List of Available
Agricultural Economics

PUBLICATIONS

AND COMPUTER PROGRAMS

Cornell University, Ithaca, New York

Prepared by
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Books authored by members of the department can be obtained from the publisher or a bookstore.

Computer Programs can be obtained directly from the contact person indicated.
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Andrew Novakovic
Lana Hall

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Susan E. Offutt

James Lowenberg-DeBoer
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B. F. Stanton

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Marion Grabowicz
Angelina Torchia

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New York Agriculture Census Data, 1982 Value of Agricultural Products Sold, 1982
July 1984
B. F. Stanton
W. A. Knoblauch

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January 1966
Thomas T. Polenon

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Crucial Knowledge Gaps in the Relationship Between Agricultural Production and Environmental Quality
August 1972
George L. Casler
James J. Jacobs

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On Conferences and Their Proceedings: I Can't Believe I Read the Whole Thing
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Thomas T. Poleman

Staff Paper 80-1
Listing of Economics and Related Professional Journals in the Cornell University Libraries
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David Blandford
Nancy Trencansky et al.

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The Efficiency of the Farmer at Various Ages
June 1983
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Farm Management/Production Economics

General

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Jean Lowe

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How Farm Families Make Decisions THE NORDAHLS - Family No. 5
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THE JAIMONS - Family No. 7
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Sandy Battalia

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Determining Farm Tractor and
Equipment Costs
May 1976
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Information System General Accounting
Instructions and Code Manual
September 1979
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September 1980
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E. C. Bratton

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**Enterprises – Field Crops**

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A.E. Res. 82-35  Field Crops Costs and Returns from Farm Cost Accounts  October 1982  Darwin P. Snyder


A.E. Ext. 77-25  Economic Considerations in Drying and Storing Grain  October 1977  George L. Casler


A.E. Ext. 82-31  Economic Profiles for Corn, Hay and Pasture; 1981 and Five Year Average 1977-81  October 1982  Wayne Knoblauch


Enterprises - Fruit

A.E. Res. 76-8  Economic Performance of Mechanical Tree Fruit Harvesters  June 1976  Lance Davey

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A.E. Res. 82-36  Fruit and Vegetable Crops Costs and Returns from Farm Cost Accounts  October 1982  Darwin P. Snyder


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A.E. Ext. 82-5  A Net Present Value Analysis of Vineyard and Winery Investments February 1982  David Key


A.E. Ext. 83-27  Grape Farm Business Summary
               Great Lakes Region, 1982
               October 1983
L. D. Putnam
G. B. White
D. G. Himelrick

A.E. Ext. 84-9  Grape Farm Business Summary
               Finger Lakes Region, 1982
               June 1984
D. B. Whitaker
G. B. White
T. J. Zabadal

Staff Paper 77-36  A Look at the Economic Impact of
                   the Grape Industry in New York
                   October 1977
Trenholm D. Jordan

Staff Paper 80-9  The Economics of New York's Pest
                   Management Program for Tree Fruit
                   March 1980
Gerald B. White

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                   Management
                   May 1981
George Fohner

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                   Income from Orchards, Groves, and Vineyards
                   July 1982
G. L. Casler
G. B. White

Staff Paper 84-8  A Survey of Grape Production Costs
                   in the Finger Lakes Area of New York
                   April 1984
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LC 10 A Classification of Farms by Areas in Herkimer County, New York  H. E. Conklin
       J. V. B. Rice

LC 11 A Classification of Farms by Areas in Otsego County, New York  H. E. Conklin
       J. V. B. Rice

LC 12 Economic Viability of Farm Areas in Monroe County, New York  R. E. Linton
       H. E. Conklin

LC 13 Economic Viability of Farm Areas in Onondaga County, New York  R. E. Linton
       H. E. Conklin
LC 14  Economic Viability of Farm Areas in Tompkins County, New York  R. E. Linton  H. E. Conklin
Map  Economic Viability of Farm Areas  H. E. Conklin  R. E. Linton

Food and Life Sciences Bulletins

No. 20  Environmental, Economic and Physical Considerations in Liquid Handling of Dairy Cattle Manure  G. L. Casler  E. L. LaDue
No. 27  Forage and Grain Programs for Dairy Farms With Varying Cow-Land Ratios  Charles H. Cuykendall  G. L. Casler
No. 36  Methods and Costs of Distributing Beef to the Food Service Industry  Thomas H. Stafford
No. 60  The Costs of Seasonal Agricultural Employment  Ward E. Bauder
No. 67  Equipment Leasing and Renting As Alternative Sources of Investment Capital for Northeast Farmers  E. L. LaDue

International Agriculture Development Publications

IAD Bulletins


IAD Mimeographs


42. Ferguson, Donald S. and Thomas T. Poleman, "Modernizing African Animal Production: The Uganda Tick Control Project."
IAD Mimeographs contd.


