List of Available
Agricultural Economics
PUBLICATIONS
from
Cornell University, Ithaca, New York

Prepared by
R. Brian How
Marion Grabowicz
Angelina Torchia
It is the policy of Cornell University actively to support equality of educational and employment opportunity. No person shall be denied admission to any educational program or activity or be denied employment on the basis of any legally prohibited discrimination involving, but not limited to, such factors as race, color, creed, religion, national or ethnic origin, sex, age or handicap. The University is committed to the maintenance of affirmative action programs which will assure the continuation of such equality of opportunity.
LIST OF AVAILABLE
AGRICULTURAL ECONOMICS PUBLICATIONS

This report has been prepared to provide you with an up-to-date list of agricultural economics publications available from Cornell University. The publications listed are in five categories:

I. Department A.E. Series and Staff Papers
II. Food Industry Management Publications
III. College Publications
IV. Other Publications
V. Books by Members of the Department

Department A.E. Series and Staff Papers are processed in the Department. The "A.E. Res." series reports the results of research projects. A copy of each A.E. Res. is automatically sent to libraries in land grant institutions and other universities with agricultural economics departments. The "A.E. Ext." series is based on extension projects and are usually intended for specialized groups. "Staff Papers" include major speeches and papers of staff members. These are available in limited quantities.

Copies of the Department A.E. Series and Staff Papers can be obtained by writing to:

R. B. How
442 Warren Hall
Cornell University
Ithaca, New York 14853

Single copies are available to individuals without charge. Prices for larger quantities can be furnished on request.

Food Industry Management Publications deal mainly with food retailing, wholesaling, and manufacturing. Requests for the publications should be sent to:

Gene A. German
250 Warren Hall
Cornell University
Ithaca, New York 14853

College Publications include Experiment Station Bulletins, Extension Bulletins, Land Classification studies, Food and Life Science Bulletins reporting research to general audiences; International Agricultural Development Publications, Information Bulletins, and Regional Publications for extension use; and Search reports on methodology or detailed research results for scientific audiences. A Special Cornell Series "Toward the Year 1985" was published in 1970 with an update in 1978. For College Publications write to:

Mailing Room
Cornell University
7 Research Park
Ithaca, New York 14850

Books authored by members of the Department can be obtained from the publisher or a bookstore.
## TABLE OF CONTENTS

### I. DEPARTMENT A.E. SERIES AND STAFF PAPERS
- Agricultural Economics - General ........................................... 1
- Farm Management/Production Economics .............................. 1
  - General ............................................................................ 1
  - Business Organization/Legal Affairs/Estate Planning ......... 3
  - Credit and Financial Planning ......................................... 4
- Enterprises - Dairy .............................................................. 6
  - Field Crops ....................................................................... 10
  - Greenhouse and Nursery .................................................. 13
  - Livestock .......................................................................... 13
  - Poultry ............................................................................. 14
  - Vegetables ........................................................................ 14
  - Other .............................................................................. 16
- Insurance ............................................................................. 16
- Labor .................................................................................. 16
- Marketing ........................................................................... 17
  - General ............................................................................ 17
  - Direct Marketing .............................................................. 18
  - Products - Dairy ............................................................... 18
    - Field Crops .................................................................... 21
    - Fruit .............................................................................. 21
    - Greenhouse and Nursery .............................................. 21
    - Livestock ....................................................................... 22
    - Marine Resources .......................................................... 22
    - Poultry and Eggs ............................................................ 23
    - Vegetables ..................................................................... 23
  - Wholesaling and Retailing .................................................. 24
- Public Policy ......................................................................... 24
  - Agricultural Districts and Farmland Preservation and Land Use 24
  - Energy .............................................................................. 28
  - Foreign Trade ..................................................................... 30
  - International Development .............................................. 31
  - U.S. Farm and Food Policy .............................................. 35
  - Water ............................................................................... 38
  - Research Methods and Computer Programs .................... 40

### II. FOOD INDUSTRY MANAGEMENT PUBLICATIONS ........................................... 45

### III. COLLEGE PUBLICATIONS ................................................................. 46
- Special Cornell Series: "Toward the Year 1985" .................. 46
- Experiment Station Bulletins ............................................. 47
- Extension Bulletins ............................................................ 48
- Land Classification ............................................................ 48
- Food and Life Sciences Bulletins ...................................... 49
- International Agriculture Development Publications .... 49
  - IA Bulletins ..................................................................... 49
  - IAD MimeoS .................................................................. 50
- Information Bulletins ......................................................... 51
- Regional Publications ......................................................... 51
- Search ................................................................................ 52

### IV. OTHER PUBLICATIONS ................................................................. 54

### V. BOOKS BY MEMBERS OF THE DEPARTMENT ................................ 55
- Contributions to Books ....................................................... 57
I. DEPARTMENT A.E. SERIES AND STAFF PAPERS

Single copies of the A.E. series and the staff papers are available upon request. Please order by series and number, i.e., A.E. Ext. 79-10, or A.E. Res. 79-6, or Staff Paper 79-21. Send requests to:

R. Brian Hout
442 Warren Hall
Cornell University
Ithaca, N.Y. 14853-0398

**Agricultural Economics – General**

<table>
<thead>
<tr>
<th>A.E. Res. 72-1</th>
<th>Index of Prices Received by New York State Farmers, 1967 = 100</th>
<th>March 1972</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Christopher A. Hurt</td>
<td>William G. Tomek</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>A.E. Res. 81-3</th>
<th>The New York State Food Industry</th>
<th>April 1981</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mary Stewart Law</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>B. F. Stanton</td>
<td>W. A. Knoblauch</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Staff Paper 39</th>
<th>Measurement of the Contribution of Agricultural Production and Processing to Environmental Pollution</th>
<th>July 1971</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>George L. Casler</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Staff Paper 72-19</th>
<th>Crucial Knowledge Gaps in the Relationship Between Agricultural Production and Environmental Quality</th>
<th>August 1972</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>George L. Casler</td>
<td>James J. Jacobs</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Staff Paper 77-21</th>
<th>General Characteristics of the U.S. Dairy Industry</th>
<th>July 1977</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Robert A. Milligan</td>
<td></td>
</tr>
</tbody>
</table>

**Farm Management/Production Economics**

**General**

<table>
<thead>
<tr>
<th>A.E. Res. 75-30</th>
<th>How Farm Families Make Decisions THE BRAUNS – Family No. 1</th>
<th>October 1975</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Gould P. Colman</td>
<td>Jean Lowe</td>
</tr>
<tr>
<td>Report No.</td>
<td>Title</td>
<td>Author(s)</td>
</tr>
<tr>
<td>-----------</td>
<td>----------------------------------------------------------------------</td>
<td>--------------------</td>
</tr>
<tr>
<td>A.E. Res. 75-34</td>
<td>How Farm Families Make Decisions THE ROOTS - Family No. 2</td>
<td>Sarah Elbert, Gould P. Colman</td>
</tr>
<tr>
<td></td>
<td></td>
<td>December 1975</td>
</tr>
<tr>
<td>A.E. Res. 76-11</td>
<td>How Farm Families Make Decisions THE NEIRIKERS - Family No. 3</td>
<td>Sarah Elbert, Joyce H. Finch, Gould P. Colman</td>
</tr>
<tr>
<td></td>
<td></td>
<td>June 1976</td>
</tr>
<tr>
<td>A.E. Res. 78-3</td>
<td>How Farm Families Make Decisions THE SAWYERS - Family No. 4</td>
<td>Gould P. Colman, Leslie Puryear</td>
</tr>
<tr>
<td></td>
<td></td>
<td>January 1978</td>
</tr>
<tr>
<td>A.E. Res. 78-5</td>
<td>How Farm Families Make Decisions THE NORDAHLIS - Family No. 5</td>
<td>Gould P. Colman, Laurie Konigsburg, Leslie Puryear</td>
</tr>
<tr>
<td></td>
<td></td>
<td>May 1978</td>
</tr>
<tr>
<td></td>
<td></td>
<td>September 1978</td>
</tr>
<tr>
<td>A.E. Res. 79-7</td>
<td>How Farm Families Make Decisions THE CROCKERS - Family No. 6</td>
<td>Gould P. Colman, Laurie Konigsburg, Leslie Puryear</td>
</tr>
<tr>
<td></td>
<td></td>
<td>March 1979</td>
</tr>
<tr>
<td>A.E. Res. 79-8</td>
<td>How Farm Families Make Decisions THE JAISONS - Family No. 7</td>
<td>Gould P. Colman, Laurie Konigsburg, Mary Arluck</td>
</tr>
<tr>
<td></td>
<td></td>
<td>August 1979</td>
</tr>
<tr>
<td>A.E. Res. 80-23</td>
<td>Overhead Costs From Farm Cost Accounts 27 Farms - 1979</td>
<td>Darwin P. Snyder</td>
</tr>
<tr>
<td></td>
<td></td>
<td>October 1980</td>
</tr>
<tr>
<td>A.E. Res. 80-32</td>
<td>Drainage Research Miner Institute - 1978 Soil and Crop Responses</td>
<td>F. N. Swader</td>
</tr>
<tr>
<td>Agronomy 80-36</td>
<td></td>
<td>L. A. White, Jr.</td>
</tr>
<tr>
<td>Ag. Eng. 80-06</td>
<td></td>
<td>November 1980</td>
</tr>
<tr>
<td>A.E. Res. 80-33</td>
<td>Drainage Research Miner Institute - 1979 Soil and Crop Responses</td>
<td>F. N. Swader</td>
</tr>
<tr>
<td>Agronomy 80-37</td>
<td></td>
<td>L. D. Geohring</td>
</tr>
<tr>
<td>Ag. Eng. 80-06</td>
<td></td>
<td>November 1980</td>
</tr>
<tr>
<td>A.E. Res. 81-6</td>
<td>Drainage Research - Miner Institute 1980 Soil and Crop Responses</td>
<td>Fred N. Swader</td>
</tr>
<tr>
<td></td>
<td></td>
<td>June 1981</td>
</tr>
<tr>
<td>Title</td>
<td>Author</td>
<td></td>
</tr>
<tr>
<td>---------------------------------------------------------------------</td>
<td>----------------------</td>
<td></td>
</tr>
<tr>
<td>Overhead Costs from Farm Cost Accounts 27 Farms - 1980 NYS</td>
<td>Darwin P. Snyder</td>
<td></td>
</tr>
<tr>
<td>November 1981</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Allowing for Machinery Replacement in Calculating Debt Repayment</td>
<td>Eddy L. LaDue</td>
<td></td>
</tr>
<tr>
<td>Ability</td>
<td></td>
<td></td>
</tr>
<tr>
<td>December 1981</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cropland Rental Rates in New York State - 1981</td>
<td>Darwin P. Snyder</td>
<td></td>
</tr>
<tr>
<td>January 1982</td>
<td></td>
<td></td>
</tr>
<tr>
<td>An Economic Analysis of New York State Operated Game Farms,</td>
<td>Wayne A. Knoblauch</td>
<td></td>
</tr>
<tr>
<td>Reynolds and White Farms</td>
<td></td>
<td></td>
</tr>
<tr>
<td>September 1977</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Farm Business Summary</td>
<td>Wayne A. Knoblauch</td>
<td></td>
</tr>
<tr>
<td>Enterprise Date Program Description and Uses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>November 1978</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Farm Business Management Program Guidelines, Suggestions and</td>
<td>Stuart F. Smith</td>
<td></td>
</tr>
<tr>
<td>Resources</td>
<td></td>
<td></td>
</tr>
<tr>
<td>September 1981</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Survey of New York Farmers Using On-Farm Computers</td>
<td>James M. Aldrich</td>
<td></td>
</tr>
<tr>
<td>April 1982</td>
<td>Wayne A. Knoblauch</td>
<td></td>
</tr>
<tr>
<td>Decision Making in Management</td>
<td>C. A. Bratton</td>
<td></td>
</tr>
<tr>
<td>June 1980</td>
<td>E. C. Bratton</td>
<td></td>
</tr>
<tr>
<td>Preincorporation Considerations for a Farm Firm</td>
<td>Richard A. Brock</td>
<td></td>
</tr>
<tr>
<td>December 1976</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Summary of the Law Governing the Movement of Agricultural</td>
<td>Joseph B. Bugliari</td>
<td></td>
</tr>
<tr>
<td>Vehicles Over the Roads of New York State</td>
<td></td>
<td></td>
</tr>
<tr>
<td>July 1971</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Workbook to Assess Retirement Investment Alternatives for Farmers</td>
<td>Loren W. Tauer</td>
<td></td>
</tr>
<tr>
<td>August 1980</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 80-23</td>
<td>FENCES The New York Law</td>
<td>Joseph B. Bugliari</td>
</tr>
<tr>
<td>---------------</td>
<td>-------------------------</td>
<td>--------------------</td>
</tr>
<tr>
<td>A.E. Ext. 81-25</td>
<td>The Optimal Separation of Farm Taxable Income Between Two Consecutive Tax Years Under the Economic Recovery Act of 1981</td>
<td>Loren Tauer</td>
</tr>
<tr>
<td>A.E. Ext. 82-1</td>
<td>Farm Partnership Arrangements</td>
<td>C. A. Bratton</td>
</tr>
<tr>
<td>Staff Paper 1</td>
<td>Civil Rights and Property Rights: A Conflict</td>
<td>Joseph B. Bugliari</td>
</tr>
<tr>
<td>Staff Paper 74-26</td>
<td>Retirement Plans, Housing, and Fringe Benefits for New York Career Farm Workers</td>
<td>C. A. Bratton</td>
</tr>
</tbody>
</table>

