.
Cobleskill, NY 12043
Phone: (518) 234-4303
Program area: Agr; CIP
Experience: Experience with developing forest resource based hobby/enterprises such as x-country skiing and hiking trails, maple syrup production, and other woodlot management; also has experience with bed and breakfasts and has helped convert dairy to vegetable enterprises.

HUTH, Joseph
Martin Rd. RD 2, Box 131
Voorheesville, NY 12186
Phone: (518) 765-3510
Program area: Agr
Experience: Experience with direct marketing--farmers markets, and roadside marketing.

HUTT, Guy
Agricultural Ctr.
Sisco St.
Westport, NY 12993
Phone: (518) 972-8291
Program area: Agr
Experience: Experience with direct marketing, farmers markets and with sheep, forages and marketing wool; uses business management approach.

ISAACS, Steven
Orleans Co. Coop. Ext.
P.O. Box 150
20 South Main St.
Albion, NY 14411
Phone: (716) 589-5561
Program area: Agr
Experience: Marketing of horticultural crops and goods.
JENNINGS, David
Rensselaer Co. Coop. Ext.
Courthouse Congress and 2nd Sts.
Troy, NY 12180
Phone: (518) 270-4000
Program area: Consum hort, Ornams Hort
Experience: Consulting on horticultural crops and businesses;
experience with Christmas trees: does spring program for those interested
in Christmas trees which covers taxes, marketing, pest control,
planting, pruning, etc.

KANG, Caroline
Suffolk Co. Coop. Ext.
246 Griffing Ave.
Riverhead, NY 11901
Phone: (516) 727-7850
Program area: Consum Hort
Experience: Consumer education concerning specialty vegetables,
oriental vegetables, and herbs; identification and production of
oriental vegetables.

KAUFFMAN III, Jonas
Coop. Ext. Ctr.
420 E. Main St.
Batavia, NY 14020
Phone: (716) 343-3040
Program area: CIP; Agr
Experience: Small and home based business development, process of
registering, sales tax, and permits.

KILGER, Thomas
Rensselaer Co. Coop. Ext.
Courthouse Congress and 2nd Sts.
Troy, NY 12180
Phone: (518) 270-4000
Program area: Agr, Fld Crops; CIP
Experience: Working with alternatives to dairy such as hay production,
alternative field crops such as hard red spring wheat, popcorn, and forage
peas; has done much work with low cost soil improvement--reduced till,
no-till, and with ways of reducing herbicides; has also worked with
production of sweet potatoes.

LEE, Lynn
Columbia Co. Coop. Ext.
Coop. Ext. Ctr. Rt. 66 RD 1
Hudson, NY 12534
Phone: (518) 228-3346
Program area: 4-H
Experience: Deer farming: has gathered materials on breeding,
nutrition, facilities, management, pest and disease, and marketing.

LEHMANN, Paul
Niagara Co. Coop. Ext.
Farm and Home Center
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-2651
Program area: Agr; CIP
Experience: Farm tourism: currently developing an agritour planner which
would facilitate tours of professional groups to farms of interest;
awareness of marketing niches, ideas.

LERNER, Nancy
Martin Rd. RD 2, Box 131
Voorheesville, NY 12186
Phone: (518) 765-3520
Program area: CIP
Experience: Program coordinating in small and home based business:
general start-up workshops, workshops on specific aspects of business,
workshops on homebased clothing and textile, day care and food
enterprises.

LUCIA, Kenneth
Fulton Co. Coop. Ext.
57 E. Fulton St.
Gloversville, NY 12078
Phone: (518) 725-6441
Program area: Agr
Experience: Coordinating resources in alternative land uses for profit.

MALCHOFF, Mark
HCR 02 Box 238
Schroon River Rd.
Warrensburg, NY 12885
Phone: (518) 623-3291
Program area: CIP, 4-H Natur Sci
Experience: Fisheries and commercial rafting.
MISEK, Mary  
Lewis Co. Coop. Ext.  
P.O. Box 72  
Lowville, NY 13363  
Phone: (315) 376-5270  
Program area: Home Ec  
Experience: Does extensive general programming in area of small business; works with whole scope of small, basically rural entrepreneurship in coordination with other agents in her county; primarily coordinating function.

