



Cornell University

Charles H. Dyson School of Applied Economics and Management

Accelerated Success, Meaningful Accomplishment

Every fall when the market for new hires heats up, the world's top employers go looking for Bear—the Big Red Bear graduates of Cornell University's Charles H. Dyson School of Applied Economics and Management. Here's why.

We're Ivy League Smart. Dyson students believe anything worth doing is worth doing to the very highest standards. They thrive in the School's respectful, accepting, collegial community, and they embrace Dyson's can-do attitude to make a positive—sometimes transformational—impact in our communities and the world. Our business is a better world.

We're Grounded in Reality. Cornell broadens perspectives like nowhere else. From its founding, Cornell has embraced a revolutionary, egalitarian "... any person ... any study" approach to education, reflected by its 7 undergraduate colleges and schools, 100 departments, more than 4,000 courses, and almost 80 undergraduate majors and 90 minors. And, as part of the Cornell College of Business, our students benefit from the breadth of global perspective afforded by the greater academic business community at Cornell.

Dyson School undergraduates major in applied economics and management (AEM), whose flexible degree requirements give them ample opportunities to enrich their top-ranked business and applied economics education. Because of the Dyson School's unique location in one of the world's leading land-grant colleges, students can easily combine the AEM major with a focus or double major in the life, environmental, agricultural, or applied social sciences.

This unbounded exposure keeps Dyson School students one step ahead of the competition by giving them the ability to see a world beyond the present and preparing them to lead in a future where the sciences, social sciences, and the arts will increasingly converge.

We're Applied. For over 100 years, the students, faculty, and alumni of the Dyson School have focused on business and economic issues that matter. Food, energy, natural resources, developing economies, international trade, the sustainable management of all types of business. Our broad expertise and worldwide connections make the Dyson School uniquely poised to seize the 21st century's emerging business opportunities and tackle its most significant challenges.

We Believe in the Power of Collaboration. Because the Dyson School offers one of the smallest, most selective 4-year undergraduate business programs in the U.S., our students know each other. They work closely together and with professors, alumni, and employers in the Dyson School's non-cutthroat culture to achieve results.

We're "Big Red" Energized. Almost no university demands as much of its students and rewards them as strongly with personal achievement, lifetime friendships, powerful worldwide connections, and a sense of belonging to something of great meaning.

As part of Cornell's College of Business, the Dyson School leads to lives of accelerated success and meaningful accomplishment. *Our business is a better world.*

Quick Facts

- **Accredited by AACSB International**
- **Degree:** Bachelor of Science (B.S.) in Applied Economics and Management
- **Name of the major:** Applied Economics and Management
- **11 undergraduate concentrations:** Students must choose at least one concentration, and no more than two

Accounting	Finance
Agribusiness Management	Food Industry Management
Applied Economics	International Trade and Development
Business Analytics	Marketing
Entrepreneurship	Strategy
Environmental, Energy, and Resource Economics	
- **58 full-time teaching faculty:** Highly regarded for their commitment to innovative undergraduate teaching, as well as their rigorous academic research and outreach programs
- **719 majors:** The largest major in any one college at Cornell, yet one of the smallest undergraduate business programs in the U.S.
- **193 Class of 2016 graduates**



Class of 2020 Profile

Freshman Applications 1,858
Admitted 132 – 7% of applicants
Enrolling 92 – 70% yield

Mean SAT 1423
Median SAT 1440
SAT Middle 50%:
from 1320
to 1510

Mean ACT 32
Median ACT 32
ACT Middle 50%
from 30
to 34

Female 47%

Black 11%
Asian 22%
Hispanic 17%
Multi-race 5%
White 38%
Unknown 7%

(Race and ethnicity data are for U.S. applicants only)

Far West 3%
International (geographical location) 9%
Middle Atlantic 22%
Midwest 7%
New England 9%
New York (downstate) 32%
New York (upstate) 12%
Southeast 4%
Southwest 3%

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BUSINESS FOR A BETTER WORLD

External Transfer Requirements

External transfer admission is highly competitive. Strong preference will be given to candidates transferring in the fall of their sophomore year. Junior transfers are rarely admitted.

Those who complete the strongly encouraged courses in addition to the required courses and who have at least a 3.5 GPA will be the most competitive applicants.

Students who have already transferred to Cornell will not be considered for transfer to the Dyson School.