**Credit and Financial Planning**

<table>
<thead>
<tr>
<th>A.E. Res. 73-5</th>
<th>Tax Reform and Its Effect on the Dairy Farmer</th>
<th>Wm. R. Bryant</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 73-6</td>
<td>Tax Considerations for the Growing Farm</td>
<td>Wm. R. Bryant</td>
</tr>
<tr>
<td>A.E. Res. 77-12</td>
<td>The Profitability of Agricultural Loans for Commercial Banks</td>
<td>E. L. LaDue</td>
</tr>
<tr>
<td>A.E. Res. 80-27</td>
<td>Graduated Payment Schedules for Farmland Purchases</td>
<td>Loren W. Tauer</td>
</tr>
<tr>
<td>A.E. Res. 81-28</td>
<td>Current Issues in Agricultural Finance - Inflation, Risk, and Financial Instabilities</td>
<td>Peter J. Barry</td>
</tr>
<tr>
<td>A.E. Ext. 73-12</td>
<td>Capital Investment Model Including Buy or Custom Hire</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>Title</td>
<td>Authors</td>
<td></td>
</tr>
<tr>
<td>---------------------------------------------------------------------</td>
<td>----------------------------------</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 79-1 Use of Merchant and Dealer Credit on New York Dairy Farms</td>
<td>David M. Kohl</td>
<td></td>
</tr>
<tr>
<td></td>
<td>George J. Conneman</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Robert S. Smith</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 79-2 Merchant and Dealer Credit Policies and Practices</td>
<td>David M. Kohl</td>
<td></td>
</tr>
<tr>
<td></td>
<td>George J. Conneman</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Robert S. Smith</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 79-3 Guidelines for Improving the Credit Management of</td>
<td>David M. Kohl</td>
<td></td>
</tr>
<tr>
<td>Agribusiness Firms</td>
<td>George J. Conneman</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Robert S. Smith</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 79-35 Economic Evaluation of an Equipment Lease Program</td>
<td>Eddy L. LaDue</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 80-28 Simple Interest Amortization Tables for Installment Sales</td>
<td>Loren W. Tauer</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 81-20 Farm Income Tax Management and Reporting Reference</td>
<td>George L. Casler</td>
<td></td>
</tr>
<tr>
<td>Manual</td>
<td>Stuart F. Smith</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Loren W. Tauer</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 82-7 A Farm Credit Debt Selection Model Description &amp; Model</td>
<td>Loren Tauer</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 76-6 Farm Loans Under Price Uncertainty</td>
<td>E. L. LaDue</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 78-21 Crop Insurance to Reduce Risk: Using a Payoff</td>
<td>George L. Casler</td>
<td></td>
</tr>
<tr>
<td>Matrix to Aid in the Purchase Decision</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 79-2 Financing Northeast Agriculture in the Years Ahead</td>
<td>Eddy L. LaDue</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 79-28 The Evolution of Policy Issues to Improve Small</td>
<td>David Bathrick</td>
<td></td>
</tr>
<tr>
<td>Farmer Agricultural Credit Performance As Perceived by Donor Agencies</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Staff Paper 79-34  The U.S. Experience in Providing Financial Assistance to Small Farmers  
          October 1979  
                                Eddy L. LaDue

Staff Paper 80-10  Coping With the High Cost of Money  
          February 1980  
                                      E. L. LaDue

Staff Paper 80-30  Projecting Agricultural Disaster Loan Demand  
          December 1980  
                                Eddy L. LaDue

Staff Paper 81-29  Financial Reorganization of Farm Business Short of Bankruptcy  
          December 1981  
                            John R. Brake

Enterprises - Dairy

A.E. Res. 227  Economic Considerations of Horizontal Silos  
          August 1967  
                                Darwin P. Snyder

A.E. Res. 73-14  The Use of the Dairy Production Function to Select the Feeding Program for Growing and Fattening Cattle  
          July 1973  
                                Carlos A. Zulberti  J. T. Reid  G. L. Casler

          November 1974  
                                C. A. Bratton

A.E. Res. 75-11  Controlling Runoff From Dairy Barnyards in New York State: A Cost Analysis  
          September 1975  
                                James T. Jacobs

A.E. Res. 77-19  The Effects of Cow Turnover on New York Dairy Farm Income  
          September 1977  
                                Walter J. Clark  C. A. Bratton

A.E. Res. 77-20  The Effects of Dairy Management Practices on New York Dairy Farm Incomes  
          October 1977  
                                Anita Graves Null

          June 1978  
                                J. Clarke Fowers

A.E. Res. 79-10  Comparison of Farm Businesses of Registered and Grade Herds, New York 1977  April 1979  C. A. Bratton


Stuart F. Smith

C. A. Bratton

C. A. Bratton

C. A. Bratton

A.E. Ext. 76-2  Monthly Cash Flow Planning Worksheets and Instructions Including a Dairy Farm Example February 1976  
Robert A. Milligan  
Stuart F. Smith  
Eddy L. LaDue

A.E. Ext. 77-3  Profitable Organization of Dairy Farm Enterprises: Objectives and Procedures of a Sequential School June 1977 Revised May 1979  
Robert A. Milligan  
Wayne A. Knoblauch

Wayne A. Knoblauch

A.E. Ext. 79-13  1978 Columbia & Dutchess Counties Farm Business Summary March 1979  
Stuart F. Smith

A.E. Ext. 79-17  1978 Oneida Mohawk Region Farm Business Summary April 1979  
Eddy L. LaDue

A.E. Ext. 79-18  1978 Northern Hudson Region Farm Business Summary May 1979  
Stuart F. Smith
<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Ext. 80-3</td>
<td>Southeastern New York Dairy Farm Business Summary 1979 February 1980</td>
<td>S. F. Smith, Gerald J. Skoda</td>
</tr>
<tr>
<td>A.E. Ext. 80-6</td>
<td>Eastern Plateau Dairy Farm Business Summary 1979 March 1980</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 80-8</td>
<td>Oneida-Mohawk Region Dairy Farm Business Summary 1979 March 1980</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Ext. 80-10</td>
<td>Columbia and Dutchess Counties Farm Business Summary 1979 March 1980</td>
<td>S. F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 80-14</td>
<td>Northern Hudson Region 1979 Dairy Farm Business Summary April 1980</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 81-4</td>
<td>Dairy Farm Business Summary Eastern Plateau Region 1980 March 1981</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 81-5</td>
<td>Dairy Farm Business Summary Oneida Mohawk Region 1980 March 1981</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Ext. 81-9</td>
<td>Dairy Farm Business Summary Northern Hudson Region 1980 March 1981</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 81-11</td>
<td>Dairy Farm Business Summary Columbia - Dutchess Counties 1980</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 82-8</td>
<td>Dairy Farm Business Summary - Southeastern New York - 1981 March 1982</td>
<td>Stuart F. Smith</td>
</tr>
<tr>
<td>A.E. Ext. 82-9</td>
<td>Dairy Farm Business Summary Oneida Mohawk Region 1981 March 1982</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Ext. 82-11</td>
<td>Dairy Farm Business Summary Eastern Plateau Region 1981 March 1982</td>
<td>Stuart F. Smith</td>
</tr>
</tbody>
</table>
A.E. Ext. 82-12 Dairy Farm Business Summary Northern Hudson Region 1981 March 1982 Stuart F. Smith

A.E. Ext. 82-13 Dairy Farm Business Summary Columbia-Dutchess Counties 1981 April 1982 Stuart F. Smith