MISHANEK, John  
Schenectady Co. Coop. Ext.  
615 State St.  
Schenectady, NY 12305  
Phone: (518) 372-1622  
Program area: Agr  
Experience: Has worked extensively in part-time farming programming; has done workshops on woodlot management for part-time farmers—hardwood, x-mas tree, and maple syrup production, some work with specialty vegetables; resource person for part-time farming on questions concerning herbs, x-mas trees, sheep, flowers.

NALLY, Thomas  
Monroe Co. Coop. Ext.  
Coop. Ext. Ctr.  
249 Highland Ave.  
Rochester, NY 14620  
Phone: (716) 461-1000  
Program area: Agr, Veg; CIP  
Experience: General knowledge of marketing requirements for minor and major vegetable crops both wholesale and retail; experience in agribusiness development and promotion.

NELSON, Walter  
Erie Co. Coop. Ext.  
Coop. Ext. Ctr.  
215 Grove St.  
East Aurora, NY 14052  
Phone: (716) 652-5401  
Program area: Agr, Floricult., Orn. hort.  
Experience: Greenhouse start-up and consulting, floriculture and ornamental horticulture start-up and consulting; has some experience with Christmas tree production.

PARK, Kristen  
R.S. Eastern N.Y.  
P.O. Box 670  
59 N. Main St.  
Liberty, NY 12754  
Phone: (914) 292-6180  
Program area: Poultry  
Experience: Turkey production; familiar with new opportunities in poultry meat production; some work with game birds.

PIESTER, Kenneth  
Columbia Co. Coop. Ext.  
Coop Ext Ctr Rt 66 RD 1  
Hudson, NY 12534  
Phone: (518) 828-3346  
Program area: Pld Crops, Agr Gen  
Experience: Experience with hard red spring wheat and sweet white lupine.

RACKOWSKI, Carole  
Orleans Co. Coop. Ext.  
P.O. Box 150  
20 South Main St.  
Albion, NY 14411  
Phone: (716) 589-5561  
Program area: Veg  
Experience: Experience with vegetables including minor crop vegetables and muck vegetables.

REVILLE, David  
Wayne Co. Coop. Ext.  
P.O. Box 217  
Rt. 14 N. and Co. Rd. 143  
Alton, NY 14413  
Phone: (315) 483-6918  
Program area: Admin; CIP/Agr  
Experience: Farm employee relations; has put together workshops and resource packets on this.

ROBINSON, Karen  
Oneida Co. Coop. Ext.  
Coop. Ext. Ctr.  
Rd. 1 Second St. Box 126  
Oriskany, NY 13424  
Phone: (315) 736-3394  
Program area: Home Ec, Consum Ed  
Experience: Bed and breakfast coordinating and programming.
ROBINSON, Richard
Niagara Co. Coop. Ext.
Farm and Home Center
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-2651
Program area: CIP; Natur Resour
Experience: Bed and breakfast start-up--has information kits; working to develop the associations of bed and breakfasts and is currently organizing a newsletter with fact sheets for those already in business; also has experience with woodlot management, especially Christmas trees.

RUTKOWSKI, Edward
R.S. Lake Erie
Coop. Ext. Ctr.
215 Grove St.
East Aurora, NY 14052
Phone: (716) 652-5453
Program area: Veg, Small Fruit
Experience: Has worked with asparagus, gladiolas, and small fruits such as raspberries, and strawberries.

SILSBY, Kenneth
R.S. Western NY
Farm and Home Center
4487 Lake Ave.
Lockport, NY 14094
Phone: (716) 433-2651
Program area: Fruit Harvest
Mgmt, Handling, Mktg
Experience: Production and marketing of tree fruits and small fruits including cherries, apples, blueberries, strawberries, and rhubarb; has worked with direct marketing--pick your own, farmers markets, wholesale; has worked with on-farm cider manufacturing.

SKODA, Gerald
P.O. Box 670
59 N. Main St.
Liberty, NY 12754
Phone: (914) 292-6180
Program area: Agr
Experience: Marketing and development--grants for studying duck, and turkey production; working with some free range chicken; has done workshops on duck, turkey, poultry production.