IAD Mimeographs contd.


Information Bulletins

IB 5 Farmers and Retirement
Robert S. Smith
Loren W. Tauer
Stuart F. Smith

IB 114 Life Insurance for Farm Families
Robert S. Smith

IB 130 Real Property Tax Assessments in New York: A Primer
B. Mason
E. Lutz

IB 147 Hedging in Commodity Futures: A Guide for Farmers in the Northeast
Wm. Tomek

IB 167 Insurance for the Farm Business
Robert S. Smith
Gary D. Rice

IB 189 Estate Planning for Farm Families
Loren W. Tauer
Dale A. Grossman

IB 194 Farm Partnership Arrangements
C. A. Bratton

IB 195 Summary of New York State Drainage Law
Dale A. Brossman
Larry D. Geohring et al.

Miscellaneous Bulletins

130 A Summary of New York Water Law
Lisa Cappalli
Joseph B. Bugliari
Regional Publications

FL 531  Updated Inventory of Agricultural Computer Programs
        April 1984

NC 2   Income Tax Management for Farmers
        Revised October 1982

NC 11  The Farm Corporation
        Revised January 1983

NC 34  Managing Your Farm Financial Future
        1981

NC 43  Taxmanship in Buying or Selling a Farm
        1977

NC 49  Retirement Planning for Farm Families
        1976

NC 50  Farm Business Arrangements
        1976

NC 55  Tax Sheltered Retirement Plans or
        Farm Investments
        1978

NC 193 Farm Estate and Transfer Planning:
       A Management Perspective
       1983

NE 209 Farm Management for Part-time Farmers
       1980

Your Food - Folder - 1976
Your Food - Policy Basebook - 1977

World Food Issues, Second Edition,
February 1984

Marketing Alternatives for Agriculture -
Is There a Better Way?
(13 papers - various authors)
Search

Vol. 1
No. 5
A Spatial Allocation Model for Projected Outdoor Recreation Demand: A Case Study of the Central Upstate New York Region
Mahfouz Tadros
Robert J. Kalter

Vol. 1
No. 6
Unit Pricing in Supermarkets: Alternatives, Costs, and Consumer Reaction
T. David McCullough
Daniel I. Padberg

Vol. 2
No. 12
Evaluation of Public Investments: Distributional Impacts of Water Resource Projects
Thomas H. Stevens
Robert J. Kalter

Vol. 2
No. 15
Consumer Reaction to Nutrition Information on Food Product Labels
D. L. Call
D. I. Padberg et al.

Vol. 4
No. 4
O. Forker
D. Padberg
M. Chayat

Vol. 4
No. 10
Adult Attitudes Toward Major Beverages in Seven New York Metropolitan Markets
Doyle Eiler
Stanley Thompson

Vol. 6
No. 2
Potential Gains from Controlling Distribution of the United States Apple Crop
R. R. Piggott

Vol. 6
No. 3
An Econometric Analysis of Sales Response to Generic Milk Advertising in New York State
S. R. Thompson
D. A. Eiler
O. D. Forker

Vol. 9
No. 2
Economics of Federal Flood Insurance and Loan Programs
Michael J. Rettger
Richard N. Boisvert

No. 11
Buffer Stock Price Stabilization: An Application of Optimal Control Theory
Seon Lee
David Blandford

No. 26
The Structure of Agricultural Landownership in the United States, 1946 and 1978
Nelson L. Bills et al.
IV. OTHER PUBLICATIONS

The Following publications can be obtained by writing directly to:

(name of author)
Department of Agricultural Economics
Warren Hall
Cornell University
Ithaca, NY 14853


Nelson L. Bills
Arthur Daugherty


Nelson L. Bills
Kenneth Gardner


Nelson L. Bills

"Quantifying the Nutrition Situation in Developing Countries," Food Research Institute Studies, Vol. XVIII, No. 1, 1981.