A.E. Ext. 82-14 Dairy Farm Business Summary Western Plateau Region of New York 1981 April 1982 Loren W. Tauer

A.E. Ext. 82-15 Dairy Farm Business Summary Western Plain Region 1981 April 1982 Wayne A. Knoblauch

A.E. Ext. 82-16 Dairy Farm Business Summary Central Plain Region, 1981 June 1982 Wayne A. Knoblauch

A.E. Ext. 82-17 Dairy Farm Business Summary Central New York Region, 1981 April 1982 Wayne A. Knoblauch


Staff Paper 79-12 The Economic Impacts of Improved Drainage on Northern NY Dairy Farms June 1979 Fred W. Wackernagel


Enterprises – Field Crops


A.E. Ext. 77-25  Economic Considerations in Drying and Storing Grain October 1977  George L. Casler


Enterprises - Fruit

A.E. Res. 76-8  Economic Performance of Mechanical Tree Fruit Harvesters June 1976  Lance Davey Darrel Good Eddy L. LaDue

A.E. Res. 80-26  Fruit and Vegetable Crops Cost and Returns from Farm Cost Accounts 27 Farms - 1979 October 1980  Darwin P. Snyder


<table>
<thead>
<tr>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vineyard Establishment Costs in the Great Lakes Region of New York</td>
<td>Darrel Good</td>
</tr>
<tr>
<td>August 1976</td>
<td>Trenholm Jordan</td>
</tr>
<tr>
<td>Economics of Grape Production in the Great Lakes Region of New York</td>
<td>Gerald B. White</td>
</tr>
<tr>
<td>November 1978</td>
<td>T. D. Jordan</td>
</tr>
<tr>
<td>Great Lakes Region Grape Farm Business Summary 1978</td>
<td>G. B. White</td>
</tr>
<tr>
<td>January 1980</td>
<td>T. D. Jordan</td>
</tr>
<tr>
<td>Fruit Farm Business Summary Eastern New York 1979</td>
<td>Gerald B. White</td>
</tr>
<tr>
<td>August 1980</td>
<td>William D. Gerling</td>
</tr>
<tr>
<td>Grape Farm Business Summary Great Lakes Region 1979</td>
<td>G. B. White</td>
</tr>
<tr>
<td>March 1981</td>
<td>T. D. Jordan</td>
</tr>
<tr>
<td>Fruit Farm Business Summary Eastern New York 1980</td>
<td>Gerald B. White</td>
</tr>
<tr>
<td>August 1981</td>
<td>William D. Gerling</td>
</tr>
<tr>
<td>An Analysis of Apple Orchard Replanting Costs &amp; Potential Profitability</td>
<td>W. D. Gerling</td>
</tr>
<tr>
<td>November 1981</td>
<td></td>
</tr>
<tr>
<td>Fruit Farm Business Summary Lake Ontario Region 1980</td>
<td>Gerald B. White</td>
</tr>
<tr>
<td>January 1982</td>
<td></td>
</tr>
<tr>
<td>Grape Farm Business Summary Great Lakes Region 1980</td>
<td>G. B. White</td>
</tr>
<tr>
<td>February 1982</td>
<td>T. D. Jordan</td>
</tr>
<tr>
<td>Linking Economic and Action Thresholds in Pest Management: Implications for Advisory Services</td>
<td>Peter Thompson</td>
</tr>
<tr>
<td>November 1979</td>
<td>G. B. White</td>
</tr>
<tr>
<td>The Economics of New York's Pest Management Program for Tree Fruit</td>
<td>Gerald G. White</td>
</tr>
<tr>
<td>March 1980</td>
<td></td>
</tr>
<tr>
<td>Sequential Sampling for Pest Management</td>
<td>George Fohner</td>
</tr>
<tr>
<td>May 1981</td>
<td></td>
</tr>
</tbody>
</table>
Enterprises - Greenhouse and Nursery

A.E. Res. 80-2  The Economics of Investment in Moveable Interior Blankets for Fuel Conservation in Greenhouses  G. R. Fohner  G. B. White
February 1980

November 1981

A.E. Ext. 75-2 Cost and Returns of High Intensity Discharge Lighting in Rose Production  Darrel Good  Robert Langhans
February 1975

Enterprises - Livestock

A.E. Res. 73-1 The Economic Evaluation of Beef Cattle Production on Pasture Using Annual Equivalent Cash Flows  Carlos A. Zulberti
January 1973

A.E. Res. 81-23 Livestock Costs and Returns From Farm Cost Accounts 27 Farms-1980 NYS  Darwin P. Snyder
November 1981


A.E. Res. 81-5 Expanding Dairy Beef Production in the Northeast: The Price Effect of Reduced Calf Slaughter  William Lesser  Vishva Bindlish
June 1981

A.E. Ext. 78-28 1977 Beef Farm Business Management Summary  Stuart F. Smith
September 1978

A.E. Ext. 80-4 Supplementing Milk Income With Dairy Steers  Wayne A. Knoblauch  Robert A. Milligan
February 1980

A.S. Mimeo 48 Merri W. Lang

April 1982

Danny Fox

Wayne Knoblauch
Staff Paper 81-16 Profitability of Feeding Dairy Steers to Feeder and Slaughter Weight on Northeast Dairy Farms
June 1981

Staff Paper 81-17 Feeding and Management Strategies for Producing Beef from Holstein Steers on Northeast Dairy Farms
June 1981

Enterprises - Poultry

A.E. Res. 82-18 A Five-Year Analysis of New York Egg Farm Management Factors
June 1982

A.E. Ext. 80-18 Poultry Farm Business Summary 1979
July 1980

A.E. Ext. 81-16 Poultry Farm Business Summary New York 1980
July 1981

Staff Paper 79-25 Capital Investment Decisions on Poultry Farms
June 1979

Staff Paper 80-26 Financing Capital Investments on New York Poultry Farms October 1980

Enterprises - Vegetables

A.E. Res. 76-9 Cost of Production Update for 1975 on Sweet Corn for Processing, Red Kidney Dry Beans, Apples for Fresh and Processing
June 1976

A.E. Res. 78-11 Cost of Production Update for 1977 on Snap Beans for Processing
July 1978
<table>
<thead>
<tr>
<th>A.E. Res. 79-15</th>
<th>Cost of Production Update for 1978 on Snap Beans for Processing (2nd Year) and Beets for Processing July 1979</th>
<th>Darwin P. Snyder</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 81-1</td>
<td>The Competitive Position of Processing Sweet Corn Production in New York State January 1981</td>
<td>Darwin P. Snyder</td>
</tr>
<tr>
<td>A.E. Res. 82-19</td>
<td>The Economics of Producing Green Peas for Processing in New York State and Wisconsin June 1982</td>
<td>Darwin P. Snyder</td>
</tr>
<tr>
<td>A.E. Res. 82-20</td>
<td>Cost of Production Update 1981 Green Peas for Processing Potatoes - Long Island Cropland Rental Rates July 1982</td>
<td>Darwin P. Snyder</td>
</tr>
<tr>
<td>A.E. Ext. 80-19</td>
<td>Costs to Grow and Harvest Lettuce and Onions - Oswego County New York 1979 Sample Estimates June 1980</td>
<td>R. Brian How Dale H. Young</td>
</tr>
</tbody>
</table>
Enterprises - Other


Insurance

A.E. Ext. 78-17  Liability Insurance for the Farm Business June 1978  Gary Rice


A.E. Ext. 78-39  The Farm Owners Insurance Program December 1978  Gary D. Rice

Labor


A.E. Ext. 76-43  Improving the Labor Management on Dairy Farms October 1976  David M. Kohl C. A. Bratton

A.E. Ext. 79-9  Farm Labor Regulations March 1979  Dennis U. Fisher

A.E. Ext. 79-14  Farm Labor in New York State A Statistical Overview April 1979  Dennis U. Fisher
<table>
<thead>
<tr>
<th>Document</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff Paper 78-16</td>
<td>Labor Productivity of Apple Harvest Workers</td>
<td>Dennis U. Fisher</td>
</tr>
<tr>
<td></td>
<td>June 1978</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 82-2</td>
<td>Incentive Plans for Use on Dairy Farms</td>
<td>C. Arthur Bratton</td>
</tr>
<tr>
<td></td>
<td>February 1982</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td></td>
<td></td>
</tr>
<tr>
<td>General</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A.E. Res. 74-10</td>
<td>Beverage Consumption and Advertising Awareness in Selected NY State Markets, 1973</td>
<td>Carolyn B. Cook Doyle A. Biler O. D. Forker</td>
</tr>
<tr>
<td></td>
<td>September 1974</td>
<td></td>
</tr>
<tr>
<td>A.E. Res. 75-6</td>
<td>A Study of Selected Family and Social Influences on Teenage Beverage Consumption in Three New York Markets, Fall, 1974 June 1975</td>
<td>Olan D. Forker</td>
</tr>
<tr>
<td>A.E. Res. 79-19</td>
<td>Financial Structure of New York Agricultural Cooperatives</td>
<td>Bruce Anderson</td>
</tr>
<tr>
<td></td>
<td>September 1979</td>
<td></td>
</tr>
<tr>
<td>A.E. Res. 80-10</td>
<td>A Survey of Undergraduate Marketing Courses in Agricultural Economics July 1980</td>
<td>Lana Hall Andrew Novakovic</td>
</tr>
<tr>
<td>A.E. Res. 80-11</td>
<td>A Survey of Graduate Marketing Courses in Agricultural Economics July 1980</td>
<td>Andrew Novakovic Lana Hall</td>
</tr>
</tbody>
</table>
Direct Marketing

A.E. Res. 73-12  Customers at Selected NY State Roadside Markets
                June 1973
                Doyle A. Eiler
                David G. Rosenfeld

A. E. Res. 76-20 Consumer Use and Experience With Home Gardens and Pro-
                  duce Purchased Directly from Farmers
                September 1976
                E. M. Stuhlmiller
                R. B. How
                K. W. Stone

A.E. Res. 78-7  Selected Characteristics of Direct Marketing Business,
                Six Counties New York State, 1976
                July 1978
                Emilie M. Stuhlmiller
                R. Brian How

A.E. Res. 80-7  Farmer-to-Consumer Direct Marketing Operations-Selling
                Fruits and Vegetables, New York 1979
                May 1980
                Emilie M. Stuhlmiller

A.E. Ext. 77-1  Experience with a Pilot Farm Market NY State Thruway,
                Summer 1976
                January 1977
                Emilie M. Stuhlmiller
                S. W. Brown
                R. B. How