SNEDEKER, William
Dutchess Co. Coop. Ext.
P.O. Box 259
Farm and Home Ctr. Rt. 44
Millbrook, NY 12545
Phone: (914) 677-5006
Program area: Agr, Livestock
Experience: Production and marketing of livestock: direct marketing of sheep and lamb, freezer trade beef, innovative marketing.

STAATS, Louis
R.S.
Uhlein Sugar Maple Research Lab.
Sugar House
Bear Cub Rd.
Lake Placid, NY 12946
Phone: (518) 523-9337
Program area: Natural Resources
Experience: Coordinating and programming for training workshops on maple syrup production and for the maple tour in summer; research in maple production technology; some work with woodlot management.

TILLAPAUGH, Bruce
401 N. Main St.
Warwick, NY 14569
Phone: (716) 786-2251
Program area: Fld Crops
Experience: Hybrid oil sunflower and sunflower for bird seed, sweet white lupine, hard red spring wheat, and some work with buckwheat.

TROWBRIDGE, Craig
Empsall Plaza
223 JB Wise Pl.
Watertown, NY 13601
Phone: (315) 788-8450
Program area: Dairy
Experience: Beef production and marketing--working mainly with part-time farmers; has worked to organize cooperative marketing of feeder calves.
VALLEY, Norman  
Oswego Co. Coop. Ext.  
Coop. Ext. Headquarters  
Main St.  
Mexico, NY  13114  
Phone: (315) 963-7286  
Program area: Small Business  
Experience: Coordinating, programming, and consulting in small business start-up and management.

VANDERMARK, Stephen  
St. Lawrence Co. Coop. Ext.  
Univ. Shopping Ctr.  
125 E. Main St. E.  
Canton, NY  13617  
Phone: (315) 379-2311  
Program area: 4-H, Consum Hort  
Experience: Production and marketing of greenhouse crops, bedding plants, started plants, small fruits, vegetables, and herbs; also has experience with minimum/low pesticide use and with forestry products.

VOILAND, Michael  
R.S. Sea Grant Lake Ontario  
SUNY  
Brockport, NY  14420  
Phone: (716) 395-2638  
Program area: Sportfishe ries  
Experience: Experience with charter fishing and tackle shops along Great Lakes and inland where applicable; also has experience with aquaculture.

WEAVER, David  
Erie Co. Coop. Ext.  
Coop. Ext. Ctr.  
215 Grove St.  
East Aurora, NY  14052  
Phone: (716) 652-5453  
Program area: Dairy, Livestock  
Experience: Experience with sheep, swine, beef, some goat, and with rabbit and guinea pig for research--involved mainly in production.

WEBSTER, Judy  
401 N. Main St.  
Warsaw, NY  14569  
Phone: (716) 786-2251  
Program area: Home Ec, Hum Devlop  
Experience: Home childcare and day care businesses: has materials from Cornell, helps in decision making process, licensing, taxes, Social Security, insurance, and professional organizations available; also works with home sewing businesses.

WHITE, Alan  
P.O. Box 670  
59 N. Main St.  
Liberty, NY  12754  
Phone: (914) 292-6180  
Program area: Agr Gen  
Experience: Beekeeping

WHITE, David  
R.S. Sea Grant Lake Ontario-Eastern  
52 Swetman Hall  
SUNY  
Oswego, NY  13126  
Phone: (315) 341-3042  
Program area: Rec Facilities, Sportfishe ries  
Experience: Assists in the design, management, and operation of recreation facilities providing services supportive to Lake Ontario recreation--marinas, boat launching, campgrounds, fish cleaning stations, etc.

WILES, Frank  
Tioga Co. Coop. Ext.  
56 Main St.  
Owego, NY  13827  
Phone: (607) 687-4020  
Program area: Agr: Livestock  
Experience: Direct marketing of fruits and vegetables; has worked with production of early summer squash, early and late strawberries, and sweet potatoes; also has experience with rye hay for mulch for strawberries.