T. T. Poleman


T. T. Poleman


T. T. Poleman


Thomas T. Poleman


Daniel G. Sisler
David Blandford


Kenneth L. Robinson


John R. Brake, Editor
Eddy L. LaDue and
Loren Tauer,
Assoc. Editors

Eddy L. LaDue


William G. Tomek

"Produce Losses: Opportunities for Improved Operations." *Produce Marketing Association 1984 Almanac.*

Edward W. McLaughlin

Thomas R. Pierson

John W. Allen


Edward W. McLaughlin

Larry G. Hann


Edward W. McLaughlin

Thomas R. Pierson


O. D. Forker

R. D. Boynton


O. D. Forker

H. W. Kinnucan


O. D. Forker

D. R. Henderson


John R. Brake


Nelson L. Bills

Ralph E. Heimlich
V. BOOKS BY MEMBERS OF THE DEPARTMENT

The books listed below are NOT AVAILABLE from the Department of Agricultural Economics. Inquiries concerning books should be directed to a bookstore or to the publisher.

THE PAPALOAPAN PROJECT - AGRICULTURAL DEVELOPMENT IN THE MEXICAN TROPICS
The Food Research Institute, Stanford University, 1964.

THE ECONOMICS OF AGRICULTURAL DEVELOPMENT

AGRICULTURAL MARKETING IN THE PHILIPPINES
College of Agriculture, University of The Philippines, 1969.

THE FOOD SUPPLY OF KAMPALA: A STUDY IN THE MARKETING OF BASIC FOOD-STUFFS IN AN AFRICAN METROPOLITAN AREA
Makerere Institute of Social Research, 1972.

CUSTOMER SERVICE - THE ROAD TO GREATER PROFITS

THE NEW ECONOMICS OF GROWTH - A Strategy for India and the Developing World

THE STRUCTURE OF THE U.S. PETROLEUM INDUSTRY
U.S. Government Printing Office,

USER'S GUIDE TO PETROLEUM INDUSTRY SURVEY DATA TAPE
National Technical Information Service,

METRICS FOR THE FOOD INDUSTRY

THE FOOD STORE DISTRIBUTOR: A RETAIL SALES GUIDE

WATER PRODUCTION FUNCTIONS FOR IRRIGATED AGRICULTURE

WESTERN COAL: PROMISE OR PROBLEM
FOOD MERCHANDISING PRINCIPLES AND PRACTICES

G. A. German

FLORAL MARKETING

Dana C. Goodrich, Jr.

UXPANAPA: REACOMODO Y DESARROLLO AGRICOLA EN
EL TROPICO MEXICANO

Peter T. Ewell
Thomas T. Polenan

AGRICULTURAL PRODUCT PRICES

William G. Tomek
Kenneth L. Robinson

ENERGY RESOURCES AND ENERGY CORPORATIONS

Duane Chapman

CAPITAL INVESTMENT ANALYSIS: USING DISCOUNTED
CASH FLOWS

George L. Casler
Bruce L. Anderson
Richard D. Aplin

FOOD MERCHANDISING: PRINCIPLES AND PRACTICES

Gene A. German
Ted Leed

Contributions to Books

"Relating Research Resource Allocation to Multiple
Goals" in Thomas M. Arndt, editor, Resource
Allocation and Productivity in National and
International Agricultural Research,
University of Minnesota Press, Minneapolis,
Minn., 1975.

J. W. Mellor

"Special Valuation of Farms and Other Closely Held
Business Property" in The New Estate and Gift
Tax Law: Effective Estate Planning Techniques,
Sponsored by the New York Law Journal,
J. B. Lewis, Chairman, Law Journal Press,

R. S. Smith

"Agricultural Price Analysis and Outlook" in
A Survey of Agricultural Economics Literature,
Vol. 1, University of Minnesota Press,
Minneapolis, Minn., 1977.

W. G. Tomek
K. L. Robinson

"West African Export Marketing Boards" in Agricultural
Marketing Boards - An International Perspective,
S. Hoos, editor, Ballinger Publishing Co.,

D. Blandford

"Will There Be Enough Food?" in 1981 Yearbook of

Olan D. Forker
VI. COMPUTER PROGRAMS

The following is a list of computer programs developed in the Department of Agricultural Economics. If you are interested in any of these, please send your request directly to the contact person, Department of Agricultural Economics, Cornell University, Ithaca, NY 14853. Prices cover only the cost of program reproduction and distribution.