A.E. Ext. 78-35 Selected Characteristics of Direct Marketing Businesses
                Six Counties, New York, 1976, Summary and Conclusions
                October 1978
                Emilie M. Stuhlmiller
                R. Brian How

A.E. Ext. 79-24 Direct Wholesale Marketing Opportunities for New York State
                Livestock Producers
                July 1979
                William Lesser

A.E. Ext. 81-2  "IT WORKS FOR US" A Study Guide to Accompany the Film
                on Food Buying Co-ops in New York City
                February 1981
                Emilie M. Stuhlmiller

Products - Dairy

A.E. Res. 78-17 An Analysis of the Effectiveness of Generic Fluid Milk
                Advertising Investment in NYS
                September 1978
                Stanley R. Thompson
A.E. Res. 79-17 Dairy Promotion in New York State
September 1979
Robert N. Stavins
Olan D. Forker

December 1979
Andrew Novakovic
Emerson Babb

A.E. Res. 80-12 Using the TI-59 Programmable Calculator to Estimate Operating Costs and Hauling Rates for Bulk Milk Assembly
June 1980
William Lesser
Walter Wasserman

A.E. Res. 81-15 Some Findings on the Comparative Cost of Reconstituting Beverage Milk Products: Reconstitution vs. Fresh Milk Processing
August 1981
Andrew Novakovic
Richard Aplin

A.E. Res. 81-16 The Structure and Characteristics of the Milk Assembly System in N.Y. State
September 1981
Bruce L. Anderson

A.E. Res. 82-1 The Consolidation and Expansion of Federal Milk Orders in the Northeast: The Impact on Blend Prices
January 1981
Robert Story
Robert Wellington

A.E. Ext. 80-1 Federal Milk Marketing Order Provisions Regarding Reconstituted Milk: The Issues and Some Possible Consequences of Change
January 1980
Andrew Novakovic
Robert Story

A.E. Ext. 80-24 An Analysis of the Organization and Structure of Bulk Milk Assembly in the Western New York State Order Markets With Recommendations for Improving Truck Productivity
November 1980
Walter C. Wasserman
William H. Lesser

A.E. Ext. 81-19 What is the Difference Between the Costs of Reconstitution vs. Fresh Milk Processing
September 1981
A. Novakovic
Richard Aplin
A.E. Ext. 82-4 The Dairy Industry and Dairy Policy in 1982 February 1982 Andrew Novakovic

Staff Paper 75-8 Testimony Presented at Public Hearing on New York State Dairy Promotion Order, Albany, New York, on Oct. 23, 1974 May 1975 Olan D. Forker, Doyle A. Eiler


Staff Paper 81-18 Dairy Promotion Research at Cornell: What Have We Learned? September 1980 Henry W. Kinnucan

Staff Paper 82-3 An Overview of Dairy Policy Options March 1982 Andrew Novakovic

Staff Paper 82-4 The Effectiveness of Generic Versus Brand Advertising for Manufactured Milk Products—The Case of Yogurt April 1982 Lana Hall, Ingrid Foik

Staff Paper 82-5 Demographic Versus Media Advertising Effects on Milk Demand: The Case of the New York City Market March 1982 Henry W. Kinnucan

Staff Paper 82-6 An Analysis of the Impact of Deregulating the Pricing of Reconstituted Milk Under Federal Milk Marketing Orders May 1982 Andrew Novakovic

### Products - Field Crops

<table>
<thead>
<tr>
<th>Report</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Ext. 77-24</td>
<td>Corn Marketing in Western New York October 1977</td>
<td>Steven K. Riggins</td>
</tr>
<tr>
<td>A.E. Ext. 77-26</td>
<td>Buying and Selling High Moisture Shelled and Ear Corn February 1977</td>
<td>George L. Casler</td>
</tr>
<tr>
<td>A.E. Ext. 77-30</td>
<td>The Corn Buying Market in Western N.Y. December 1977</td>
<td>Steven K. Riggins</td>
</tr>
</tbody>
</table>

### Products - Fruit

<table>
<thead>
<tr>
<th>Report</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 73-13</td>
<td>A Descriptive Study of the Premium Finger Lakes Wine Industry in NYS June 1973</td>
<td>Hal Huffsmith</td>
</tr>
<tr>
<td>A.E. Ext. 82-5</td>
<td>A Net Present Value Analysis of Vineyard and Winery Investments February 1982</td>
<td>David Key</td>
</tr>
<tr>
<td>Staff Paper 81-23</td>
<td>The Outlook for Fruit in the Northeast September 1981</td>
<td>G. B. White</td>
</tr>
</tbody>
</table>

### Products - Greenhouse and Nursery

<table>
<thead>
<tr>
<th>Report</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
</table>
A.E. Res. 81-13  Selected Operating Practices of Retail Florists  
August 1981  
Dana C. Goodrich, Jr.

Products - Livestock

A.E. Res. 79-12  Marketing Freezer Beef in New York State  
May 1979  
William Lesser

July 1980  
Lana Hall  
Maurine MacBride

A.E. Res. 80-34  Marketing Fat Cattle and Feeder Calves in New York  
December 1980  
William Lesser

A.E. Res. 82-3  Marketing Alternatives for New York Fed Beef Producers  
January 1982  
Karen Rasmussen  
William Lesser  
Bruce Anderson

A.E. Res. 82-12  An Economic Evaluation of Cattle Slaughter Plant Capacity in Northeast  
May 1982  
William Lesser  
Tarvin Webb  
H. Ronald Smalley

A.E. Ext. 79-19  Custom Meat Processors in New York  
May 1979  
William Lesser

A.E. Ext. 82-2  Marketing Fat Cattle for Kosher Slaughter in the Northeast  
January 1982  
William Lesser

Staff Paper 79-16  Market Functions, Scale Economics Revenue Requirements and the Plight of the Northeast Livestock Auction Industry  
June 1979  
Wm. Lesser

Staff Paper 81-15  Marketing Alternatives for Northeastern Dairy Beef and Feeder Calves  
June 1981  
William Lesser

Products - Marine Resources

A.E. Res. 77-6  Retail Market Tests of Frozen Minced Fish  
June 1977  
Dana C. Goodrich, Jr.  
Daniel B. Whitaker
A.E. Res. 78-4  A Retail Market Test of Seafood Chowder Prepared From Frozen Minced Fish May 1978  Dana C. Goodrich, Jr. Daniel B. Whitaker


A.E. Res. 80-5  Retail Market Tests of Canned Minced Fish April 1980  Dana C. Goodrich, Jr. Daniel B. Whitaker


Staff Paper 81-3  Management of a Multiple Cohort Fishery: The Hard Clam in Great South Bay February 1981  Jon M. Conrad

Products - Poultry and Eggs


Products - Vegetables


Staff Paper 78-15  A Comparison of Marketing Strategies for Potatoes in Upstate New York June 1978  Ralph Young William G. Tomek
Wholesaling and Retailing


Staff Paper 3 Fast Food Service March 1970 Max E. Brunk

Staff Paper 72-1 Some Facts on Unit Pricing in New York City and Upstate New York Supermarkets January 1972 Robert Aitchison

Staff Paper 76-13 Principles of Pricing Consumer Items March 1976 Max E. Brunk

Staff Paper 77-11 Prices and Quality Comparisons of National Brand and Private Label Food Products May 1977 Syed Hussain A. Jafri Dennis R. Lifferth


Staff Paper 81-22 Predicting the Direct Benefits of a Food Price Reporting or Preference Changing Program July 1981 W. H. Lesser W. K. Bryant

Staff Paper 81-25 Explaining Productivity Differences in Grocery Warehouses October 1981 William Lesser Vaughn Roller

Public Policy

Agricultural Districts and Farmland Preservation and Land Use

<table>
<thead>
<tr>
<th>Resolution</th>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 290</td>
<td>Land Use Controls in Central New York, Their Extent and Pattern of Adoption May 1969</td>
<td>Richard B. Dymsza</td>
</tr>
<tr>
<td>A.E. Res. 75-18</td>
<td>Land Use Legislation in the Northeast: Rhode Island November 1975</td>
<td>William G. Lesher</td>
</tr>
<tr>
<td>A.E. Res. 75-19</td>
<td>Land Use Legislation in the Northeast: Massachusetts November 1975</td>
<td>William G. Lesher</td>
</tr>
<tr>
<td>A.E. Res. 75-20</td>
<td>Land Use Legislation in the Northeast: Delaware November 1975</td>
<td>William G. Lesher</td>
</tr>
<tr>
<td>A.E. Res. 75-22</td>
<td>Land Use Legislation in the Northeast: Maryland December 1975</td>
<td>William G. Lesher</td>
</tr>
<tr>
<td>A.E. Res. 76-6</td>
<td>The Reactivation of Idle Cropland in the Towns of Pompey and Skaneateles in Central NY June 1976</td>
<td>Jan B. Orsini</td>
</tr>
<tr>
<td>A.E. Res. 78-12</td>
<td>Utilization and Administration of Farm Real Estate Exemptions in the Towns of Preble, Cortlandville, Cortland County, New York July 1978</td>
<td>William H. King</td>
</tr>
<tr>
<td>A.E. Res. 80-29</td>
<td>Agricultural Districts and Land Use: A Pilot Study November 1980</td>
<td>Roger W. Hexem Nelson L. Bills Sally Ball</td>
</tr>
</tbody>
</table>

A.E. Ext. 78-1  Legislation to Permit Agricultural Districts in New York as Amended Through 1977 February 1978  H. E. Conklin  W. H. King


A.E. Ext. 80-5  Farm Property Valuation in New York State March 1980  Paul Barkley  Richard Boisvert


Staff Paper 72-28  The Interface of Public and Private Rights and Interests in Property September 1972  David J. Allee

Staff Paper 73-18  Government Agency Efforts in Quality of Life Impacts July 1973  David J. Allee

Staff Paper 73-22  Recent Changes in Governmental Mechanisms for Modifying Rural Land Use Decisions in New York State November 1973  Howard E. Conklin
Staff Paper 73-24  Agricultural Districts in New York: State, Community, and Land-Grant University Participation in the Development Process November 1973

Staff Paper 74-22  Agricultural Districts: A Compromise Approach to Agricultural Preservation September 1974

Staff Paper 75-5  Balancing National and Regional Objectives: The Shifting Information Requirements March 1975

Staff Paper 76-9  Possibilities for Improving Guidelines for Use by Assessors in Classifying Farmland Under New York's Agricultural District Law February 1976

Staff Paper 76-31  The Qualification of Rented Land for Farm Value Assessment in New York September 1976