YOUNG, Dale  
Oswego Co. Coop. Ext.  
Coop. Ext. Headquarters  
Main St.  
Mexico, NY  13114  
Phone: (315) 963-7286  
Program area: Veg  
Experience: Production and marketing of vegetable commodities--everything from asparagus to zucchini.
ZABADAL, Thomas
R.S. Finger Lakes grapes
County Office Bldg.
110 Court St.
Penn Yan, NY 14527
Phone: (315) 536-3381
Program area: Grapes
Experience: Seeded and seedless table grape production and marketing.
ANIMAL/LIVESTOCK/POULTRY

Aquaculture
  James Briggs
  David Greene
  Michael Voiland

Beef
  Gary Bigger
  Shirley Burgess
  Russell Coombe
  Betsy Farr
  Thomas Gallagher
  Jesse Hannan
  William Snedeker
  Craig Trowbridge
  David Weaver

Bees
  Thomas Donnelly
  Alan White

Dairy Replacements
  Gary Bigger
  Stephen Hadcock
  Jesse Hannan

Deer
  Maria DiGregorio
  Lynn Lee

Game Birds
  Stewart Ackerman
  David Dykeman
  Kristen Park

General Livestock
  David Dykeman

Goats
  Thomas Gallagher
  David Weaver

Guinea Pigs
  David Weaver

Horse
  Shirley Burgess
  Jennifer Ervin

Llama
  Maria DiGregorio

Poultry
  Stewart Ackerman
  David Dykeman
  Kristen Park
  Gerald Skoda

Rabbits
  Shirley Burgess
  David Weaver

Sheep
  Gary Bigger
  Shirley Burgess
  Thomas Gallagher
  Jesse Hannan
  Guy Hutt
  John Mishanec
  William Snedeker
  David Weaver

Swine
  Gary Bigger
  Betsy Farr
  Thomas Gallagher
  Jesse Hannan
  David Weaver

CROPS

Christmas Trees
  James Briggs
  Stephen Childs
  Daryl David
  John Farfaglia
  David Jennings
  John Mishanec
  Walter Nelson
  Richard Robinson
Field Crops
Peter Barney
James Capron
Joseph Dell
Thomas Gallagher
Stephen Haddock
Nathan Herendeen
Thomas Kilcer
Kenneth Piester
Bruce Tillapaugh

Organic/Low Pesticide Use
Monika Crispin
Thomas Kilcer
Stephen Vandermark

Turf
Maria Cinque

Forest/Woodlot/Maple
James Briggs
James Capron
Stephen Childs
Thomas Donnelly
Bruce Field
Thomas Gallagher
Kenneth Hotopp
John Mishanec
Richard Robinson
Louis Staats
Stephen Vandermark

Vegetables
Joel Allen
Monika Crispin
Joe Cuniglio
John Farfaglia
Kenneth Hotopp
Caroline Kiang
John Mishanec
Thomas Nally
Carole Rackowski
Edward Rutkowski
Stephen Vandermark
Frank Wiles
Dale Young

FARM MANAGEMENT
Stewart Ackerman
Monika Crispin
Francis Dellamano
Maria DiGregorio
George Field
Stephen Haddock
Kenneth Lucia
John Mishanec
Thomas Nally
David Reville

Herbs
Caroline Kiang
John Mishanec
Stephen Vandermark

MARKETING
Mary Conklin
Monika Crispin
Francis Dellamano
Harold Hogan
Joseph Huth
Guy Hutt
Steven Isaacs
Thomas Nally
Kenneth Silsby
Gerald Skoda
William Snedeker
Craig Trowbridge
Stephen Vandermark
Frank Wiles
Dale Young

Horticulture/Floriculture
Joel Allen
Monika Crispin
Daryl David
John Farfaglia
Ralph Freeman
Steven Isaacs
David Jennings
John Mishanec
Walter Nelson
Edward Rutkowski
Stephen Vandermark
RECREATION/TOURISM

Bed and Breakfast
  Stephen Billings
  James Briggs
  Eileen Ciance
  Chad Dawson
  Bruce DeYoung
  Eileen Donahoe
  Kenneth Hotopp
  Karen Robinson
  Richard Robinson

General
  James Briggs
  Robert Buerger
  Chad Dawson
  Bruce DeYoung
  Kenneth Hotopp
  Paul Lehman
  Mark Malchoff
  Michael Voiland
  David White

SMALL/HOME BASED BUSINESSES
  Eileen Ciance
  Bruce DeYoung
  Suzanne Doin
  Eileen Donahoe
  Mary Futtrup
  Jonas Kauffman III
  Nancy Lerner
  Mary Misek
  Norman Valley
  Judy Webster