Required

2 college writing/English composition courses
Microeconomics
Calculus I
Statistics

Strongly Encouraged (but not required)

Macroeconomics
1 full year of introductory biology (labs not required)
1 course in either chemistry or physics



Job Placement Statistics

Starting Salaries, Class of 2015

Mean, base salary.....\$69,169
Median, base salary.....\$70,000

Post-Graduation Plans, Class of 2015

Percent response.....90%
Employed.....85%
Graduate/professional school.....6%
Seeking employment.....6%
Other endeavors.....2%

Top Employers, Class of 2015

Accenture	EY
Amazon.com, Inc.	Farm Credit East
American Express Co.	Fidelity Investments
AmeriCorps	General Electric
Bain & Co.	Goldman Sachs Group, Inc.
Bank of America Merrill Lynch	Google Inc.
BlackRock	IBM
Blackstone	JPMorgan Chase & Co.
Bloomingdale's	Morgan Stanley
Booz Allen Hamilton	Nestle
Citigroup Inc.	Nomura
Deloitte Consulting LLP	PricewaterhouseCoopers
Delta Airlines	Target Corporation
Deutsche Bank AG	Teach for America
E. & J. Gallo Winery	Thomson Reuters
	Unilever NV

Charles H. Dyson School Undergraduate Program Advisory Council

The Dyson School's Undergraduate Advisory Council provides support, advice, and counsel to the faculty, students, and staff on issues central to the School's strategic mission. These successful professionals are our alumni, friends, and employers.

Katherine Amos '92, Vice President, Transfer Pricing, Eaton Corp.
Alejandro Baez-Sacasa '79, Managing Partner, Neon Liberty Capital Management LLC
Rebecca Bartlett '88, Controller, Nantucket Golf Club
Gerald Beecham '96, Managing Partner, White Cornus Lane Investments
Scott Bernstein '82 ILR, President & CEO, OSG Billing Services
Kathleen Dillon Carroll '85, Founder & President, The Branding Clinic
Cliff A. Christophe '02, Associate Attorney, Ingerman Smith LLP
Patricia Coronado '90, Partner, Mountain Lake Investment Management
Jennifer Davis '99, Managing Director, Goldman Sachs
Paul DeBriyn, President & CEO (Ret.), AgStar Financial Services
Daniel Dmochowski '86, Chief Revenue Officer, ShopRunner
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Jonathan Foster, Managing Director, Current Capital LLC
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Gregory Hartz '83, President & CEO, Tompkins Trust Company
John Hock '90, CIO & Founder, Altrinsic Global Advisors
Robert Incorvaia '81, Senior Managing Director, York Capital Management
Angie Kamath '97, CEO, Per Scholas
Pamela Kelleher '95, Partner, Assurance Services, Ernst & Young LLP
David Lesser '87, CEO & Chairman, Power REIT
Charles G. Lill '79, President, Frank Lill and Son Inc.
Albert Marino '87, Co-Founding Partner, Claren Road Asset Management LLC
Lori B. Marino '96, Deputy General Counsel & Corporate Secretary, ITT Corp.
Patrick McGarvey '80, Managing Director, Grosvenor Capital Management
Rohit Mehrotra '95, Executive Director, J.P. Morgan
David Miller '87, MBA '88, Managing Director and Global Head of Leveraged Finance Capital Markets, Credit Suisse

Charlie Mills ENGR '83, MBA '84, CEO, Medline Industries
Dwane Morgan '02, Senior Manager, Under Armour
Meredith Rerisi '96, Managing Director, Abbott Capital Management LLC
Dennis Rhee '86, Founding Managing Partner, Treesdale Partners LLC
Brady Rice '07, Hotels and Hospitality Group, JLL
Elise Rosenberg '93, Director, Capital Solutions, Barclays
H. Alex Ruiz '90, Senior Vice President, Client Services, Tenthwave
Holly Sheffield '92, Managing Director, UBS Investment Bank
Ed Tam ENGR '91, Managing Director, Highbridge Mezzanine Partners
Michael Troy '81, Partner (ret.), Goldman Sachs; Visiting Lecturer, Dyson School
Devry Boughner Vorwerk MS '99, Vice President, Corporate Affairs, Cargill
Elliot Wagner '98, Managing Director, The Carlyle Group
Donald Watros '86, President, Hudson's Bay Company

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