Staff Paper 76-34  A Review of "Roles, Functions and Services of ERS in 1986 by Brosswite and Moore" November 1976

Staff Paper 77-22  Location of Agricultural Districts Relative to Urban Places in New York August 1977

Staff Paper 78-2  Utilization of Agricultural Exemptions in New York State on 1975 and 1976 Assessment Rolls March 1978

Staff Paper 78-10  Land Use Planning and Property Tax Reform February 1978

Staff Paper 79-14  An Assessment of Suffolk County's Farmland Preservation Program May 1979
<table>
<thead>
<tr>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff Paper 79-37 Planning for a New Distribution of Rural People with a postscript on why zoning cannot preserve agriculture</td>
<td>Howard E. Conklin</td>
</tr>
<tr>
<td>November 1979</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 80-2 Evaluation of Farm Land Use-Value Assessment in New York</td>
<td>Richard N. Boisvert</td>
</tr>
<tr>
<td>January 1980</td>
<td>Nelson L. Bills</td>
</tr>
<tr>
<td></td>
<td>Robert Solomon</td>
</tr>
<tr>
<td>Staff Paper 81-8 Possibilities for Keeping Farm Land in Farming in New York</td>
<td>Howard E. Conklin</td>
</tr>
<tr>
<td>March 1981</td>
<td></td>
</tr>
<tr>
<td>May 1981</td>
<td>Richard N. Boisvert</td>
</tr>
<tr>
<td>Staff Paper 82-9 The Urban/Rural Interface and the Preservation of Farming</td>
<td>Howard Conklin</td>
</tr>
<tr>
<td>May 1982</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 82-10 The Involvement of Cornell College of Agriculture and Life Sciences in Rural Land Use Policy</td>
<td>Howard Conklin</td>
</tr>
<tr>
<td>May 1982</td>
<td></td>
</tr>
<tr>
<td>May 1982</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 82-12 It Is Possible to Preserve Farming</td>
<td>Howard Conklin</td>
</tr>
<tr>
<td>May 1982</td>
<td></td>
</tr>
<tr>
<td><strong>Energy</strong></td>
<td></td>
</tr>
<tr>
<td>A.E. Res. 75-33 Alternative Energy Leasing Strategies and Schedules for the Outer Continental Shelf</td>
<td>Robert J. Kalter</td>
</tr>
<tr>
<td>December 1975</td>
<td>Wallace E. Tyner</td>
</tr>
<tr>
<td>A.E. Res. 76-10 A Transportation Model for the United States Coal Industry</td>
<td>Michael LeBlanc</td>
</tr>
<tr>
<td>June 1976</td>
<td></td>
</tr>
<tr>
<td>Document Code</td>
<td>Title</td>
</tr>
<tr>
<td>-----------------</td>
<td>-----------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>A.E. Res. 82-11</td>
<td>Economic Aspects of Woodfuel Use in New York State</td>
</tr>
<tr>
<td>A.E. Ext. 76-24</td>
<td>Energy Requirements for New York State Agriculture - Part II - Indirect Inputs Into Agriculture</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 81-29</td>
<td>Oil, Gas and Solution Mining Legislation in New York As Amended Through November 1981 November 1981</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 74-14</td>
<td>Tax Incentives for Pollution Control: The Oregon Case January 1974</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 80-8</td>
<td>Comparative Space and Water Heating Costs in New York State February 1980</td>
</tr>
<tr>
<td>Staff Paper 80-21</td>
<td>Petroleum Prices and the Market for Natural Rubber July 1980</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff Paper 81-5</td>
<td>The Economics of Small Scale Alcohol Production February 1981</td>
</tr>
<tr>
<td>Staff Paper 81-6</td>
<td>Alcohol Fuels: Some Agricultural and Energy Issues February 1981</td>
</tr>
</tbody>
</table>
Staff Paper 81-27  The Feasibility of Ethanol Production from Cheese Whey and Fruit Pomace in New York State  November 1981


Foreign Trade

A.E. Res. 80-13  Trade Adjustment Assistance and the U.S. Sugar Industry  June 1980

A.E. Res. 80-31  Measuring the Domestic Distributional Impact of Trade Liberalization  November 1980

A.E. Ext. 78-16  American Agricultural Trade With the European Community  May 1978

A.E. Ext. 78-29  United States Government Sponsored Agricultural Export Market Development Programs  September 1978

A.E. Ext. 79-30  The Resolution of International Business Disputes Through Commercial Arbitration  October 1979

Staff Paper 74-2  The International Cocoa Agreement and the World Cocoa Economy  January 1974

Staff Paper 79-20  Trade Adjustment and Assistance and Labor Displacement in the U.S. Sugar Industry  July 1979

Eric Gabler
Robert J. Kalter
Richard N. Boisvert
Larry P. Walker
Robert A. Pellerin
Andy M. Rao
Yong D. Hang

Duane Chapman

Lloyd S. Harbert
David Blandford

Ellen Hornig

B. F. Stanton

David A. McKinna

Francis John Tarrant, Jr.

Richard A. Goldman

L. Harbert
David Blandford
Staff Paper 79-32  The Influence of the European Community's Tariff Policy on European Orange and Mandarin Prices October 1979

Staff Paper 80-14  Export Promotion and Trade Adjustment Assistant Priorities in the Northeast June 1980

Staff Paper 80-23  Export Restrictions as an Instrument of Foreign Policy: Consequences of the Russian Grain Embargo August 1980

Staff Paper 81-11  Food Security and the International Wheat Agreements April 1981

Staff Paper 81-14  Energy and Employment Implications of Foreign Trade Opportunities in the Northeast June 1981


International Development

A.E. Res. 79-13  Poor Rural Households Technical Change and Income Distribution in Developing Countries: Insights from Asia June 1979

A.E. Res. 81-30  Agriculture Among the Lopit Latuka in Eastern Equatoria, Sudan December 1981

Marco Ferroni

A.E. Res. 82-4 The Nature and Extent of Nutritional Deficiencies in the Peruvian Andes - Cornell/International Ag. Ec. Study January 1982

Marco A. Ferroni

A.E. Res. 82-6 The Scope for Increasing Labor Absorption in Pakistan Agriculture - Cornell/International Ag. Ec. Study January 1982

Iqbal Hussain

A.E. Res. 82-7 UXPANAPA: Resettlement and Agricultural Development in the Mexican Tropics - Cornell/International Ag. Ec. Study January 1982

Peter T. Ewell
T. T. Poleman

A.E. Res. 82-8 WHITHER INDIAN TEA - Cornell/International Ag. Ec. Study January 1982

Prasadranjan Ray

A.E. Res. 82-9 PROSPECTS FOR GROWTH IN GRAIN PRODUCTION IN CHINA - Cornell/International Ag. Ec. Study March 1982

Randolph Barker Dan Sisler Beth Rose

A.E. Res. 82-16 A Brief Overview of Major Developments and Future Prospects for the Chinese Agricultural Economy May 1982

Randolph Barker Radha Sinha Beth Rose

A.E. Res. 82-17 World Hunger: Extent, Causes and Cures - Cornell/International Ag. Ec. Study May 1982

Thomas T. Poleman

Staff Paper 4 Some Suggestions for Quantifying the Malthusian Dilemma April 1968

Thomas T. Poleman
Staff Paper 38  The Rise of Agriculture and the Rise of Populations: A Review of the Literature  
July 1971  
Roger Montgomery

Staff Paper 72-5  Food, Population and Employment: Ceylon's Crisis in Global Perspective  
January 1972  
T. T. Poleman

Staff Paper 72-25  The Effect of Income on Food Habits in Ceylon: The Findings of the Socio-Economic Survey  
August 1973  
L. N. Perera  
W. S.M. Fernando  
B. V. de Mel  
T. T. Poleman

Staff Paper 73-3  Urban Food Consumption Patterns in Uganda  
February 1973  
J. J. Oloya  
T. T. Poleman

Staff Paper 73-6  Rice in the Development of Ivory Coast Agriculture  
June 1973  
Joshua L. Posner

Staff Paper 73-15  Survey on Nutritional Concomitants of Urbanization in Selected Countries of Sub-Saharan Africa  
July 1973  
Thomas T. Poleman

Staff Paper 74-5  Energy Flow Studies in South Pacific Populations  
January 1974  
Thomas T. Poleman

Staff Paper 77-5  Food Accounting for Statistically Underdeveloped Countries – Lecture Illustrations  
February 1977  
Thomas T. Poleman

Staff Paper 77-13  The Thomas Robert Malthus Lecture: The Food-Population Prospect 175 Years Later  
April 1977  
Thomas T. Poleman

Staff Paper 77-18  A Political History of Food for Peace  
May 1977  
George Zachar

August 1977  
Thomas T. Poleman
Staff Paper 78-5  The Political Economy of Smallholder Agriculture: Current Proposals for the Third World in Historical Perspective  February 1978

Staff Paper 78-13 "Rubber or Rice?" - The Dilemma of Many Developing Nations  May 1978

Staff Paper 78-18 Famine  July 1978


Staff Paper 79-8 Some Political Issues Confronting World Agriculture  May 1979

Staff Paper 79-17 A Critical Evaluation of Recent Attempts at Assessing the World Food Situation  June 1979

Staff Paper 79-18 Welfare or Growth? Sri Lanka's Problem in Peasant Agriculture  June 1979

Staff Paper 79-21 Demand and Prospects for Cocoa in the 1980's  July 1979

Staff Paper 79-33 Quantifying the Nutrition Situation in Developing Countries  September 1979

Staff Paper 80-6 Rice in West Africa: Potential and Problems  February 1980

Staff Paper 80-16 Female Employment, Fertility and Survival Strategies in Sri Lanka  June 1980
| Staff Paper 80-29 | An Annotated Bibliography of Writings on Peasant Economy | December 1980 | Donald K. Freebairn
Mariann Loveland
Elyse Tepper |

