The Dyson Business Minor for Life Sciences Majors offered by the Charles H. Dyson School of Applied Economics and Management is open to:

- College of Arts & Sciences Biology majors
- All life sciences majors in the College of Agriculture & Life Sciences (CALS)

WHO QUALIFIES?

DIRECTOR

Dr. Deborah Streeter

240C Warren Hall
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P: 607.255.1611
F: 607.255.9330

Bruce F. Failing Sr. Professor of Personal Enterprise and Small Business Management, The Charles H. Dyson School of Applied Econ. and Mgmt., Faculty Director of the Dyson Business Minor for Engineers

ADMISSIONS PROCEDURE

1. Review
   Review the website and related materials in order to better understand the minor.

2. Plan
   Plan a course of study to complete the minor requirements (see the reverse side for more details).

3. Apply
   Complete the online declaration of intent by the end of junior year.

4. Certify
   Certify completion of the business minor with an application by:

   February 1st of senior year

DONE!
### REQUIRED CREDITS

At least 9 credits must be taken in the Dyson School. All courses must be completed with a grade of C or better. Any course taken after July 2013 must be taken for a letter grade (i.e., no S/U). No “double counting” requirements.

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### PLEASE NOTE

- **At least 9 credits** must be taken in the Dyson School.
- All courses must be completed with a grade of C or better.
- Any course taken after July 2013 must be taken for a letter grade (i.e., no S/U).
- No “double counting” requirements.

### QUESTIONS?

**Please contact:**

**Nancy Bell**

240F Warren Hall  
P: 607.254.1297  
E: nmc52@cornell.edu

Undergraduate Minor Coordinator  
Charles H. Dyson School of Applied Economics and Management

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### REQUIREMENTS

<table>
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<tr>
<th>Required core courses</th>
<th>6 CR</th>
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<tbody>
<tr>
<td>ECON 1100: Introductory Microeconomics (or AP/Transfer) AND AEM 2210: Financial Accounting</td>
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<tr>
<th>One of the following</th>
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<td>AEM 1200: Introduction to Business Management OR AEM 2400: Marketing</td>
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### Three 1-credit courses

- AEM 1210: Entrepreneurship Speaker Series  
- AEM 1220: Entrepreneurship in the Life Sciences Speaker Series  
- AEM 1230: Foundations of Entrepreneurship & Business  
- AEM 3340: Women, Leadership & Entrepreneurship  
- AEM 4660: Market Dynamics, Computer Simulation & Modeling  
- CHEM 4040: Entrepreneurship in Chemical Enterprise

### OR One 3-credit course

- AEM 3249: Entrepreneurial Marketing & Strategy  
- AEM 3250: Personal Enterprise & Small Business Management  
- AEM 3350: International Technology Marketing of Biotechnology

### 3 credits total of listed

A course counts only towards one requirement—no “double counting” and no substitutions.

- AEM 1220: Entrepreneurship in the Life Sciences Speaker Series  
- AEM 1230: Foundations of Entrepreneurship & Business  
- AEM 3020: Farm Business Mgmt.  
- AEM 3230: Managerial Accounting  
- AEM 2240: Finance  
- AEM 3249: Entrepreneurial Marketing & Strategy  
- AEM 3250: Personal Enterprise & Small Business Management  
- AEM 3380: Social Entrepreneurs, Innovators & Problem Solvers  
- ILROB 6260: Managing Diversity: Polices & Practices  
- NBA 5070: Entrepreneurship for Scientists & Engineers  
- NBA 6080: Innovation in Pharma/Biotech: The Challenge of Change  
- NCC 5540: Managing & Leading in Organizations  
- PAM 2350: U.S. Health Care System  
- PAM 3110: Pharmaceutical Management & Policy  
- PAM 5630: Health Care Financial Management II  
- HE 4060: Fieldwork in Diversity & Professional Practice  
- PAM 4370: The Economics of Health Care Markets