The programs are divided into two categories:

(I) Actively supported by Department staff with documentation available; and
(II) Adequate documentation not available, most applicable only to institutions and businesses.

I. ACTIVELY SUPPORTED BY DEPARTMENT STAFF WITH DOCUMENTATION AVAILABLE:

A. Program Title: CROP BUDGET CALCULATOR TEMPLATE

Machines and Languages:

Apple II Plus and 16 Sector Visicalc
Osborne 1 and Supercalc

Description:

Calculates a crop enterprise budget given input quantities and prices, and machinery ownership and operating costs per acre. Expenses are divided into fixed and variable, and growing and harvesting. Breakeven prices to cover variable and all expenses are calculated.

Contact Person: William F. Lazarus

B. Program Title: CROP BUDGET AND MACHINERY COST CALCULATOR TEMPLATE

Machines and Languages:

Osborne 1 and Supercalc Version 1.05 or later version

Description:

Set of seven templates and 10 execute files. Calculates annual hours of use and ownership and operating costs for a set of farm machines, allocated to growing and harvesting on up to five crops. Width, speed, field efficiency, and times over field are used to calculate field capacity. Repair costs are estimated from engineering equations. Fuel use is calculated by machine based on horsepower and estimates of hourly fuel use. Straight-line depreciation and interest, insurance and storage on investment are calculated. Calculates costs and returns per acre for the five crops, using the calculated machinery costs.

Contact Person: William F. Lazarus
C. Program Title: ASSESSING THE RETIREMENT VALUES OF FARM AND OTHER INVESTMENTS

Machines and Languages:
TI-58 and TI-59 Programmable Calculators

Description:
Calculates the values of alternative investments for retirement. These values depend not only on ordinary income return rates, capital gain return rates, and capital appreciation, but also on income tax rates before and during retirement.

Contact Person: Loren W. Tauer

D. Program Title: GRADUATED PAYMENT SCHEDULES FOR FARMLAND PURCHASES

Machines and Languages:
IBM 370, FORTRAN IV

Description:
Computes a loan repayment schedule for any amount, interest rate or duration. Loan payments can be geometric, modified geometric, or level.

Contact Person: Loren W. Tauer

E. Program Title: PROFITABILITY AND FINANCIAL FEASIBILITY OF MAJOR CAPITAL INVESTMENTS

Machines and Languages:
IBM 370, FORTRAN

Description:
The program calculates the profitability of investments using discounted cash flows and determines the financial feasibility of the same investment from cash flows generated by the model. Financial feasibility can be assessed for the investment independent of the rest of the business, or the complete business including the investment, can be considered. The model evaluates situations which include a combination of investments in machinery, buildings, land, cattle, trees and vines. The current debt situation and a variety of available credit terms can be entered. For dairy farm situations a budget generator will estimate cash flows from base year data. Investment periods of up to 25 years can be considered. All items can be inflated at selected rates. The output includes the net present value of the investment, investment summary, before and after tax cash flows, investment tax credit use, five year financial feasibility summary, debt outstanding and required debt service.

Contact Person: Eddy L. LaDue
F. Program Title: DEBT SELECTION MODEL FOR A FARM CREDIT BANK

Machines and Languages:
IBM 370, FORTRAN IV, and Rand Quadratic Program

Description:
The model uses probability projections of interest rates and funding requirements provided by the user to compute an efficient set of debt issuance strategies that have low expected costs and low risks (such that actual costs are not expected to deviate greatly from expected costs).

Contact Person: Loren W. Tauer

G. Program Title: ESTIMATING OPERATING COSTS FOR BULK MILK ASSEMBLY

Machines and Languages:
TI-59 Programmable Calculator

Description:
Estimates truck operating costs using economic engineering techniques by combining individual item costs, from fuel and tires to purchase price and maintenance, into uniform operating costs per unit of product, time and distance. These estimates may be broken out into fixed and variable cost components. The program may be used to answer "what if" questions like the effect of fuel cost changes on overall operator costs.