**U.S. Farm and Food Policy**

Brenda A. Anderson |
| A.E. Res. 241 | An Annotated Bibliography on Price Discrimination | February 1969 | Olan D. Forker
Brenda A. Anderson |
| A.E. Res. 283 | Minimum Prices for the Egg Industry | February 1969 | Olan D. Forker
Brenda A. Anderson |
| A.E. Res. 330 | The Organization and Role of National Trade Associations in the Food Industry | May 1971 | Wallace C. Dunham |
| A.E. Res. 74-8 | The Rural Land Market in Wayne County, New York | August 1974 | William Bryant |
| A.E. Res. 74-20 | Agribusiness in Genesee, Niagara, Orleans and Western Monroe Counties, New York | November 1974 | Ernest J. Cole
Howard E. Conklin |
<p>| A.E. Res. 76-4 | Farmland Ownership and Rental Arrangements in Columbia County, New York | April 1976 | William R. Bryant |</p>
<table>
<thead>
<tr>
<th>Report</th>
<th>Title</th>
<th>Authors</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 76-22</td>
<td>Nutrition Education in Public Elementary Schools in New York and New Jersey</td>
<td>Carolyn B. Cook, Doyle A. Eiler Elizabeth C. Kaminaka</td>
</tr>
<tr>
<td>A.E. Res. 77-2</td>
<td>Land Ownership Characteristics in Goshen, NY, A semi-Rural Town in Orange County</td>
<td>William H. King</td>
</tr>
<tr>
<td>A.E. Res. 79-1</td>
<td>Migration and Population Growth in Rural Areas in New York State</td>
<td>Johan B. W. Scholvinck</td>
</tr>
<tr>
<td>A.E. Res. 80-30</td>
<td>Effects of Recent Changes in the Food Stamp Program on Participation and Food Consumption of Participating Households in Tompkins County, New York</td>
<td>Deborah S. Morentz</td>
</tr>
<tr>
<td>A.E. Ext. 575</td>
<td>Economic Impact of the Fruit Industry Town of Marlborough, Ulster County, NY</td>
<td>Ralph T. Lawrence</td>
</tr>
<tr>
<td>A.E. Ext. 73-2</td>
<td>Public School Financing: An Evaluation of New York State Legislative Proposals</td>
<td>Richard N. Boisvert, Harry Mapp, Jr.</td>
</tr>
<tr>
<td>A.E. Ext. 78-14</td>
<td>Allegany County Mapping Program: A Model of Citizen Participation</td>
<td>Kenneth V. Gardner, H. Lee Brumback II</td>
</tr>
<tr>
<td>A.E. Ext. 78-27</td>
<td>An Evaluation of Environmental Management Councils in New York State</td>
<td>Linda Eleanor Schenck</td>
</tr>
</tbody>
</table>
A.E. Ext. 79-22  Evaluating Environmental Impacts  T. H. Johnson
               August 1979  R. S. Booth
               August 1979  R. S. Booth
A.E. Ext. 79-34  Farm Structure and Land Ownership: United States  B. F. Stanton
               and the Northeastern States, 1978  October 1979
A.E. Ext. 79-37  Changes in Farm Numbers and Size: New York State  B. F. Stanton
               November 1979
Staff Paper 75-26  Food Prices and Politics  Max E. Brunk
               December 1975
Staff Paper 76-30  Policy Directions and Conflicting Voices Within  B. F. Stanton
               American Agriculture  September 1976
Staff Paper 77-36  A Look at the Economic Impact of the Grape Industry in  Trenholm D. Jordan
               New York  October 1977
Staff Paper 79-7  Leadership From the Northeast on Food and Agricultural  Bernard F. Stanton
               Policy  Thomas F. Weaver
               April 1979
Staff Paper 79-19  Some Political Arithmetic of Large and Small  B. F. Stanton
               June 1979
Staff Paper 80-19  Understanding a County's Economy  Dennis U. Fisher
               July 1980
Staff Paper 80-22  Price Analysis for Farm Inputs: A Status Report  William G. Tomok
               July 1980
Staff Paper 80-28  Gaining Perspective on the Changing Structure of  B. F. Stanton
               Farming  November 1980
Staff Paper 81-1  Food Price Reporting: Evaluation and Opportunities for Consumers  
       June 1981

Staff Paper 81-19  An Evaluation of Alternative Indicators of Commodity Instability  
       July 1981

Staff Paper 81-21  Estimating the Effect of Government Programs on the Supply of Wheat in the United States  
       July 1981

Staff Paper 82-8  Price Formation — Theory and Practice  
       May 1982

Water

A.E. Res. 302  Industrial Water Use in the North Atlantic Region, Projections and Methodology  
       October 1969

       June 1972

A.E. Res. 81-18  The New York City Water System and the 1960's Drought  
       September 1981

Staff Paper 24  Policy Toward Flood Plain Management  
       November 1970

Staff Paper 72-17  The Why and How of University Education Outside the Classroom for Water Resources  
       June 1971

Staff Paper 72-32  Where Do We Go From Here in Flood Management?  
       September 1972

Staff Paper 74-11  Flood Plain Management  May 1974  David J. Allee  Eldred Rich

Staff Paper 74-28  Flood Risk Management -- Lessons in Inter-Governmental Environment and Land Use Control  November 1974  D. Allee

Staff Paper 75-13  Public Hearings on Proposed Flood Plain Management Regulations  July 1975  D. Allee


Staff Paper 76-1  Equity and Cost Sharing -- A Neglected Opportunity for Improving Water Policy  January 1976  Helen M. Ingram  David J. Allee


<table>
<thead>
<tr>
<th>Publication</th>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Res. 73-4</td>
<td>Hints for Research Workers in the Social Sciences, April 1973</td>
<td>David H. Penny</td>
</tr>
<tr>
<td>A.E. Res. 73-18</td>
<td>Farm Business Simulator, October 1973</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Res. 74-18</td>
<td>FMP-II: A Class Exercise in Futures Market Speculation, December 1974</td>
<td>Doyle A. Eiler</td>
</tr>
<tr>
<td>A.E. Res. 76-2</td>
<td>Major Capital Investment Computer Program: Newplan Program 50, January 1976</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Res. 76-14</td>
<td>A Comparison of Remote Access Systems for Use of Computerized Management Decision Aids by Extension Field Staff, July 1976</td>
<td>Eddy L. LaDue</td>
</tr>
<tr>
<td>A.E. Res. 77-14</td>
<td>Notes on the Use of the IBM MPSX Linear Programming Package, September 1977</td>
<td>B. F. Stanton</td>
</tr>
</tbody>
</table>
A.E. Res. 80-21  An Economic and Mathematical Description of the Dairy Market Policy Simulator (Model A)  September 1980

A. M. Novakovic  E. M. Babb  D. R. Martella  J. E. Pratt


A. M. Novakovic  E. M. Babb  D. R. Martella  J. E. Pratt


Henry Kinnucan


Henry Kinnucan


L. L. Hall  W. G. Tomek  N. Ruther  F. S. Kyereme


Andrew Novakovic

A.E. Ext. 555  Linear Programming a New York Dairy Farm  March 1971

Stuart F. Smith

A.E. Ext. 73-23  Optimum Machinery Replacement Newplan Program 34  October 1973

Eddy L. LaDue

A.E. Ext. 75-15  TRUINT a Computer Program to Calculate the True Simple Interest Rate for Programs with Uneven Payment and/or Uneven Periods  June 1975

Eddy L. LaDue

A.E. Ext. 75-16  YIELD A Computer Program to Calculate Yield of An Investment With Uneven Cash Flows and/or Uneven Periods or A Nonparametric Program for Estimating Return Rates for Capital Investment Alternatives  June 1975

Eddy L. LaDue
<table>
<thead>
<tr>
<th>Document Type</th>
<th>Title</th>
<th>Authors</th>
</tr>
</thead>
<tbody>
<tr>
<td>A.E. Ext. 76-1</td>
<td>Examples to Accompany Major Capital Investment Computer Program Newplan Program 50</td>
<td>Eddy L. LaDue, George L. Casler</td>
</tr>
<tr>
<td></td>
<td>January 1976</td>
<td></td>
</tr>
<tr>
<td></td>
<td>October 1978, Revised September 1981</td>
<td></td>
</tr>
<tr>
<td></td>
<td>September 1979</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 80-26</td>
<td>Expressing Ideas with Tables and Charts</td>
<td>B. F. Stanton</td>
</tr>
<tr>
<td></td>
<td>October 1980</td>
<td></td>
</tr>
<tr>
<td>A.S. Mimeo 54</td>
<td>October 1981</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 82-19</td>
<td>Survey of New York Farmers Using On Farm Computers</td>
<td>James M. Aldrich, Wayne A. Knoblauch</td>
</tr>
<tr>
<td></td>
<td>April 1982</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 16</td>
<td>Guide for Manuscript Preparation and Data Compilation</td>
<td>Thomas T. Poleman</td>
</tr>
<tr>
<td></td>
<td>January 1966</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 73-16</td>
<td>On Conferences and Their Proceedings: I Can't Believe I Read the Whole Thing</td>
<td>Thomas T. Poleman</td>
</tr>
<tr>
<td></td>
<td>July 1973</td>
<td></td>
</tr>
<tr>
<td></td>
<td>March 1976</td>
<td></td>
</tr>
<tr>
<td>A.E. Ext. 76-5</td>
<td>Enterprise analysis: A Guide for Determining Fruit Crop Costs and Returns</td>
<td>Darwin P. Snyder</td>
</tr>
<tr>
<td></td>
<td>March 1976</td>
<td></td>
</tr>
<tr>
<td>Title</td>
<td>Author(s)</td>
<td></td>
</tr>
<tr>
<td>----------------------------------------------------------------------</td>
<td>-------------------------------------</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 77-20 An Analysis of Income Distribution in the Northeast Using the Gamma Density July 1977</td>
<td>Richard N. Boisvert</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 78-22 The Case for Being Candid August 1978</td>
<td>Howard E. Conklin</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 79-15 Information, Option and Existence Value June 1979</td>
<td>Jon M. Conrad</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 79-31 The Potential Impact of Cotton Insect Control Technology August 1979</td>
<td>Eddy L. LaDue, Christine Shoemaker, Noel P. Russess, Robert B. Rovinsky, David Pimentel</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 80-1 Listing of Economics and Related Professional Journals in the Cornell University Libraries January 1980</td>
<td>Nancy Trencansky, Carla Moore, Michael Atkin, David Blandford</td>
<td></td>
</tr>
<tr>
<td>Staff Paper 80-20 Use of Dynamic Optimization to Evaluate a Buffer Stock for Cocoa July 1980</td>
<td>Seon Lee, David Blandford</td>
<td></td>
</tr>
</tbody>
</table>
Staff Paper 81-4  Forest Management and Non-Timber Attributes: A Graphical Approach  March 1981

Jon M. Conrad

Staff Paper 82-1  The Impact of Research and Education on New York Farmers and Consumers: From the Perspective of the Social Sciences  January 1982

B. F. Stanton
II. FOOD INDUSTRY MANAGEMENT PUBLICATIONS

Publications in this category deal with the specialized marketing area of food distribution. Inquiries concerning Food Chains or Discount Stores should be addressed to:

Gene German  
250 Warren Hall  
Cornell University  
Ithaca, N.Y. 14853-0398

Operating Results of Food Chains, 1981-82  
Gene German  
Gerard Hawkes

Operating Results of Self-Service Discount Department Stores, 1981-82  
Gene German  
Gerard Hawkes
III. COLLEGE PUBLICATIONS

The College of Agriculture and Life Sciences at Cornell publishes and distributes bulletins. Members of the staff in Agricultural Economics are authors of publications in these series. The identifying numbers, titles, and authors are listed below. Requests for College publications should be sent to:

Mailing Room
Building 7, Research Park
Cornell University
Ithaca, N.Y. 14853-0398

Special Cornell Series: "Toward the Year 1985"

This series focuses on the future of New York's agriculture, recreation and urbanization. The reports are presented as an aid in the process of planning by individuals and by public agencies and organizations.

<table>
<thead>
<tr>
<th>No.</th>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Milk Production and Consumption</td>
<td>George J. Conneman</td>
</tr>
<tr>
<td>2</td>
<td>Field Crops</td>
<td>George L. Casler</td>
</tr>
<tr>
<td>3</td>
<td>Sheep, Hog and Beef Production</td>
<td>George L. Casler</td>
</tr>
<tr>
<td>4</td>
<td>Vegetable Production and Utilization</td>
<td>R. Brian How</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Olan D. Forker</td>
</tr>
<tr>
<td>5</td>
<td>Food Wholesaling and Retailing</td>
<td>D. I. Padberg</td>
</tr>
<tr>
<td></td>
<td></td>
<td>T. David McCullough</td>
</tr>
<tr>
<td>6</td>
<td>Fruit Production and Utilization</td>
<td>Olan D. Forker</td>
</tr>
<tr>
<td></td>
<td></td>
<td>B. A. Dominick, Jr.</td>
</tr>
<tr>
<td>7</td>
<td>The Conversion of Land to Urban Use in New York State</td>
<td>David J. Allee, et al.</td>
</tr>
<tr>
<td>8</td>
<td>Interregional Competition in Dairy and Vegetable Production</td>
<td>Shaul Ben-David</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Olan D. Forker</td>
</tr>
<tr>
<td>9</td>
<td>Capital and Labor Requirements for Farming</td>
<td>George L. Casler</td>
</tr>
<tr>
<td>10</td>
<td>Food Manufacture and Farm Supplies and Services</td>
<td>Olan D. Forker</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Stephan B. Blackburn</td>
</tr>
<tr>
<td>11</td>
<td>Growth and Change in Ornamental Horticulture</td>
<td>Dana C. Goodrich</td>
</tr>
</tbody>
</table>
Experiment Station Bulletins

No. 14 Implications, Issues and Challenges for the People of New York State
Olan D. Forker
George L. Casler

No. 15 1985 Revisited - The Future of New York Agriculture
George L. Casler, et al.

P 991 Possibilities of Intensification on a Clay-and-Till Dairy Farm, North Country Region, New York
R. W. Pedersen

P 993 Use of Linear Programming in Making Farm Management Decisions
Randolph Barker

P 1001 Management and Cost Control in Producing Apples for Fresh Market
B. F. Stanton
B. A. Dominick

P 1006 Renting of Land by Part-Owner Farmers in Central New York
F. H. Osterhoudt
H. E. Conklin

P 1011 Direct Payments as a Policy Tool in the Feed Grain Livestock Sector
D. G. Sisler

P 1013 Changes in Commercial Dairy Farming, Central Plain Region, New York, 1954-1964
L. C. Cunningham

P 1018 Alternative Methods of Feeding Commercial Dairy Herds in the Northeast - Part I. Labor and Equipment Use
B. F. Stanton
C. W. Loomis

P 1019 Viable Farmer-Worker Relationships
L. P. Adams
R. B. How
O. F. Larson

P 1021 New York Mercantile Exchange Egg Prices and Urner Barry Egg Quotations
L. B. Darrah
O. D. Forker
R. L. Miller

P 1022 Apples in the United States: Farm Prices and Uses, 1947-1975
W. G. Tomek

P 1024 Change in Milk Production on Dairy Farms in Representative Farm Groups: A Methodological Investigation
G. J. Conneman
<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>P 1025</td>
<td>An Interindustry Analysis of the Central New York Region</td>
<td>R. J. Kalter</td>
</tr>
<tr>
<td>P 1026</td>
<td>An Economic Study of Regular Hired Labor</td>
<td>L. C. Cunningham</td>
</tr>
<tr>
<td>P 1028</td>
<td>Factors Influencing Daily Wholesale Egg Quotations in the New York Market</td>
<td>James S. Could</td>
</tr>
</tbody>
</table>

**Extension Bulletins**

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>E 963</td>
<td>Do You Know Your Valuable Papers?</td>
<td>Elizabeth Wiegand</td>
</tr>
<tr>
<td></td>
<td>Reprinted June 1976</td>
<td>C. A. Bratton</td>
</tr>
<tr>
<td>E 1016</td>
<td>Incorporation of the Farm Business</td>
<td>R. S. Smith</td>
</tr>
<tr>
<td></td>
<td>Revised December 1965</td>
<td></td>
</tr>
<tr>
<td>E 1195</td>
<td>The Economics of Poultry Manure Disposal</td>
<td>R. E. Linton</td>
</tr>
<tr>
<td>E 1202</td>
<td>The Farmer and the Lawyer</td>
<td>J. B. Bugliari</td>
</tr>
</tbody>
</table>

**Land Classifications**

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Author</th>
</tr>
</thead>
<tbody>
<tr>
<td>LC 1</td>
<td>An Economic Classification of Rural Land, Broome County, New York</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td>LC 2</td>
<td>An Economic Classification of Rural Land, Seneca County, New York</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td>LC 3</td>
<td>An Economic Classification of Rural Land, Cattaraugus County, New York</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td>LC 4</td>
<td>An Economic Classification of Farm Areas, Lewis County, New York</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td>LC 5</td>
<td>An Economic Classification of Farm Areas, St. Lawrence County, New York</td>
<td>K. C. Nobe</td>
</tr>
<tr>
<td>LC 6</td>
<td>An Economic Classification of Farms by Areas, Cayuga County, New York</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td>LC 7</td>
<td>The Extent and Intensity of Farming in Western New York</td>
<td>K. C. Nobe</td>
</tr>
<tr>
<td>LC 8</td>
<td>A Classification of Farms by Areas</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td></td>
<td>in Oneida County, New York</td>
<td>J. V. B. Rice</td>
</tr>
<tr>
<td>LC 9</td>
<td>A Classification of Farms by Areas</td>
<td>H. E. Conklin</td>
</tr>
<tr>
<td></td>
<td>in Herkimer County, New York</td>
<td>J. V. B. Rice</td>
</tr>
</tbody>
</table>
LC 11  A Classification of Farms by Areas in Otsego County, New York  
H. E. Conklin  
J. V. B. Rice

LC 12  Economic Viability of Farm Areas in Otsego County, New York  
R. E. Linton  
H. E. Conklin

LC 13  Economic Viability of Farm Areas in Onondaga County, New York  
R. E. Linton  
H. E. Conklin

LC 14  Economic Viability of Farm Areas in Tompkins County, New York  
R. E. Linton  
H. E. Conklin

Map  Economic Viability of Farm Areas  
H. E. Conklin  
R. E. Linton

Food and Life Sciences Bulletins

No. 20  Environmental, Economic and Physical Considerations in Liquid Handling of Dairy Cattle Manure  
G. L. Casler  
E. L. LaDue

No. 27  Forage and Grain Programs for Dairy Farms With Varying Cow-Land Ratios  
Charles H. Cuykendall  
G. L. Casler

No. 36  Methods and Costs of Distributing Beef to the Food Service Industry  
Thomas H. Stafford

No. 60  The Costs of Seasonal Agricultural Employment  
Ward E. Bauder

No. 67  Equipment Leasing and Renting As Alternative sources of Investment Capital for Northeast Farmers  
E. L. LaDue

INTERNATIONAL AGRICULTURE DEVELOPMENT PUBLICATIONS

IA Bulletin 11  "The Food Economy of Ceylon" 1969  
Jogarathnam, Thamppillai Poleman, Thomas

IA Bulletin 13  "Food Crops vs. Monocultural Cone: The Case of Piracicaba, Sao Paulo, Brazil" 1969  
Pedroso, Iby A. Freebairn, Donald K.

IA Bulletin 14  "The Impact of the Sonauli-Pokhara Highway on the Regional Income and Agricultural Production of Pokhara Valley, Nepal" 1970  
Schroeder, Mark C. W. Sisler, Daniel G.

IA Bulletin 29  "The Food Balance Sheet as a Parameter of Tropical Food Economies: The Case of Mauritius" 1974  
Simmons, Emmy Bartz Poleman, Thomas T.
IAD Mimeo 31 The Economics of Cropping Alternatives and Resource Use in Peruvian Traditional Agriculture - The Case of Vicos 1969
Garrido-Lecca, Guillermo Barker, Randolph

IAD Mimeo 38 The Economic Applications of Vital-Rate Monitoring 1972
Thomas T. Poleman W. Beeghly P. Matlan

IAD Mimeo 46 The Present and Potential Role of Fertilizer in Meeting Nigeria's Food Requirements 1974
K. L. Robinson A. O. Falusi

IAD Mimeo 65 Yield Losses as Economic Weights in Plant Breeding Decisions on Tropical Maize 1979
D. L. Galt B. F. Stanton

IAD Mimeo 66 Trends and Fluctuations in the Agricultural Exports of Less-Developed Countries 1950-76
David Blandford

IAD Mimeo 67 Marketing Fin Fish from the Pacific Coast of Guatemala 1980
William Lesser Thomas Weaver

IAD Mimeo 68 The Effects of Modern Technology on Labor Needed for Producing Crops on Small Farms in Two Integrated Rural Development Districts in Colombia 1979
Sergio Sepulveda-Silva Howard E. Conklin

IAD Mimeo 72 Long-Term Consequences of Technological Change on Food Security: The Case for Cereal Grain
Randolph Barker Eric C. Gabler Donald Winkelman

IAD Mimeo 73 World Market Trends and Prospects for Cocoa
Aja Okorie David Blandford

IAD Mimeo 76 The Effects of P.L. 480 Wheat Imports on Latin American Countries
Lana Hall

IAD Mimeo 78 The Outlook for Natural Rubber in the 1980's 1980
Abu Bakar Man David Blandford