Contact Person: William H. Lesser

H. Program Title: A USER'S GUIDE TO TRIPSIM

Machines and Languages:
TRS-80 (PC-2) Pocket Computer
Basic

Description:
TRIPSIM is a program designed to simulate net revenues from a fishing trip. The user is asked twenty questions relating to the operating conditions for his vessel as well as his catch and price levels and compute gross revenue, trip cost, net revenue, crew's share and ship's share. The program may be most useful for fishermen considering a change in fisheries. It allows for a systematic inquiry into the net revenue prospects of a trip before leaving port.

Contact Person: Jon M. Conrad
II. ADEQUATE DOCUMENTATION NOT AVAILABLE, MOST APPLICABLE ONLY TO INSTITUTIONS AND BUSINESSES:

A. Program Title: LEAST-COST BALANCED DAIRY RATION

Machines and Languages:
IBM 370, FORTRAN IV

Description:
Calculates a nutritionally-balanced least-cost ration composed of the feed ingredients available to the dairyfarmer. Considers restrictions on availability of feeds and computes the ration for prespecified milk production. Incorporates new nutritional concepts such as negative energy balance, lead factors, soluble protein, and the balancing for additional minerals and vitamins into ration formulation. Output includes information on the feeds included in the ration in a form useful to the user, a complete nutritional breakdown of the requirements and the amount contained in the ration, economic information concerning the cost of attaining nutritional requirements and restricting feeds to be included in the ration, and feed prices at which an alternative ration becomes more economical. The user can change any feed requirement or feed composition parameter when the situation dictates.

Contact Person: Robert A. Milligan

B. Program Title: CAMIS DEPRECIATION AND COST RECOVERY SCHEDULE

Machines and Languages:
Digital Equipment Corporation 11/24, C

Description:
An income tax depreciation and cost recovery schedule. The cost basis of nondepreciable assets can also be listed. Depreciable assets are itemized and summarized by class. A record of federal and New York State investment tax credit claimed is included. The adjusted basis and gain on dispositions is computed.

Contact Person: Stuart F. Smith

C. Program Title: INDIVIDUAL DAIRY FARM BUSINESS SUMMARY

Machines and Languages:
Digital Equipment Corporation 11/24, C

Description:
Organizes and summarizes dairy farm business and financial data, computes important business management factors, and prints a farm business summary and analysis for individual dairyfarmers.
The farm business and financial data is keyed directly from a multiple-page check-in form to the microcomputer using 12 input screens, data is verified, and a six page individual farm summary plus diagnostics is produced.

Contact Person: Linda D. Putnam

D. Program Title: AGGREGATE DAIRY FARM BUSINESS SUMMARY

Machines and Languages:
IBM 370, FL-1

Description:
Combines the data from individual dairy farm businesses to produce an aggregate summary for New York counties, regions, state and other selected variables. Selected variables include: herd size, milk output per cow, milk output per worker, cost control, capital efficiency and financial management. A key program component accepts individual farm data via telephone line from the Digital Equipment Corporation 11/24 microcomputer where the individual dairy farm data is processed.

Contact Person: Linda D. Putnam

E. Program Title: LABOR RECORDS/MANAGEMENT SYSTEM

Machines and Languages:
Radio Shack TRS-80 Model I, Level II, Basic

Description:
A labor accounting management system for farms with seasonal labor, specifically New York State fruit and vegetable producers. Daily time records are entered by enterprise and various reports and a payroll are generated. Program is easy to use and is flexible but has not been updated to include provisions of the Economic Recovery Act of 1982.

Contact Person: Robert A. Milligan

F. Program Title: MONTHLY SIMPLE INTEREST LOAN SCHEDULE

Machines and Languages:
Most machines, BASIC

Description:
Computes monthly simple interest payment schedules for any amount, interest rate, or duration. The definition of simple interest is that used in federal income tax regulation as the minimum interest rate for installment sales before imputed interest is implemented. Uses elementary BASIC statements so the program runs with no modification on most computers with BASIC compilers.

Contact Person: Loren W. Tauer
G. Program Title: SIMULATION MODEL FOR DETERMINING THE OPTIMUM SPATIAL AND TEMPORAL ALLOCATION OF GENERIC ADVERTISING EXPENDITURES FOR MILK

Machines and Languages:
Fortran

Description:
inputs milk prices, supply and demand functions, and long run advertising elasticity. Program prints the optimum level of investment in generic advertising of fluid milk for the market in question. Sensitivity analysis with respect to supply response can be conducted, as well as the impact of opportunity costs of capital on the advertising investment.

Contact Person: Olan D. Forker