IAD Mimeo 80 Economic Feasibility of Import Substitution of Livestock Feed in the Caribbean Community
Cliffton F. Charles David Blandford Richard N. Boisvert

IAD Mimeo 82 The Economics of Cowpea Marketing in Nigeria 1981
N. O. O. Ejiga K. L. Robinson

IAD Mimeo 84 Applying Efficiency Analysis to Small Farms in Low Income Countries: Some Theoretical and Empirical Considerations
Douglas Pachico
IAD Mimeo 89  Cornell University Workshop on Agricultural Rural Development in China Today: Implications for the 1980's

Editors: Randolph Barker Beth Rose

IAD Mimeo 92  Rural Household Income and Expenditures in Village B. West Java, Indonesia

Nanu Ahmad Sanusi

Information Bulletins

IB 5  Farmers and Retirement
Robert S. Smith
Loren W. Tauer
Stuart F. Smith

IB 114  Life Insurance for Farm Families
Robert S. Smith

IB 130  Real Property Tax Assessments in New York: A Primer
B. Mason
E. Lutz

IB 147  Hedging in Commodity Futures: A Guide for Farmers in the Northeast
Wm. Tomek

IB 167  Insurance for the Farm Business
Robert S. Smith
Gary D. Rice

Regional Publications

NC 34  Managing Your Farm Financial Future
North Central Regional Extension Service

NC 43  Taxmanship in Buying or Selling a Farm 1977
Robert S. Smith
R. N. Weigle

NC 49  Retirement Planning for Farm Families 1976
Ralph Hepp
Michael Boehlje

NC 50  Farm Business Arrangements 1976
Kenneth H. Thomas
Michael D. Boehlje

NC 55  Tax Sheltered Retirement Plans or Farm Investments 1978
Darrel L. Acker
Paul L. Wright

NE 209  Farm Management for Part-Time Farmers 1980
John E. Brockett
Cooperative Extension Services of the Northeast States
Your Food - Policy Basebook 1977  Coordinator
Wallace Barr
Editor Marsha Hall
National Public
Policy Education
Committee
Coop. Extension Serv.

Your Food - Folder 1976

Marketing Alternatives for Agriculture - Is There A Better Way? (13 papers - various authors)
Produced by N.Y.S.
College of Agriculture & Life Sciences
Cornell University

| Search               | Volume 1, Issue 5    | A Spatial Allocation Model for Projected Outdoor Recreation Demand: A Case Study of the Central Upstate New York Region | Mahfouz Tadros
|                     |                     |                                                                                                                 | Robert J. Kalter |
|                     | Volume 1, Issue 6    | Unit Pricing in Supermarkets Alternatives, Costs, and Consumer Reaction                                       | T. David McCullough
|                     |                     |                                                                                                                 | Daniel I. Padberg |
|                     |                     |                                                                                                                 | Robert J. Kalter |
|                     | Volume 2, Issue 15   | Consumer Reaction to Nutrition Information on Food Product Labels                                             | R. J. Lenahan
|                     |                     |                                                                                                                 | J. A. Thomas
|                     |                     |                                                                                                                 | D. A. Taylor
|                     |                     |                                                                                                                 | D. L. Call
|                     |                     |                                                                                                                 | D. I. Padberg |
|                     |                     |                                                                                                                 | D. Padberg
|                     |                     |                                                                                                                 | M. Chayat |
|                     |                     |                                                                                                                 | Stanley Thompson |
|                     | Volume 6, Issue 2    | Potential Gains from Controlling Distribution of the United States Apple Crop                                  | R. R. Piggott |
|                     | Volume 6, Issue 3    | An Econometric Analysis of Sales Response to Generic Milk Advertising in New York State                         | S. R. Thompson
|                     |                     |                                                                                                                 | D. A. Eiler
|                     |                     |                                                                                                                 | O. D. Forker |
| Vol. 9, No. 2 | Economics of Federal Flood Insurance and Loan Programs | Michael J. Rettger |
|             |                                                       | Seon Lee |
|             |                                                       | David Blandford |
IV. OTHER PUBLICATIONS

The following publications can be obtained by writing directly to the author:

c/o Department of Agricultural Economics
Warren Hall
Cornell University
Ithaca, N.Y. 14853-0398


"Quantifying the Nutrition Situation in Developing Countries," Food Research Institute Studies, Vol. XVIII, No. 1, 1981 T. T. Poleman


### Books by Members of the Department

The books listed below are **NOT** available from the Department of Agricultural Economics. Inquiries concerning books should be directed to a bookstore or to the publisher.

**THE PAPALOAPAN PROJECT - AGRICULTURAL DEVELOPMENT IN THE MEXICAN TROPICS**  
The Food Research Institute, Stanford University, 1964  
Th. T. Poleman

**THE ECONOMICS OF AGRICULTURAL DEVELOPMENT**  
Cornell University Press, 1966  
J. W. Mellor

**DEVELOPING RURAL INDIA - PLAN AND PRACTICE**  
Cornell University Press, 1968  
J. W. Mellor  
T. F. Weaver  
U. J. Lele  
S. R. Simon

**NOTAS SOBRE LA TENENCIA DE LA TIERRA ICIRA**  
Santiago, Chile, 1968  
Solon Barraclough

**AGRICULTURAL MARKETING IN THE PHILIPPINES**  
College of Agriculture, University of The Philippines, 1969  
L. B. Darrah  
F. A. Tiongson

**INFORMATION FOR MANAGEMENT DECISIONS - A SYSTEM FOR ECONOMIC ANALYSIS AND ACCOUNTING PROCEDURES**  
Cornell University Press, 1970  
Yaaqov Goldschmidt

**AMERICA LATINA: EL HOMBRE Y LA TIERRA**  
Editorial Universitaria, 1971  
Solon Barraclough

**INTERSECTORAL CAPITAL FLOWS IN THE ECONOMIC DEVELOPMENT OF TAIWAN, 1895-1960**  
Cornell University Press, 1971  
Ten-hui Lee

**FOOD GRAIN MARKETING IN INDIA - PRIVATE PERFORMANCE AND PUBLIC POLICY**  
Cornell University Press, 1971  
Uma J. Lele

**THE FOOD SUPPLY OF KAMPALA: A STUDY IN THE MARKETING OF BASIC FOOD-STUFFS IN AN AFRICAN METROPOLITAN AREA**  
Makerere Institute of Social Research, 1972  
J. J. Oloya  
T. T. Poleman

**CUSTOMER SERVICE - THE ROAD TO GREATER PROFITS**  
Chain Store Publishing Corp., New York, 1973  
L. W. Moseley

**FOOD POPULATION AND EMPLOYMENT - THE IMPACT OF THE GREEN REVOLUTION**  
Praeger Publishers, 1973  
T. T. Poleman  
D. K. Freebairn
AGRARIAN STRUCTURE IN_LATIN AMERICA

DOS ANOS DE LA REFORMA AGRARIA CHILEAN
Siglo XXI, Mexico, 1973

THE NEW ECONOMICS OF GROWTH - A Strategy
for India and the Developing World
Cornell University Press, 1976

CAPITAL INVESTMENT ANALYSIS--USING DISCOUNTED
CASH FLOWS
Grid, Inc., Columbus, Ohio, 1973

THE STRUCTURE OF THE U.S. PETROLEUM INDUSTRY
June 1976

USER'S GUIDE TO PETROLEUM INDUSTRY
SURVEY DATA TAPE
National Technical Information Service,
Washington, D.C., 1976

METRICS FOR THE FOOD INDUSTRY
Cornell University, Ithaca, N.Y., 1976

THE FOOD STORE DISTRIBUTOR: A RETAIL SALES GUIDE

WATER PRODUCTION FUNCTIONS FOR IRRIGATED
AGRICULTURE
Iowa State University Press, Ames, Iowa, 1978

ECONOMICS FOR BUSINESS (3rd Edition)
Cornell University, Ithaca, N.Y., 1979

WESTERN COAL: PROMISE OR PROBLEM

FOOD MERCHANDISING PRINCIPLES AND PRACTICES,
second edition, Chain Store Publishing Co.,
New York City, 1979

FLORAL MARKETING

AGRICULTURAL PRODUCT PRICES (2nd Edition)
Cornell Press, 1981

S. L. Barraclough
S. L. Barraclough
John W. Mellor
R. D. Aplin
G. L. Casler
C. F. Francis
D. Chapman
T. Flaim
K. Cole
J. Locken
S. Flaim
J. Locken
K. Cole
D. Chapman
George S. Hayward
George S. Hayward
Glen York
R. W. Hexem
E. O. Heady
Lillian E. Edds
W. E. Tyner
R. J. Kalter
G. A. German
Dana C. Goodrich, Jr.
William G. Tomek,
Kenneth L.
Robinson
Contributions to Books

"Alternative Assumptions about Life Style, Population, and Income Growth: Implications for Power Generation and Environmental Quality"
In TOWARDS AN ENERGY POLICY (K. Roberts, ed.), Sierra Club, San Francisco, Calif., 1972

"The Economics of Water Development and Environmental Quality"

"Modeling Electricity Demand Growth"

"Internalizing an Externality: Sulfur Emission Tax and the Electric Utility Industry"

"Electricity Demand in the United States: An Econometric Analysis"

"The Economic Consequences of Regulation or Prohibition of Agricultural Chemicals in American Agriculture"
In ENVIRONMENTAL QUALITY AND FOOD SUPPLY (P. White and D. Robins, eds.), Futura Publishing Co. for the American Medical Association, Mt. Kisco, N.Y., 1974

"Electricity in the United States"

"Effects of Increasing the Use of Electricity on Environmental Quality in the U.S."
In ENERGY DEMAND WORKSHOP: PROCEEDINGS (W. D. Nordhaus, ed.), International Institute for Applied Systems Analysis, Vienna, Austria, 1975

"Relating Research Resource allocation to Multiple Goals"
In RESOURCE ALLOCATION AND PRODUCTIVITY IN NATIONAL AND INTERNATIONAL AGRICULTURAL RESEARCH, University of Minnesota Press, Minneapolis, Minn., 1975
"Special Valuation of Farms and Other Closely Held Business Property"  R. S. Smith

"Agricultural Price Analysis and Outlook"  W. G. Tomek
In A SURVEY OF AGRICULTURAL ECONOMICS LITERATURE, Vol. 1, University of Minnesota Press, Minneapolis, Minn., 1977

"West African Export Marketing Boards"  K. L. Robinson

"Will There Be Enough Food?"  D. Blandford

"Olan D. Forker"